

# **STANDARD PROCUREMENT DOCUMENT**

## **Request for Bids Goods**

**(Single Stage-Two-Envelope Bidding Process)**

**Procurement of Equipment for the  
Operationalization of BEmONC, CEmONC  
Facilities  
&  
Flood Affected Healthcare Facilities.**

**KP-HCIP Health**

**Health Department  
Government of Khyber Pakhtunkhwa**



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# Standard Procurement Document

## Summary

### Specific Procurement Notice

#### Specific Procurement Notice - Request for Bids (RFB)

The template attached is the Specific Procurement Notice for Request for Bids method, two-envelope Bidding process. This is the template to be used by the Borrower.

### Request for Bids – Goods (Single Stage-Two-Envelope Bidding Process)

## PART 1 – BIDDING PROCEDURES

### Section I - Instructions to Bidders (ITB)

This Section provides information to help Bidders prepare their Bids. It applies a two-envelope (2) Bidding process with application of Rated Criteria. Information is also provided on the submission, opening, and evaluation of Bids and on the award of Contracts. **Section I contains provisions that are to be used without modification.**

### Section II - Bid Data Sheet (BDS)

This Section includes provisions that are specific to each procurement and that supplement Section I, Instructions to Bidders.

### Section III - Evaluation and Qualification Criteria

This Section specifies the criteria to determine the Most Advantageous Bid.

### Section IV - Bidding Forms

This Section includes the forms for the Bid submission, Price Schedules, Bid Security, and the Manufacturer's Authorization to be completed and submitted by the Bidder as part of its Bid.

### Section V - Eligible Countries

This Section contains information regarding eligible countries.

### Section VI - Fraud and Corruption

This section includes the Fraud and Corruption provisions which apply to this Bidding process.

## **PART 2 – SUPPLY REQUIREMENTS**

### **Section VII - Schedule of Requirements**

This Section includes the List of Goods and Related Services, the Delivery and Completion Schedules, the Technical Specifications and the Drawings that describe the Goods and Related Services to be procured.

## **PART 3 – CONDITIONS OF CONTRACT AND CONTRACT FORMS**

### **Section VIII - General Conditions of Contract (GCC)**

This Section includes the general clauses to be applied in all contracts. **The text of the clauses in this Section shall not be modified.**

### **Section IX - Special Conditions of Contract (SCC)**

This Section contains the Special Conditions of Contract (SCC). The contents of this Section modify or supplement the General Conditions and shall be prepared by the Purchaser.

### **Section X - Contract Forms**

This Section contains the Letter of Acceptance, Contract Agreement and other relevant forms.

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## Specific Procurement Notice

# Request for Bids Goods

### (Single Stage-Two-Envelope Bidding Process)

**Country:** Pakistan  
**Name of Project:** Khyber Pakhtunkhwa Human Capital Investment Project (KP-HCIP).  
**Contract Title:** Procurement of equipment for the operationalization of BEmONC, CEmONC facilities & Flood Affected Healthcare Facilities.  
**Grant No:** D680-PK  
**Credit Number:** 6714-PK  
**RFB Reference No.:** PK-HPMU-516119-GO-RFB  
**Project ID:** PR2010039  
**Issued on:** 20<sup>th</sup> February 2026

1. **The Govt. of Pakistan received** financing from the World Bank toward the cost of the Khyber Pakhtunkhwa Human Capital Investment Project and intends to apply part of the proceeds toward payments under the contract for Procurement of equipment for the operationalization of BEmONC, CEmONC facilities & Flood Affected Healthcare Facilities.
2. The Khyber Pakhtunkhwa Human Capital Investment Project now invites sealed Bids from eligible Bidders for Procurement of equipment for the operationalization of BEmONC, CEmONC facilities & Flood Affected Healthcare Facilities.
3. Bidding will be conducted through international competitive procurement using a Request for Bids (RFB) as specified in the World Bank's "Procurement Regulations for IPF Borrowers" Dated July 2016, revised November 2017, July 2018, November 2020, September 2023, February 2025 and September 2025 ("Procurement Regulations"), and is open to all eligible Bidders as defined in the Procurement Regulations.
4. Bids will be evaluated in accordance with the evaluation process set out in the bidding documents. The following weightings shall apply for Rated Criteria (including technical and non-price factors): 40% Technical and for Bid cost: 60%.
5. Interested eligible Bidders may obtain further information from Procurement Specialist, via email: [kphciphealth163@gmail.com](mailto:kphciphealth163@gmail.com) and inspect the bidding document during office hours *i.e. 0900 to 1700 hours* at the address given below KP-HCIP (Health) Office, House No, 240, defense colony Shami road Peshawar.

6. The bidding document in English can be downloaded from <https://www.healthkp.gov.pk/> . or may be purchased by interested eligible Bidders upon the submission of a written application to the address below and upon payment of a nonrefundable fee of \$60 or PKR15,000. The method of payment will be Cashier's Cheque, Pay Order, Demand Draft or Call Deposit Receipt. The document will be sent by courier, and employer will not be responsible for any delays.
7. Bids must be delivered to the address below KP-HCIP (Health) Office, House No, 240, defense colony Shami road Peshawar, on or before 24<sup>th</sup> April 2026 at 11:00 a.m. and will be opened on the same time. Electronic Bidding will not be permitted. Late Bids will be rejected. The outer Bid envelopes marked "ORIGINAL BID", and the inner envelopes marked "TECHNICAL PART" will be publicly opened in the presence of the Bidders' designated representatives and anyone who chooses to attend, at the address below House No, 240, defense colony Shami road Peshawar. All envelopes marked "SECOND ENVELOPE: FINANCIAL PART" shall remain unopened and will be held in safe custody of the Purchaser until the second public opening.
8. All Bids must be accompanied by a "Bid Security" lot wise as mentioned below lump-sum in form of Unconditional Bank Guarantee/Call Deposit Receipts/Security Deposit Receipt/Demand Draft in PKR/USD or any other shape acceptable under World Bank Procurement regulation:

Lot	Description	Bid Security per lot in PKR	Bid Security per lot in USD
1	Medical Furniture & OPD/ANC	6,000,000	20,000
2	Obstetric, Neonatal & Emergency Care Equipment (ONEC Equipment)	11,000,000	40,000
3	Laboratory & Diagnostic Equipment	11,000,000	40,000
4	Facility Support, ICT & Utility Equipment (FSIU Equipment)	6,000,000	20,000

9. Attention is drawn to the Procurement Regulations requiring the Borrower to disclose information on the successful bidder's beneficial ownership, as part of the Contract Award Notice, using the Beneficial Ownership Disclosure Form as included in the bidding document.
10. The address (es) referred to above is (are): ***Project Director KP-HCIP (Health) Office, House No, 240 Defense colony Shami road Peshawar.***

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*Project Director,  
KP-HCIP Health*

Telephone: 091-9211605-6

Email: [kphciphealth163@gmail.com](mailto:kphciphealth163@gmail.com)

# **Request for Bids Goods**

**(Single Stage-Two-Envelope Bidding Process)**

**Procurement of:  
Equipment for the operationalization of  
BEmONC, CEmONC facilities & Flood  
Affected Healthcare Facilities.**

**RFB No:** PK-HPMU-516119-GO-RFB

**Project:** *Khyber Pakhtunkhwa Human Capital Investment Project (KP-HCIP)*

**Purchaser:** *Khyber Pakhtunkhwa Human Capital Investment Project (KP-HCIP)*

**Country:** *Pakistan*

**Project ID:** *PR2010039*

**Grant No:** *D680-PK*

**Credit Number:** *6714-PK*

**Issued on:** *20<sup>th</sup> February 2026*



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# Standard Procurement Document

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# **PART 1 – Bidding Procedures**



# Section I - Instructions to Bidders

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## Section I - Instructions to Bidders

### A. General

#### 1. Scope of Bid

- 1.1 In connection with the Specific Procurement Notice, Request for Bids (RFB), specified **in the Bid Data Sheet (BDS)**, the Purchaser, as specified **in the BDS**, issues this bidding document for the supply of Goods and, if applicable, any Related Services incidental thereto, as specified in Section VII, Schedule of Requirements. The name, identification and number of lots (contracts) of this RFB are specified **in the BDS**.
- 1.2 Throughout this bidding document:
  - (a) the term “in writing” means communicated in written form (e.g. by mail, e-mail, fax, including, if **specified in the BDS**, distributed or received through the electronic-procurement system used by the Purchaser), with proof of receipt;
  - (b) if the context so requires, “singular” means “plural” and vice versa; and
  - (c) “Day” means calendar day, unless otherwise specified as “Business Day”. A Business Day is any day that is an official working day of the Borrower. It excludes the Borrower’s official public holidays.

#### 2. Source of Funds

- 2.1 The Borrower or Recipient (hereinafter called “Borrower”) specified **in the BDS** has applied for or received financing (hereinafter called “funds”) from the International Bank for Reconstruction and Development or the International Development Association (hereinafter called “the Bank”) in an amount specified **in the BDS**, toward the project named **in the BDS**. The Borrower intends to apply a portion of the funds to eligible payments under the contract for which this bidding document is issued.
- 2.2 Payment by the Bank will be made only at the request of the Borrower and upon approval by the

Bank in accordance with the terms and conditions of the Loan (or other financing) Agreement. The Loan (or other financing) Agreement prohibits a withdrawal from the loan account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations. No party other than the Borrower shall derive any rights from the Loan (or other financing) Agreement or have any claim to the proceeds of the Loan (or other financing).

### **3. Fraud and Corruption**

- 3.1 The Bank requires compliance with the Bank's Anti-Corruption Guidelines and its prevailing sanctions policies and procedures as set forth in the WBG's Sanctions Framework, as set forth in Section VI, Fraud and Corruption.
- 3.2 In further pursuance of this policy, bidders shall permit and shall cause their agents (where declared or not), subcontractors, subconsultants, service providers, suppliers, and personnel, to permit the Bank to inspect all accounts, records and other documents relating to any initial selection process, prequalification process, bid submission, proposal submission, and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.

### **4. Eligible Bidders**

- 4.1 A Bidder may be a firm that is a private entity, a state-owned enterprise or institution (subject to ITB 4.6), or any combination of such entities in the form of a joint venture (JV) under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent. In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the Bidding process and, in the event the JV is awarded the Contract, during contract execution. Unless specified **in the BDS**, there is no limit on the number of members in a JV.

- 4.2 A Bidder shall not have a conflict of interest. Any Bidder found to have a conflict of interest shall be disqualified. A Bidder may be considered to have a conflict of interest for the purpose of this Bidding process, if the Bidder:
- (a) directly or indirectly controls, is controlled by or is under common control with another Bidder; or
  - (b) receives or has received any direct or indirect subsidy from another Bidder; or
  - (c) has the same legal representative as another Bidder; or
  - (d) has a relationship with another Bidder, directly or through common third parties, that puts it in a position to influence the Bid of another Bidder, or influence the decisions of the Purchaser regarding this Bidding process; or
  - (e) or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of the Bid; or
  - (f) or any of its affiliates has been hired (or is proposed to be hired) by the Purchaser or Borrower for the Contract implementation; or
  - (g) would be providing goods, works, or non-consulting services resulting from or directly related to consulting services for the preparation or implementation of the project specified in the BDS reference ITB 2.1 (the name of the project), that it provided or were provided by any affiliate that directly or indirectly controls, is controlled by, or is under common control with that firm; or
  - (h) has a close business or family relationship with a professional staff of the Borrower (or of the project implementing agency, or of a recipient of a part of the loan) who: (i) are directly or indirectly involved in the preparation of the bidding document or specifications of the Contract, and/or the

Bid evaluation process of such Contract; or  
(ii) would be involved in the implementation or supervision of such Contract unless the conflict stemming from such relationship has been resolved in a manner acceptable to the Bank throughout the Bidding process and execution of the Contract.

- 4.3 A firm that is a Bidder (either individually or as a JV member) shall not participate in more than one Bid, except for permitted alternative Bids. This includes participation as a subcontractor. Such participation shall result in the disqualification of all Bids in which the firm is involved. A firm that is not a Bidder or a JV member, may participate as a subcontractor in more than one Bid.
- 4.4 A Bidder may have the nationality of any country, subject to the restrictions pursuant to ITB 4.8. A Bidder shall be deemed to have the nationality of a country if the Bidder is constituted, incorporated or registered in and operates in conformity with the provisions of the laws of that country, as evidenced by its articles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case may be. This criterion also shall apply to the determination of the nationality of proposed subcontractors or subconsultants for any part of the Contract including related Services.
- 4.5 A Bidder that has been sanctioned by the Bank, pursuant to the Bank's Anti-Corruption Guidelines, and in accordance with its prevailing sanctions policies and procedures as set forth in the WBG's Sanctions Framework as described in Section VI paragraph 2.2 d. shall be ineligible to be prequalified for, initially selected for, bid for, propose for, or be awarded a Bank-financed contract or benefit from a Bank-financed contract, financially or otherwise, during such period of time as the Bank shall have determined. The list of debarred firms and individuals is available at the electronic address specified in the BDS.
- 4.6 Bidders that are state-owned enterprises or institutions in the Purchaser's Country may be eligible to compete and be awarded a Contract(s)

only if they can establish, in a manner acceptable to the Bank, that they (i) are legally and financially autonomous (ii) operate under commercial law, and (iii) are not under supervision of the Purchaser.

- 4.7 A Bidder shall not be under suspension from Bidding by the Purchaser as the result of the operation of a Bid-Securing Declaration or Proposal-Securing Declaration.
- 4.8 Firms and individuals may be ineligible if so indicated in Section V, Eligible Countries, and:
- (a) as a matter of law or official regulations, the Borrower's country prohibits commercial relations with that country, provided that the Bank is satisfied that such exclusion does not preclude effective competition for the supply of goods or the contracting of works or services required; or
  - (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Borrower's country prohibits any import of goods or contracting of works or services from that country, or any payments to any country, person, or entity in that country.
- 4.9 A Bidder shall provide such documentary evidence of eligibility satisfactory to the Purchaser, as the Purchaser shall reasonably request.
- 4.10 A firm that is under a sanction of debarment by the Borrower from being awarded a contract is eligible to participate in this procurement, unless the Bank, at the Borrower's request, is satisfied that the debarment;
- (a) relates to fraud or corruption; and
  - (b) followed a judicial or administrative proceeding that afforded the firm adequate due process.

## **5. Eligible Goods and Related Services**

- 5.1 All the Goods and Related Services to be supplied under the Contract and financed by the Bank may have their origin in any country in accordance with Section V, Eligible Countries.
- 5.2 For purposes of this ITB, the term "goods" includes commodities, raw material, machinery,

equipment, and industrial plants; and “related services” includes services such as insurance, installation, training, and initial maintenance.

- 5.3 The term “origin” means the country where the goods have been mined, grown, cultivated, produced, manufactured or processed; or, through manufacture, processing, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its components.

## **B. Contents of Request for Bids Document**

### **6. Sections of Bidding Document**

- 6.1 The bidding document consist of Parts 1, 2, and 3, which include all the sections indicated below, and should be read in conjunction with any addenda issued in accordance with ITB 8.

#### **PART 1 Bidding Procedures**

- Section I - Instructions to Bidders (ITB)
- Section II - Bidding Data Sheet (BDS)
- Section III - Evaluation and Qualification Criteria
- Section IV - Bidding Forms
- Section V - Eligible Countries
- Section VI - Fraud and Corruption

#### **PART 2 Supply Requirements**

- Section VII - Schedule of Requirements

#### **PART 3 Contract**

- Section VIII - General Conditions of Contract
- Section IX - Special Conditions of Contract
- Section X - Contract Forms

- 6.2 The Specific Procurement Notice - Request for Bids (RFB) issued by the Purchaser is not part of this bidding document.
- 6.3 Unless obtained directly from the Purchaser, the Purchaser is not responsible for the completeness of the document, responses to requests for

clarification, the Minutes of the pre-Bid meeting (if any), or addenda to the bidding document in accordance with ITB 8. In case of any contradiction, documents obtained directly from the Purchaser shall prevail.

6.4 The Bidder is expected to examine all instructions, forms, terms, and specifications in the bidding document and to furnish with its Bid all information or documentation as is required by the bidding document.

## 7. Clarification of the Bidding Document

7.1 A Bidder requiring any clarification of the bidding document shall contact the Purchaser in writing at the Purchaser's address specified **in the BDS**. The Purchaser will respond in writing to any request for clarification, provided that such request is received prior to the deadline for submission of Bids within a period specified **in the BDS**. The Purchaser shall forward copies of its response to all Bidders who have acquired the bidding document in accordance with ITB 6.3, including a description of the inquiry but without identifying its source. If so specified **in the BDS**, the Purchaser shall also promptly publish its response at the web page identified **in the BDS**. Should the clarification result in changes to the essential elements of the bidding document, the Purchaser shall amend the bidding document following the procedure under ITB 8 and ITB 22.2.

## 8. Amendment of Bidding Document

8.1 At any time prior to the deadline for submission of Bids, the Purchaser may amend the bidding document by issuing addenda.

8.2 Any addendum issued shall be part of the bidding document and shall be communicated in writing to all who have obtained the bidding document from the Purchaser in accordance with ITB 6.3. The Purchaser shall also promptly publish the addendum on the Purchaser's web page in accordance with ITB 7.1.

8.3 To give prospective Bidders reasonable time in which to take an addendum into account in preparing their Bids, the Purchaser may, at its

discretion, extend the deadline for the submission of Bids, pursuant to ITB 22.2.

### C. Preparation of Bids

- 9. Cost of Bidding**
- 9.1 The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the Purchaser shall not be responsible or liable for those costs, regardless of the conduct or outcome of the Bidding process.
- 10. Language of Bid**
- 10.1 The Bid, as well as all correspondence and documents relating to the Bid exchanged by the Bidder and the Purchaser, shall be written in the language specified **in the BDS**. Supporting documents and printed literature that are part of the Bid may be in another language provided they are accompanied by an accurate translation of the relevant passages into the language specified **in the BDS**, in which case, for purposes of interpretation of the Bid, such translation shall govern.
- 11. Documents comprising Bid**
- 11.1 The Bid shall comprise two Parts, namely the Technical Part and the Financial Part. These two Parts shall be submitted simultaneously in two separate sealed envelopes (two-envelope Bidding process). One envelope shall contain only information relating to the Technical Part and the other, only information relating to the Financial Part. These two envelopes shall be enclosed in a separate sealed outer envelope marked “ORIGINAL BID”.
- 11.2 The **Technical Part** shall contain the following:
- (a) **Letter of Bid - Technical Part:** prepared in accordance with ITB 12;
  - (b) **Bid Security** or **Bid-Securing Declaration:** in accordance with ITB 19.1;
  - (c) **Alternative Bid - Technical Part:** if permissible in accordance with ITB 13, the Technical Part of any Alternative Bid;
  - (d) **Authorization:** written confirmation authorizing the signatory of the Bid to

commit the Bidder, in accordance with ITB 20.3;

- (e) **Bidder's Eligibility:** documentary evidence in accordance with ITB 17 establishing the Bidder's eligibility to Bid;
- (f) **Qualifications:** documentary evidence in accordance with ITB 17 establishing the Bidder's qualifications to perform the Contract if its Bid is accepted;
- (g) **Eligibility of Goods and Related Services:** documentary evidence in accordance with ITB 16, establishing the eligibility of the Goods and Related Services to be supplied by the Bidder;
- (h) **Conformity:** documentary evidence in accordance with ITB 16, that the Goods and Related Services conform to the bidding document;
- (i) any other document **required in the BDS.**

11.3 The **Financial Part** envelope shall contain the following:

- (a) **Letter of Bid – Financial Part:** prepared in accordance with ITB 12 and ITB 14;
- (b) **Price Schedules:** completed prepared in accordance with ITB 12 and ITB 14;
- (c) **Alternative Bid - Financial Part;** if permissible in accordance with ITB 13, the Financial Part of any Alternative Bid;
- (d) any other document **required in the BDS.**

11.4 The Technical Part shall not include any financial information related to the Bid price. Where material financial information related to the Bid price is contained in the Technical Part the Bid shall be declared non-responsive.

11.5 In addition to the requirements under ITB 11.2, Bids submitted by a JV shall include a copy of the Joint Venture Agreement entered into by all members. Alternatively, a letter of intent to execute a Joint Venture Agreement in the event of a successful Bid shall be signed by all members and

submitted with the Bid, together with a copy of the proposed Agreement.

- 11.6 The Bidder shall furnish in the Letter of Bid information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Bid.

## 12. Letters of Bid

- 12.1. The Bidder shall prepare the Letter of Bid – Technical Part, and Letter of Bid – Financial Part using the relevant forms furnished in Section IV, Bidding Forms. The forms must be completed without any alterations to the text, and no substitutes shall be accepted except as provided under ITB 20.3. All blank spaces shall be filled in with the information requested.

## 13. Alternative Bids

- 13.1. Unless otherwise **specified in the BDS**, Alternative Bids shall not be considered.

## 14. Bid prices and Discounts

- 14.1 The prices and discounts quoted by the Bidder in the Letter of Bid - Financial Part and in the Price Schedules shall conform to the requirements specified below.
- 14.2 All lots (contracts) and items must be listed and priced separately in the Price Schedules.
- 14.3 The price to be quoted in the Letter of Bid - Financial Part, in accordance with ITB 12.1 shall be the total price of the Bid, excluding any discounts offered.
- 14.4 The Bidder shall quote any discounts and indicate the methodology for their application in the Letter of Bid - Financial Part, in accordance with ITB 12.1.
- 14.5 Prices quoted by the Bidder shall be fixed during the Bidder's performance of the Contract and not subject to variation on any account, unless otherwise specified **in the BDS**. A Bid submitted with an adjustable price quotation shall be treated as nonresponsive and shall be rejected, pursuant to ITB 31. However, if in accordance with the BDS, prices quoted by the Bidder shall be subject to adjustment during the performance of the Contract, a Bid submitted with a fixed price

quotation shall not be rejected, but the price adjustment shall be treated as zero.

- 14.6 If so specified in ITB 1.1, Bids are being invited for individual lots (contracts) or for any combination of lots (packages). Unless otherwise specified **in the BDS**, prices quoted shall correspond to 100% of the items specified for each lot and to 100% of the quantities specified for each item of a lot. Bidders wishing to offer discounts for the award of more than one Contract shall specify in their Bid the price reductions applicable to each package, or alternatively, to individual Contracts within the package. **However, discounts that are conditional on the award of more than one lot will not be considered for bid evaluation purpose.**
- 14.7 The terms EXW, CIP, and other similar terms shall be governed by the rules prescribed in the current edition of Incoterms, published by the International Chamber of Commerce, as specified **in the BDS.**
- 14.8 Prices shall be quoted as specified in each Price Schedule included in Section IV, Bidding Forms. The disaggregation of price components is required solely for the purpose of facilitating the comparison of Bids by the Purchaser. This shall not in any way limit the Purchaser's right to contract on any of the terms offered. In quoting prices, the Bidder shall be free to use transportation through carriers registered in any eligible country, in accordance with Section V, Eligible Countries. Similarly, the Bidder may obtain insurance services from any eligible country in accordance with Section V, Eligible Countries. Prices shall be entered in the following manner:
- (a) For Goods manufactured in the Purchaser's Country:
    - (i) the price of the Goods quoted EXW (ex-works, ex-factory, ex warehouse, ex showroom, or off-the-shelf, as applicable), including all customs duties and sales and other taxes already paid or payable on the

- components and raw material used in the manufacture or assembly of the Goods;
- (ii) any Purchaser's Country sales tax and other taxes which will be payable on the Goods if the Contract is awarded to the Bidder; and
  - (iii) the price for inland transportation, insurance, and other local services required to convey the Goods to their final destination (Project Site) specified **in the BDS.**
- (b) For Goods manufactured outside the Purchaser's Country, to be imported:
- (i) the price of the Goods, quoted CIP named place of destination, in the Purchaser's Country, as specified **in the BDS;**
  - (ii) the price for inland transportation, insurance, and other local services required to convey the Goods from the named place of destination to their final destination (Project Site) specified **in the BDS;**
- (c) For Goods manufactured outside the Purchaser's Country, already imported:
- (i) the price of the Goods, including the original import value of the Goods; plus any mark-up (or rebate); plus any other related local cost, and custom duties and other import taxes already paid or to be paid on the Goods already imported.
  - (ii) the custom duties and other import taxes already paid (need to be supported with documentary evidence) or to be paid on the Goods already imported;
  - (iii) the price of the Goods, obtained as the difference between (i) and (ii) above;
  - (iv) any Purchaser's Country sales and other taxes which will be payable on

the Goods if the Contract is awarded to the Bidder; and

- (v) the price for inland transportation, insurance, and other local services required to convey the Goods to their final destination (Project Site) specified **in the BDS**.
- (d) for Related Services, other than inland transportation and other services required to convey the Goods to their final destination, whenever such Related Services are specified in the Schedule of Requirements:
  - (i) the price of each item comprising the Related Services (inclusive of any applicable taxes).

#### **15. Currencies of Bid and Payment**

- 15.1 The currency(ies) of the Bid and the currency(ies) of payments shall be the same. The Bidder shall quote in the currency of the Purchaser's Country the portion of the Bid price that corresponds to expenditures incurred in the currency of the Purchaser's country, unless otherwise specified **in the BDS**.
- 15.2 The Bidder may express the Bid price in any currency. If the Bidder wishes to be paid in a combination of amounts in different currencies, it may quote its price accordingly but shall use no more than three foreign currencies in addition to the currency of the Purchaser's Country.

#### **16. Documents Establishing the Eligibility and Conformity of the Goods and Related Services**

- 16.1 To establish the eligibility of the Goods and Related Services in accordance with ITB 5, Bidders shall complete the country of origin declarations in the Price Schedule Forms, included in Section IV, Bidding Forms.
- 16.2 To establish the conformity of the Goods and Related Services to the bidding document, the Bidder shall furnish as part of its Bid the documentary evidence that the Goods conform to the technical specifications and standards specified in Section VII, Schedule of Requirements.
- 16.3 The documentary evidence may be in the form of literature, drawings or data, and shall consist of a

detailed item by item description of the essential technical and performance characteristics of the Goods and Related Services, demonstrating substantial responsiveness of the Goods and Related Services to the technical specification, and if applicable, a statement of deviations and exceptions to the provisions of the Section VII, Schedule of Requirements.

- 16.4 The Bidder shall also furnish a list giving full particulars, including available sources and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the Goods during the period specified **in the BDS** following commencement of the use of the goods by the Purchaser.
- 16.5 Standards for workmanship, process, material, and equipment, as well as references to brand names or catalogue numbers specified by the Purchaser in the Schedule of Requirements, are intended to be descriptive only and not restrictive. The Bidder may offer other standards of quality, brand names, and/or catalogue numbers, provided that it demonstrates, to the Purchaser's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Section VII, Schedule of Requirements.

**17. Documents Establishing the Eligibility and Qualifications of the Bidder**

- 17.1 To establish Bidder's eligibility in accordance with ITB 4, Bidders shall complete the Letter of Bid – Technical Part, included in Section IV, Bidding Forms.
- 17.2 The documentary evidence of the Bidder's qualifications to perform the Contract, if its Bid is accepted, shall establish to the Purchaser's satisfaction:
- (a) that, if required **in the BDS**, a Bidder that does not manufacture or produce the Goods it offers to supply shall submit the Manufacturer's Authorization using the form included in Section IV, Bidding Forms to demonstrate that it has been duly authorized by the manufacturer or producer of the Goods

to supply these Goods in the Purchaser's Country;

- (b) that, if required **in the BDS**, in case of a Bidder not doing business within the Purchaser's Country, the Bidder is or will be (if awarded the Contract) represented by an Agent in the country equipped and able to carry out the Supplier's maintenance, repair and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications; and
- (c) that the Bidder meets each of the qualification criterion specified in Section III, Evaluation and Qualification Criteria.

### 18. Period of Validity of Bids

- 18.1. Bids shall remain valid until the date **specified in the BDS** or any extended date if amended by the Purchaser in accordance with ITB 8. A Bid that is not valid until the date **specified in the BDS**, or any extended date if amended by the Purchaser in accordance with ITB 8, shall be rejected by the Purchaser as nonresponsive.
- 18.2. In exceptional circumstances, prior to the expiry of the Bid validity, the Purchaser may request Bidders to extend the period of validity of their Bids. The request and the responses shall be made in writing. If a Bid Security is requested (in accordance with ITB 19), it shall also be extended for a corresponding period. A Bidder may refuse the request without forfeiting its Bid Security. A Bidder granting the request shall not be required or permitted to modify its Bid, except as provided in ITB 18.3.
- 18.3. If the award is delayed by a period exceeding fifty-six (56) days beyond the expiry of the initial Bid validity, the Contract price shall be determined as follows:
  - (a) In the case of fixed price contracts, the Contract price shall be the Bid price adjusted by the factor **specified in the BDS**.
  - (b) In the case of adjustable price contracts, no adjustment shall be made.
  - (c) In any case, Bid evaluation shall be based on the Bid price without taking into

consideration the applicable correction from those indicated above.

## 19. Bid Security

- 19.1. The Bidder shall furnish, as part of the Technical Part of its Bid, either a Bid-Securing Declaration or a Bid Security, as specified **in the BDS**, in original form and, in the case of a Bid security, in the amount and currency specified **in the BDS**.
- 19.2. A Bid Securing Declaration shall use the form included in Section IV, Bidding Forms.
- 19.3. If a Bid Security is specified pursuant to ITB 19.1, the Bid security shall be a demand guarantee in any of the following forms at the Bidder's option:
  - (a) an unconditional guarantee issued by a bank or non-bank financial institution (such as an insurance, bonding or surety company);
  - (b) an irrevocable letter of credit;
  - (c) a cashier's or certified check; or
  - (d) another security **specified in the BDS**,from a reputable source from an eligible country. If an unconditional guarantee is issued by a non-bank financial institution located outside the Purchaser's Country the issuing non-bank financial institution shall have a correspondent financial institution located in the Purchaser's Country to make it enforceable unless the Purchaser has agreed in writing, prior to Bid submission, that a correspondent financial institution is not required. In the case of a bank guarantee, the Bid security shall be submitted either using the Bid Security Form included in Section IV, Bidding Forms, or in another substantially similar format approved by the Purchaser prior to Bid submission. The Bid security shall be valid for twenty-eight (28) days beyond the original date of expiry of the Bid validity, or beyond any extended date if requested under ITB 18.2.
- 19.4. If a Bid Security is specified pursuant to ITB 19.1, any Bid not accompanied by a substantially responsive Bid Security shall be rejected by the Purchaser as non-responsive.

- 19.5. If a Bid Security is specified pursuant to ITB 19.1, the Bid Security of unsuccessful Bidders shall be returned as promptly as possible upon the successful Bidder's signing the contract and furnishing the Performance Security pursuant to ITB 49.
- 19.6. The Bid Security of the successful Bidder shall be returned as promptly as possible once the successful Bidder has signed the Contract and furnished the required performance security.
- 19.7. The Bid Security may be forfeited:
- (a) if a Bidder withdraws its Bid prior to the expiry date of Bid validity specified by the Bidder on the Letter of Bid or any extended date provided by the Bidder ; or
  - (b) if the successful Bidder fails to:
    - (i) sign the Contract in accordance with ITB 48; or
    - (ii) furnish a performance security in accordance with ITB 49.
- 19.8. The Bid Security or Bid-Securing Declaration of a JV must be in the name of the JV that submits the Bid. If the JV has not been legally constituted into a legally enforceable JV at the time of Bidding, the Bid security or Bid-Securing Declaration shall be in the names of all future members as named in the letter of intent referred to in ITB 4.1 and ITB 11.5.
- 19.9. If a Bid security is **not required in the BDS**, pursuant to ITB 19.1, and
- (a) if a Bidder withdraws its Bid during the period of Bid validity specified by the Bidder on the Letter of Bid, or any extended date provided by the Bidder, or
  - (b) if the successful Bidder fails to: sign the Contract in accordance with ITB 48; or furnish a performance security in accordance with ITB 49;
- the Borrower may, **if provided for in the BDS**, declare the Bidder ineligible to be awarded a

contract by the Purchaser for a period of time **as stated in the BDS**.

## **20. Format and Signing of Bid**

- 20.1 The Bidder shall prepare the Bid, in accordance with ITB 11 and ITB 21.
- 20.2 Bidders shall mark as “CONFIDENTIAL” information in their Bids which is confidential to their business. This may include proprietary information, trade secrets, or commercial or financially sensitive information.
- 20.3 The original and all copies of the Bid shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Bidder. This authorization shall consist of a written confirmation **as specified in the BDS** and shall be attached to the Bid. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Bid where entries or amendments have been made shall be signed or initialed by the person signing the Bid.
- 20.4 In case the Bidder is a JV, the Bid shall be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.
- 20.5 Any inter-lineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Bid.

## **D. Submission of Bids**

### **21. Sealing and Marking of Bids**

- 21.1 The Bidder shall deliver the Bid in two separate, sealed **envelopes** (the Technical Part and the Financial Part). These two envelopes shall be enclosed in a sealed outer envelope marked “ORIGINAL BID”.
- 21.2 In addition, the Bidder shall submit copies of the Bid in the number specified **in the BDS**. Copies of the Technical Part shall be placed in a separate sealed envelope marked “COPIES: TECHNICAL PART”. Copies of the Financial Part shall be placed in a separate sealed envelope marked “COPIES: FINANCIAL PART”. The Bidder shall place both of these envelopes in a separate, sealed outer envelope

marked “BID COPIES”. In the event of any discrepancy between the original and the copies, the original shall prevail. If alternative Bids are permitted in accordance with ITB 13, the alternative Bids shall be submitted as follows: the original of the alternative Bid Technical Part shall be placed in a sealed envelope marked “ALTERNATIVE BID – TECHNICAL PART” and the Financial Part shall be placed in a sealed envelope marked “ALTERNATIVE BID – FINANCIAL PART” and these two separate sealed envelopes then enclosed within a sealed outer envelope marked “ALTERNATIVE BID – ORIGINAL”, the copies of the alternative Bid will be placed in separate sealed envelopes marked “ALTERNATIVE BID – COPIES OF TECHNICAL PART”, and “ALTERNATIVE BID – COPIES OF FINANCIAL PART” and enclosed in a separate sealed outer envelope marked “ALTERNATIVE BID - COPIES”.

- 21.3 The envelopes marked “ORIGINAL BID” and “BID COPIES” (and, if appropriate, a third envelope marked “ALTERNATIVE BID”) shall be enclosed in a separate sealed outer envelope for submission to the Purchaser.
- 21.4 All inner and outer envelopes, shall:
- (a) bear the name and address of the Bidder;
  - (b) be addressed to the Purchaser in accordance with ITB 22.1;
  - (c) bear the specific identification of this Bidding process indicated in ITB 1.1; and
  - (d) bear a warning not to open before the time and date for Bid opening.
- 21.5 If all envelopes are not sealed and marked as required, the Purchaser will assume no responsibility for the misplacement or premature opening of the Bid.

## **22. Deadline for Submission of Bids**

- 22.1. Bids must be received by the Purchaser at the address and no later than the date and time specified **in the BDS**. When so specified **in the BDS**, Bidders shall have the option of submitting their Bids electronically. Bidders submitting Bids

electronically shall follow the electronic Bid submission procedures specified **in the BDS**.

22.2. The Purchaser may, at its discretion, extend the deadline for the submission of Bids by amending the bidding document in accordance with ITB 8, in which case all rights and obligations of the Purchaser and Bidders previously subject to the deadline shall thereafter be subject to the deadline as extended.

### **23. Late Bids**

23.1. The Purchaser shall not consider any Bid that arrives after the deadline for submission of Bids, in accordance with ITB 22. Any Bid received by the Purchaser after the deadline for submission of Bids shall be declared late, rejected, and returned unopened to the Bidder.

### **24. Withdrawal, Substitution, and Modification of Bids**

24.1. A Bidder may withdraw, substitute, or modify its Bid after it has been submitted by sending a written notice, duly signed by an authorized representative, and shall include a copy of the authorization (the power of attorney) in accordance with ITB 20.3, (except that withdrawal notices do not require copies). The corresponding substitution or modification of the Bid must accompany the respective written notice. All notices must be:

- (a) prepared and submitted in accordance with ITB 20 and ITB 21 (except that withdrawal notices do not require copies), and in addition, the respective envelopes shall be clearly marked “WITHDRAWAL,” “SUBSTITUTION,” or “MODIFICATION;” and
- (b) received by the Purchaser prior to the deadline prescribed for submission of Bids, in accordance with ITB 22.

24.2. Bids requested to be withdrawn in accordance with ITB 24.1 shall be returned unopened to the Bidders.

24.3. No Bid may be withdrawn, substituted, or modified in the interval between the deadline for submission of Bids and the expiration of the period of Bid validity specified by the Bidder on the Letter of Bid -Technical Part and repeated in

the Letter of Bid - Financial Part, or any extension thereof.

### **E. Public Opening of Technical Parts of Bids**

- 25. Public Opening of Technical Parts of Bids**
- 25.1. Except as in the cases specified in ITB 23 and ITB 24.2, the Purchaser shall, at this Bid opening, publicly open and read out, in accordance with this ITB, all bids received by the deadline at the date, time and place specified **in the BDS** in the presence of Bidders' designated representatives and anyone who chooses to attend. Any specific electronic Bid opening procedures required if electronic Bidding is permitted in accordance with ITB 22.1, shall be as specified **in the BDS**.
- 25.2. First, the written notice of withdrawal in the envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding Bid shall not be opened, but returned to the Bidder. If the withdrawal envelope does not contain a copy of the "power of attorney" confirming the signature as a person duly authorized to sign on behalf of the Bidder, the corresponding Bid will be opened. No Bid withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at Bid opening.
- 25.3. Next, envelopes marked "SUBSTITUTION" shall be opened and read out and exchanged with the corresponding Bid being substituted, and the substituted Bid shall not be opened, but returned to the Bidder. No Bid substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at Bid opening.
- 25.4. Next, envelopes marked "MODIFICATION" shall be opened and read out with the corresponding Bid. No Bid modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at Bid opening. Only Bids that are opened and read out at Bid opening shall be considered further.

- 25.5. Next, all other envelopes marked “TECHNICAL PART” shall be opened one at a time. All envelopes marked “FINANCIAL PART” shall remain sealed, and kept by the Purchaser in safe custody until they are opened, at a later public opening, following the evaluation of the Technical Part of the Bids. On opening the envelopes marked “TECHNICAL PART” the Purchaser shall read out: the name of the Bidder and whether there is a modification; and Alternative Bid the presence or absence of a Bid Security, if required and any other details as the Purchaser may consider appropriate.
- 25.6. Only Technical Parts of Bids and Alternative Bid - Technical Parts that are read out at Bid opening shall be considered further in the evaluation. The Letter of Bid – Technical Part and the separate sealed envelope marked “FINANCIAL PART” are to be initialed by representatives of the Purchaser attending Bid opening in the manner specified **in the BDS.**
- 25.7. At the Bid opening the Purchaser shall neither discuss the merits of any Bid nor reject any Bid (except for late Bids, in accordance with ITB 23.1).
- 25.8. Following the opening of the Technical Parts of the Bid the Purchaser shall prepare a record that shall include, as a minimum:
- (a) the name of the Bidder and whether there is a withdrawal, substitution, or modification;
  - (b) the presence or absence of a duly sealed envelope marked “FINANCIAL PART”;
  - (c) the presence or absence of a Bid Security or Bid-Securing Declaration; and
  - (d) if applicable, any Alternative Bid - Technical Part;
- 25.9. The Bidders’ representatives who are present shall be requested to sign the record. The omission of a Bidder’s signature on the record shall not invalidate the contents and effect of the record. A copy of the record shall be distributed to all Bidders.

## F. Evaluation of Bids - General Provisions

### 26. Confidentiality

- 26.1 Information relating to the evaluation of the Technical Part shall not be disclosed to Bidders or any other persons not officially concerned with the Bidding process until the notification of evaluation of the Technical Part in accordance with ITB 33. Information relating to the evaluation of Financial Part, the evaluation of combined Technical Part and Financial Part, and recommendation of contract award shall not be disclosed to Bidders or any other persons not officially concerned with the RFB process until the Notification of Intention to Award the Contract is transmitted to Bidders in accordance with ITB 43.
- 26.2 Any effort by a Bidder to influence the Purchaser in the evaluation or contract award decisions may result in the rejection of its Bid.
- 26.3 Notwithstanding ITB 26.2, from the time of Bid opening to the time of Contract Award, if any Bidder wishes to contact the Purchaser on any matter related to the Bidding process, it should do so in writing.

### 27. Clarification of Bids

- 27.1 To assist in the examination, evaluation, comparison of the Bids, and qualification of the Bidders, the Purchaser may, at its discretion, ask any Bidder for a clarification of its Bid. Any clarification submitted by a Bidder in respect to its Bid and that is not in response to a request by the Purchaser shall not be considered. The Purchaser's request for clarification and the response shall be in writing. No change, including any voluntary increase or decrease, in the prices or substance of the Bid shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by the Purchaser in the Evaluation of the Bids, in accordance with ITB 35.
- 27.2 If a Bidder does not provide clarifications of its Bid by the date and time set in the Purchaser's request for clarification, its Bid may be rejected.

### 28. Deviations, Reservations, and Omissions

- 28.1 During the evaluation of Bids, the following definitions apply:

- (a) “Deviation” is a departure from the requirements specified in the bidding document;
  - (b) “Reservation” is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the bidding document; and
- 28.2 “Omission” is the failure to submit part or all of the information or documentation required in the bidding document.
- 29. Nonconformities, Errors and Omissions**
- 29.1 Provided that a Bid is substantially responsive, the Purchaser may waive any nonconformities in the Bid.
- 29.2 Provided that a Bid is substantially responsive, the Purchaser may request that the Bidder submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Bid related to documentation requirements. Such omission shall not be related to any aspect of the price of the Bid. Failure of the Bidder to comply with the request may result in the rejection of its Bid.

## **G. Evaluation of Technical Parts of Bids**

- 30. Evaluation of Technical Parts**
- 30.1 In evaluating the Technical Parts of each Bid, the Purchaser shall use the criteria and methodologies listed in ITB 31, ITB 32, the BDS, if applicable, and Section III, Evaluation and Qualification Criteria. No other evaluation criteria or methodologies shall be permitted.
- 31. Determination of Responsiveness**
- 31.1 The Purchaser’s determination of a Bid’s responsiveness is to be based on the contents of the Bid itself, as defined in ITB 11. A substantially responsive Bid is one that meets the requirements of the bidding document without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:
- (a) if accepted, would:

- (i) affect in any substantial way the scope, quality, or performance of the Goods and Related Services specified in the Contract; or
  - (ii) limit in any substantial way, inconsistent with the bidding document, the Purchaser's rights or the Bidder's obligations under the Contract; or
- (b) if rectified, would unfairly affect the competitive position of other Bidders presenting substantially responsive Bids.

31.2 The Purchaser shall examine the technical aspects of the Bid submitted in accordance with ITB 16 and ITB 17, in particular, to confirm that all requirements of Section VII, Schedule of Requirements have been met without any material deviation or reservation, or omission.

31.3 If a Bid is not substantially responsive to the requirements of bidding document, it shall be rejected by the Purchaser and may not subsequently be made responsive by correction of the material deviation, reservation, or omission.

### **32. Qualification of the Bidders and Detailed Evaluation of the Technical Part**

32.1 The Purchaser shall determine, to its satisfaction, whether all eligible Bidders, whose Bids have been determined to be substantially responsive to the bidding document, meet the Qualification Criteria specified in Section III, Evaluation and Qualification Criteria.

32.2 The determination shall be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, pursuant to ITB 17. The determination shall not take into consideration the qualifications of other firms such as the Bidder's subsidiaries, parent entities, affiliates, subcontractors (other than specialized subcontractors if permitted in the bidding document), or any other firm different from the Bidder.

32.3 Prior to Contract award, the Purchaser will verify that the successful Bidder (including each member of a JV) is not disqualified by the Bank due to noncompliance with contractual SEA/SH

prevention and response obligations. The Purchaser will conduct the same verification for each subcontractor proposed by the successful Bidder. If any proposed subcontractor does not meet the requirement, the Purchaser will require the Bidder to propose a replacement subcontractor.

- 32.4 Only substantially responsive bids submitted by eligible and qualified bidders shall proceed to the detailed technical evaluation to assess adequacy of the Technical Part followed by evaluation applying technical factors/subfactors and corresponding scores and weightings as specified in the BDS.

## **H. Notification of Evaluation of Technical Parts and Public Opening of Financial Parts of Bids**

### **33. Notification of Evaluation of Technical Parts and Public Opening of Financial Parts**

- 33.1 Following the completion of the evaluation of the Technical Parts of the Bids, and the Bank has issued its no objection (if applicable), the Purchaser shall notify in writing those Bidders who have failed to meet the Qualification Criteria and/or whose Bids were considered non-responsive to the requirements in the bidding document, advising them of the following information:
- (a) the grounds on which their Technical Part of Bid failed to meet the requirements of the bidding document;
  - (b) their envelope marked “FINANCIAL PART” will be returned to them unopened after the completion of the bid evaluation process and the signing of the Contract;
  - (c) notify them of the date, time and location of the public opening of the envelopes marked “FINANCIAL PART”.
- 33.2 The Purchaser shall, simultaneously, notify in writing those Bidders whose Technical Parts have been evaluated as substantially responsive to the bidding document and met the Qualification Criteria, advising them of the following information:
- (a) their Bid has been evaluated as substantially responsive to the bidding

document and met the Qualification Criteria; and

- (b) their envelope marked “FINANCIAL PART” will be opened at the public opening of Financial Parts;
- (c) notify them of the date, time and location of the public opening of the envelopes marked “FINANCIAL PART”.

- 33.3 The opening date shall be not less than ten (10) Business Days from the date of notification of the results of the technical evaluation, specified in ITB 33.1 and 33.2. However, if the Purchaser receives a complaint on the results of the technical evaluation within the ten (10) Business Days, the opening date shall be subject to ITB 50.1. The Financial Part of the Bid shall be opened publicly in the presence of Bidders’ designated representatives and anyone who chooses to attend.
- 33.4 At this public opening the Financial Parts will be opened by the Purchaser in the presence of Bidders, or their designated representatives and anyone else who chooses to attend. Bidders who met the Qualification Criteria and whose Bids were evaluated as substantially responsive will have their envelopes marked “FINANCIAL PART” opened at the second public opening. Each of these envelopes marked “FINANCIAL PART” shall be inspected to confirm that they have remained sealed and unopened. These envelopes shall then be opened by the Purchaser. The Purchaser shall read out the names of each Bidder, the technical score and the total Bid prices, per lot (contract) if applicable, including any discounts and Alternative Bid - Financial Part, and any other details as the Purchaser may consider appropriate.
- 33.5 Only envelopes of Financial Part of Bids, Financial Parts of Alternative Bids and discounts that are opened and read out at Bid opening shall be considered further for evaluation. The Letter of Bid - Financial Part and the Price Schedules are to be initialed by a representative of the Purchaser attending the Bid opening in the manner specified **in the BDS**.

- 33.6 The Purchaser shall neither discuss the merits of any Bid nor reject any envelopes marked “FINANCIAL PART”.
- 33.7 The Purchaser shall prepare a record of the Financial Part of the Bid opening that shall include, as a minimum:
- (a) the name of the Bidder whose Financial Part was opened;
  - (b) the Bid price, per lot (contract) if applicable, including any discounts,
  - (c) if applicable, any Alternative Bid - Financial Part.
- 33.8 The Bidders whose envelopes marked ‘FINANCIAL PART’ have been opened or their representatives who are present shall be requested to sign the record. The omission of a Bidder’s signature on the record shall not invalidate the contents and effect of the record. A copy of the record shall be distributed to all Bidders.

## I. Evaluation of Financial Parts of Bids

### 34. Evaluation of Financial Parts

- 34.1 Provided that a Bid is substantially responsive, the Purchaser shall rectify quantifiable nonmaterial nonconformities related to the Bid Price. To this effect, the Bid Price shall be adjusted, for comparison purposes only, to reflect the price of a missing or non-conforming item or component, by adding the average price of the item or component quoted by substantially responsive Bidders. If the price of the item or component cannot be derived from the price of other substantially responsive Bids, the Purchaser shall use its best estimate.
- 34.2 To evaluate the Financial Part of each Bid, the Purchaser shall consider the following:
- (a) evaluation will be done for Items or Lots (contracts), as specified **in the BDS**; and the Bid Price as quoted in accordance with ITB 14;
  - (b) price adjustment for correction of arithmetic errors in accordance with ITB 35.1;

- (c) price adjustment due to discounts offered in accordance with ITB 14.4;
  - (d) converting the amount resulting from applying (a) to (c) above, if relevant, to a single currency in accordance with ITB 36;
  - (e) price adjustment due to quantifiable nonmaterial nonconformities in accordance with ITB 34.1; and
  - (f) the additional evaluation factors specified in Section III, Evaluation and Qualification Criteria.
- 34.3 The estimated effect of the price adjustment provisions of the Conditions of Contract, applied over the period of execution of the Contract, shall not be taken into account in Bid evaluation.
- 34.4 If this bidding document allows Bidders to quote separate prices for different lots (contracts), each lot will be evaluated separately to determine the Most Advantageous Bid using the methodology specified in Section III, Evaluation and Qualification Criteria. **Discounts that are conditional on the award of more than one lot or slice shall not be considered for Bid evaluation.**
- 34.5 The Purchaser's evaluation of a Bid will exclude and not take into account:
- (a) in the case of Goods manufactured in the Purchaser's Country, sales and other similar taxes, which will be payable on the goods if a contract is awarded to the Bidder;
  - (b) in the case of Goods manufactured outside the Purchaser's Country, already imported or to be imported, customs duties and other import taxes levied on the imported Good, sales and other similar taxes, which will be payable on the Goods if the contract is awarded to the Bidder;
  - (c) any allowance for price adjustment during the period of execution of the contract, if provided in the Bid.
- 34.6 The Purchaser's evaluation of a Bid may require the consideration of other factors, in addition to the Bid price quoted in accordance with ITB 14.

These factors may be related to the characteristics, performance, and terms and conditions of purchase of the Goods and Related Services. The effect of the factors selected, if any, shall be expressed in monetary terms to facilitate comparison of Bids, unless otherwise specified **in the BDS** from amongst those set out in Section III, Evaluation and Qualification Criteria. The criteria and methodologies to be used shall be as specified in ITB 34.2 (f).

### 35. Correction of Arithmetic Errors

35.1 In evaluating the Financial Part of each Bid, the Purchaser shall correct arithmetic errors on the following basis:

- (a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of the Purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the line item total as quoted shall govern and the unit price shall be corrected;
- (b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- (c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to (a) and (b) above.

35.2 Bidders shall be requested to accept correction of arithmetic errors. Failure to accept the correction in accordance with ITB 35.1, shall result in the rejection of the Bid.

### 36. Conversion to Single Currency

36.1 For evaluation and comparison purposes, the currency(ies) of the Bids shall be converted in a single currency as specified **in the BDS**.

- 37. Margin of Preference** 37.1 Unless otherwise specified **in the BDS**, a margin of preference shall not apply.
- 38. Comparison of Financial Parts** 38.1 The Purchaser shall compare the evaluated costs of the Bids to determine the Bid that has the lowest evaluated cost. The comparison shall be on the basis of CIP (place of final destination) prices for imported goods and EXW prices, plus cost of inland transportation and insurance to place of destination, for goods manufactured within the Borrower's country, together with prices for any required installation, training, commissioning and other services. The evaluation of prices shall not take into account custom duties and other taxes levied on imported goods quoted CIP and sales and similar taxes levied in connection with the sale or delivery of goods.
- 39. Abnormally Low Bids** 39.1 An Abnormally Low Bid is one where the Bid price, in combination with other elements of the Bid, appears so low that it raises material concerns with the Purchaser as to the capability of the Bidder to perform the Contract for the offered Bid Price.
- 39.2 In the event of identification of a potentially Abnormally Low Bid, the Purchaser shall seek written clarification from the Bidder, including a detailed price analyses of its Bid price in relation to the subject matter of the contract, scope, delivery schedule, allocation of risks and responsibilities and any other requirements of the bidding document.
- 39.3 After evaluation of the price analyses, in the event that the Purchaser determines that the Bidder has failed to demonstrate its capability to perform the contract for the offered Bid price, the Purchaser shall reject the Bid.

## **J. Evaluation of Combined Technical and Financial Parts, Most Advantageous Bid and Notification of Intention to Award**

- 40. Evaluation of combined Technical and Financial Parts** 40.1 The Purchaser's evaluation of responsive Bids will take into account technical factors, in addition to cost factors in accordance with Section III

Evaluation and Qualification Criteria. The weight to be assigned for the Technical factors and cost is specified **in the BDS**. The Purchaser will rank the Bids based on the evaluated Bid score (B).

- 40.2 The Purchaser will determine the Most Advantageous Bid. The Most Advantageous Bid is the Bid of the Bidder that meets the Qualification Criteria and whose Bid has been determined to be substantially responsive to the Bidding document and is the Bid with the highest combined technical and financial score.
- 41. Purchaser’s Right to Accept Any Bid, and to Reject Any or All Bids**
- 41.1 The Purchaser reserves the right to accept or reject any Bid, and to annul the Bidding process and reject all Bids at any time prior to Contract Award, without thereby incurring any liability to Bidders. In case of annulment, all Bids submitted and specifically, Bid securities, shall be promptly returned to the Bidders.
- 42. Standstill Period**
- 42.1 The Contract shall not be awarded earlier than the expiry of the Standstill Period. The Standstill Period shall be ten (10) Business Days unless extended in accordance with ITB 47. The Standstill Period commences the day after the date the Purchaser has transmitted to each Bidder the Notification of Intention to Award the Contract. Where only one Bid is submitted, or if this contract is in response to an emergency situation recognized by the Bank, the Standstill Period shall not apply.
- 43. Notification of Intention to Award**
- 43.1 The Purchaser shall send to each Bidder (that has not already been notified that it has been unsuccessful) the Notification of Intention to Award the Contract to the successful Bidder. The Notification of Intention to Award shall contain, at a minimum, the following information:
- (a) the name and address of the Bidder submitting the successful Bid;
  - (b) the Contract price of the successful Bid;
  - (c) the total combined score of the successful Bidder;

- (d) the names of all Bidders who submitted Bids, and their Bid prices as readout, and as evaluated and technical scores;
- (e) a statement of the reason(s) the Bid (of the unsuccessful Bidder to whom the notification is addressed) was unsuccessful;
- (f) the expiry date of the Standstill Period;
- (g) instructions on how to request a debriefing and/or submit a complaint during the standstill period.

## K. Award of Contract

### 44. Award Criteria

44.1 Subject to ITB 41, the Purchaser shall award the Contract to the successful Bidder. This is the Bidder whose Bid has been determined to be the Most Advantageous Bid as specified in ITB 40.

### 45. Purchaser's Right to Vary Quantities at Time of Award

45.1 At the time the Contract is awarded, the Purchaser reserves the right to increase or decrease the quantity of Goods and Related Services originally specified in Section VII, Schedule of Requirements, provided this does not exceed the percentages **specified in the BDS**, and without any change in the unit prices or other terms and conditions of the Bid and the bidding document.

### 46. Notification of Award

46.1 Prior to the date of expiry of the Bid validity and upon expiry of the Standstill Period, specified in ITB 42.1 or any extension thereof, and upon satisfactorily addressing any complaint that has been filed within the Standstill Period, the Purchaser shall notify the successful Bidder, in writing, that its Bid has been accepted. The notification of award (hereinafter and in the Contract Forms called the "Letter of Acceptance") shall specify the sum that the Purchaser will pay the Supplier in consideration of the execution of the Contract (hereinafter and in the Conditions of Contract and Contract Forms called "the Contract Price").

46.2 Within ten (10) Business Days after the date of transmission of the Letter of Acceptance, the Purchaser shall publish the Contract Award

Notice which shall contain, at a minimum, the following information:

- (a) name and address of the Purchaser;
- (b) name and reference number of the contract being awarded, and the selection method used;
- (c) names of all Bidders that submitted Bids, and their Bid prices as read out at Bid opening, and as evaluated;
- (d) names of all Bidders whose Bids were rejected either as nonresponsive or as not meeting qualification criteria, or were not evaluated, with the reasons therefor;
- (e) the name of the successful Bidder, the final total contract price, the contract duration and a summary of its scope; and
- (f) successful Bidder's Beneficial Ownership Disclosure Form.

46.3 The Contract Award Notice shall be published on the Purchaser's website with free access if available, or in at least one newspaper of national circulation in the Purchaser's Country, or in the official gazette.

46.4 Until a formal Contract is prepared and executed, the Letter of Acceptance shall constitute a binding Contract.

#### **47. Debriefing by the Purchaser**

47.1 On receipt of the Purchaser's Notification of Intention to Award referred to in ITB 43.1, an unsuccessful Bidder has three (3) Business Days to make a written request to the Purchaser for a debriefing. The Purchaser shall provide a debriefing to all unsuccessful Bidders whose request is received within this deadline.

47.2 Where a request for debriefing is received within the deadline, the Purchaser shall provide a debriefing within five (5) Business Days, unless the Purchaser decides, for justifiable reasons, to provide the debriefing outside this timeframe. In that case, the standstill period shall automatically be extended until five (5) Business Days after such debriefing is provided. If more than one debriefing is so delayed, the standstill period

shall not end earlier than five (5) Business Days after the last debriefing takes place. The Purchaser shall promptly inform, by the quickest means available, all Bidders of the extended standstill period

- 47.3 Where a request for debriefing is received by the Purchaser later than the three (3) Business Day deadline, the Purchaser should provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of Public Notice of Award of contract. Requests for debriefing received outside the three (3) day deadline shall not lead to extension of the standstill period.
- 47.4 Debriefings of unsuccessful Bidders may be done in writing or verbally. The Bidders shall bear their own costs of attending such a debriefing meeting.

#### **48. Signing of Contract**

- 48.1 The Purchaser shall send to the successful Bidder the Letter of Acceptance including the Contract Agreement, and a request to submit the Beneficial Ownership Disclosure Form providing additional information on its beneficial ownership. The Beneficial Ownership Disclosure Form shall be submitted within eight (8) Business Days of receiving this request.
- 48.2 The successful Bidder shall sign, date and return to the Purchaser, the Contract Agreement within twenty-eight (28) days of its receipt.
- 48.3 Notwithstanding ITB 48.2 above, in case signing of the Contract Agreement is prevented by any export restrictions attributable to the Purchaser, to the country of the Purchaser, or to the use of the products/goods, systems or services to be supplied, where such export restrictions arise from trade regulations from a country supplying those products/goods, systems or services, the Bidder shall not be bound by its Bid, always provided however, that the Bidder can demonstrate to the satisfaction of the Purchaser and of the Bank that signing of the Contract Agreement has not been prevented by any lack of diligence on the part of the Bidder in completing any formalities, including applying for permits, authorizations and licenses

necessary for the export of the products/goods, systems or services under the terms of the Contract.

#### **49. Performance Security**

- 49.1 Within twenty-eight (28) days of the receipt of the Letter of Acceptance from the Purchaser, the successful Bidder, if required, shall furnish the Performance Security in accordance with the GCC 18 using for that purpose the Performance Security Form included in Section X, Contract Forms, or another Form acceptable to the Purchaser. If the Performance Security furnished by the successful Bidder is in the form of a bond, it shall be issued by a bonding or insurance company that has been determined by the successful Bidder to be acceptable to the Purchaser. A foreign institution providing a bond shall have a correspondent financial institution located in the Purchaser's Country, unless the Purchaser has agreed in writing that a correspondent financial institution is not required.
- 49.2 Failure of the successful Bidder to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid Security. In that event the Purchaser may award the Contract to the Bidder offering the Most Advantageous Bid.

#### **50. Procurement Related Complaint**

- 50.1 The procedures for making a Procurement-related Complaint are as specified in the BDS.

## Section II - Bid Data Sheet (BDS)

The following specific data for the Goods to be procured shall complement, supplement, and/or amend the provisions in the Instructions to Bidders (ITB). Whenever there is a conflict, the provisions herein shall prevail over those in ITB.

ITB Reference	A. General										
ITB 1.1	<p>The reference number of the Request for Bids (RFB) is <b>PK-HPMU-516119-GO-RFB</b></p> <p>The Purchaser is: <i>KP-HCIP Health Department, Khyber Pakhtunkhwa</i></p> <p>The name of the RFB is: Procurement of bio medical equipment for the operationalization of BEmONC, CEmONC facilities &amp; Flood Affected Healthcare Facilities.</p> <p>The number and identification of lots (contracts) comprising this RFB is:</p> <table border="1" data-bbox="609 1050 1318 1293"> <thead> <tr> <th>Lot</th> <th>Description</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Medical Furniture &amp; OPD/ANC Equipment.</td> </tr> <tr> <td>2</td> <td>Obstetric, Neonatal &amp; Emergency Care Equipment (ONEC Equipment)</td> </tr> <tr> <td>3</td> <td>Laboratory &amp; Diagnostic Equipment</td> </tr> <tr> <td>4</td> <td>Facility Support, ICT &amp; Utility Equipment (FSIU Equipment)</td> </tr> </tbody> </table> <p>Bidders may bid for one or multiple Lots. Evaluation and award shall be conducted LOT-wise. Bid Security shall be submitted Lot-wise in the amount indicated. <b>Bids offering more than one lot will be evaluated based on aggregate qualification criteria mentioned in section III.</b></p> <p>Districts names are: Peshawar, Swabi, Nowshera &amp; Haripur and Flood Affected Districts.</p>	Lot	Description	1	Medical Furniture & OPD/ANC Equipment.	2	Obstetric, Neonatal & Emergency Care Equipment (ONEC Equipment)	3	Laboratory & Diagnostic Equipment	4	Facility Support, ICT & Utility Equipment (FSIU Equipment)
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ITB 1.2(a)	<b>Electronic-Procurement System – N/A</b>										

ITB 2.1	<p>The Borrower is: <b>Islamic Republic of Pakistan</b>  <b>Implementing Agency: KP-HCIP Health Department.</b></p> <p>Loan or Financing Agreement amount: <i>US\$ 63.44 million</i></p> <p>The name of the Project is: <b>Khyber Pakhtunkhwa Human Capital Investment Project</b></p>
ITB 4.1	Maximum number of members in the Joint Venture (JV) shall be: <b>Two (02)</b>
ITB 4.5	A list of debarred firms and individuals is available on the Bank’s external website: <a href="http://www.worldbank.org/debarr">http://www.worldbank.org/debarr</a> .
	<b>B. Contents of Bidding Document</b>
ITB 7.1	<p>For <b>Clarification of Bid purposes</b> only, the Employer’s address is:  <b>Project Director KP-HCIP Health, 240 Defense Colony Shami Road Peshawar</b></p> <p>Attention: Chairperson Procurement Committee</p> <p>Address: <b>240 Defense Colony Shami Road Peshawar, Pakistan.</b></p> <p>Contact Number: 091-9211605</p> <p>Floor/ Room number: <i>N/A</i></p> <p>City: <i>Peshawar</i></p> <p>ZIP Code/ <i>postal code, 25000</i></p> <p>Country: <i>Pakistan</i></p> <p>Telephone: 091-9211605</p> <p>Facsimile number: <i>N/A</i></p> <p>Electronic mail address:</p> <p>Requests for clarification should be received by the Employer no later than: <b>10 Days before the submission.</b></p> <p>Web page: <a href="https://www.healthkp.gov.pk/">https://www.healthkp.gov.pk/</a></p>
	<b>C. Preparation of Bids</b>
ITB 10.1	The language of the Bid is: <b>“English”</b> .
ITB 11.2 (i) & 11.3 (d)	The Bidder shall submit the following additional documents in its Bid:

	Company's business license, Catalogue/Brochure of the equipment offered with detailed Technical literature/specifications.
<b>ITB 13.1</b>	Alternative Bids (Technical and Financial Parts) <i>"shall not be"</i> considered.
<b>ITB 14.5</b>	The prices quoted by the Bidder <i>"shall not"</i> be subject to adjustment during the performance of the Contract.
<b>ITB 14.6</b>	Prices quoted for each lot (contract) shall correspond to <b>100% (hundred percent)</b> of the items specified for each lot (contract). Any bid in which the bidder fails to quote prices for the complete lot, including all items and their full quantities, shall be rejected as non-responsive.
<b>ITB 14.7</b>	The Incoterm edition is: 2020
<b>ITB 14.8 (a), (ii) and (iii)</b>	As defined in the ITB. Final Destination (Project Site): The Goods shall be delivered directly to the designated BEmONC, CEmONC, and Flood-Affected Healthcare Facilities across Khyber Pakhtunkhwa.
<b>ITB 14.8 (b)(i) and (c), (v)</b>	All prices shall be quoted on CIP Basis (including local sales and income tax); 14. Bids for goods shall be invited on the basis of <b>CIP KP Province, HCIP project sites in the whole province</b> (for all goods manufactured abroad and to be imported).  <b>Place of Destination:</b> Final Destination (Project Site): The Goods shall be delivered directly to the designated BEmONC, CEmONC, and Flood-Affected Healthcare Facilities across the whole province of Khyber Pakhtunkhwa.  Local taxes are applicable to even foreign Bidders. <b>The bidder should include appropriate local Taxes in the price and also provide total price net of taxes in the price schedule.</b> Local taxes will be deducted from gross billed amount while making payment' Any Purchaser's Country sales tax and other taxes which will be payable on the Goods if the contract is awarded to the Bidder; these taxes will not be part of evaluation. For already imported goods the custom paid will also not be considered for evaluation.

	For information on taxes in Pakistan, the bidder is advised to refer to the related web site of Ministry of Finance.
<b>ITB 15.1</b>	<p><b>Local Bidders:</b> The Bid Price shall be quoted <b>only in Pakistan Rupees (PKR)</b>.</p> <p>All prices for Goods and Related Services, whether supplied from within Pakistan or imported, shall be expressed in PKR.</p> <p><b>International Bidders:</b> International bidder can quote in any freely convertible currencies, however evaluation will be carried out in equivalent PKR and contract will be signed in USD.</p> <p>For evaluation purposes, bids received in other currencies will be converted to PKR as per rate of exchange (selling rate) published by the State Bank of Pakistan based on rate of exchange (selling transfer rate) applicable on the day of bid opening.</p>
<b>ITB 16.4</b>	Period of time the Goods are expected to be functioning (for the purpose of spare parts): <b>Five (05) Years</b>
<b>ITB 17.2 (a)</b>	Manufacturer's authorization is required if the bidder itself is not manufacturer.
<b>ITB 17.2 (b)</b>	<p>Warranty: Three (03) Years Comprehensive Manufacturer Warranty is <b>"required"</b>.</p> <p>The Equipment shall be covered by a comprehensive warranty for a period of three (3) years from the date of commissioning.</p> <p>The warranty shall be fully included in the Bid Price, and no additional cost shall be payable by the Purchaser during the warranty period.</p> <p>The warranty shall cover all defects in materials, workmanship, spare parts, consumables required for corrective maintenance, and labor.</p>
<b>ITB 18.1</b>	The Bid shall be valid until: <b>Ninety (90) days</b> .
<b>ITB 18.3 (a)</b>	<p>The Bid price shall be adjusted by the following factor(s): <b>0.5% per month</b> for the period of delay.</p> <p>For delays of less than one month, the adjustment shall be applied on a <b>pro rata daily basis</b> (i.e., 0.017% per day)."</p>

<b>ITB 19.1</b>	<p>A Bid Security “shall be” required.</p> <p>A Bid-Securing Declaration “shall not be” required.</p> <p>The amount and currency of the Bid Security shall be as per details mentioned below, However, international bidders can quote the same in USD (equivalent amount);</p> <table border="1" data-bbox="483 443 1393 884"> <thead> <tr> <th>Lot</th> <th>Description</th> <th>Bid Security per lot in PKR</th> <th>Bid Security per lot in USD</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Medical Furniture &amp; OPD/ANC</td> <td>6,000,000</td> <td>20,000</td> </tr> <tr> <td>2</td> <td>Obstetric, Neonatal &amp; Emergency Care Equipment (ONEC Equipment)</td> <td>11,000,000</td> <td>40,000</td> </tr> <tr> <td>3</td> <td>Laboratory &amp; Diagnostic Equipment</td> <td>11,000,000</td> <td>40,000</td> </tr> <tr> <td>4</td> <td>Facility Support, ICT &amp; Utility Equipment (FSIU Equipment)</td> <td>6,000,000</td> <td>20,000</td> </tr> </tbody> </table>	Lot	Description	Bid Security per lot in PKR	Bid Security per lot in USD	1	Medical Furniture & OPD/ANC	6,000,000	20,000	2	Obstetric, Neonatal & Emergency Care Equipment (ONEC Equipment)	11,000,000	40,000	3	Laboratory & Diagnostic Equipment	11,000,000	40,000	4	Facility Support, ICT & Utility Equipment (FSIU Equipment)	6,000,000	20,000
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<b>ITB 19.3 (a) (d)</b>	<p>Bid Security is specified pursuant to ITB 19.1, the Bid security shall be a demand guarantee in any of the following forms at the Bidder’s option:</p> <ol style="list-style-type: none"> <li>An unconditional guarantee issued by a bank <b>is acceptable</b>. The non-bank financial institution (such as insurance, bonding or surety company) security <b>is not acceptable</b>.</li> <li>an irrevocable letter of credit;</li> <li>a cashier’s or certified check; or</li> <li>Other types of acceptable securities: <b>Call Deposit Receipt (CDR)/Security Deposit Receipts (SDR)/Demand Draft (DD)</b></li> </ol>																				
<b>ITB 20.3</b>	<p>The written consideration of authorization to sign on behalf of the Bidder shall consist of: <b>Authority Letter</b></p>																				
<b>D. Submission of Bids</b>																					
<b>ITB 21.2</b>	<p>In addition to the original of the Bid, the number of copies are: <b>Two (02) number of copies in hard</b>.</p> <p>Note: Bidders MUST ensure that all copies of bids include all the pages/document submitted in the original bid.</p>																				
<b>ITB 22.1</b>	<p>For <b><u>Bid submission purposes</u></b> only, the Purchaser’s address is: <b>Project Director,</b></p>																				

	<p><b><i>KP-HCIP Health Department, 240 Defense Colony, Shami Road, Peshawar.</i></b></p> <p>Attention: Procurement Specialist</p> <p>Street Address: <b><i>240 Defense Colony Shami Road Peshawar.</i></b></p> <p>Floor/ Room number: N/A</p> <p>City: <b><i>Peshawar</i></b></p> <p>ZIP/Postal Code: 25000</p> <p>Country: <b><i>Pakistan</i></b></p> <p><b>The deadline for Bid submission is:</b></p> <p><b>Date: 24<sup>th</sup> April 2026</b></p> <p>Time: <b><i>11:00 a.m.</i></b></p> <p>Bidders “<b><i>shall not</i></b>” have the option of submitting their Bids electronically.</p>
	<p><b>E. Public Opening of Technical Parts of Bids</b></p>
<b>ITB 25.1</b>	<p>The Bid opening shall take place at:</p> <p>Street Address: <b><i>240 Defense Colony Shami Road Peshawar.</i></b></p> <p>Floor/ Room number: N/A</p> <p>City: <b><i>Peshawar</i></b></p> <p>ZIP/Postal Code: 25000</p> <p>Country: <b><i>Pakistan</i></b></p> <p><b>The deadline for Bid submission is:</b></p> <p><b>Date: 24<sup>th</sup> April 2026</b></p> <p>Time: <b><i>11:00 a.m.]</i></b></p> <p>Bidders “<b><i>shall not</i></b>” have the option of submitting their Bids electronically.</p>
<b>ITB 25.6</b>	<p>The Letter of Bid - Technical Part and the sealed envelope marked “Second Envelope - Financial Part” shall be initialed by Three (3) representatives of the Purchaser conducting Bid opening.</p>
	<p><b>G. Evaluation of Technical Parts of Bids</b></p>
<b>ITB 32.4</b>	<p>The technical factors and sub factors as applicable and the corresponding scores out of 100% are:</p> <p><b>Technical: 40%</b></p> <ul style="list-style-type: none"> <li>• <b><u>Technical Criteria for Lot One (1), Two (2) &amp; Four (4).</u></b></li> </ul>

	<ol style="list-style-type: none"> <li>1. Additional Warranty &amp; After-Sales Support <b>(20% of Technical Score)</b></li> <li>2. Additional Technical Features Exceeding Minimum Specs <b>(20% of Technical Score)</b></li> <li>3. Relevant Experience in Supplying Similar Goods <b>(60% of Technical Score)</b></li> </ol> <ul style="list-style-type: none"> <li>• <b><u>Technical Criteria for Lot Three (3).</u></b> <ol style="list-style-type: none"> <li>1. Additional Warranty &amp; After-Sales Support <b>(25% of Technical Score)</b></li> <li>2. Additional Technical Features Exceeding Minimum Specs <b>(35% of Technical Score)</b></li> <li>3. Relevant Experience in Supplying Similar Goods <b>(40% of Technical Score)</b></li> </ol> </li> </ul> <p>Refer to Section-III, Evaluation and Qualification Criteria for detailed factors/sub-factors of Technical Part.</p>
<b>H. Notification of Evaluation of Technical Parts and Public Opening of Financial Parts of Bids</b>	
<b>ITB 33.5</b>	<p>The Letter of Bid – Financial Part and the Price Schedules shall be initiated by three (03) representatives of the Purchaser conducting Bid opening.</p> <p>Following the completion of the evaluation of the Technical Parts of the Bids, the Purchaser will notify all Bidders of the location, date and time of the public opening of Financial Parts.</p>
<b>I. Evaluation of Financial Part of Bids</b>	
<b>ITB 34.2(a)</b>	<p>Evaluation will be done for <i>Lots(contracts)</i>.</p> <p>Bids will be evaluated lot by lot. Any bid in which the Price Schedule does not include prices for all items and their full quantities for a lot shall be rejected as non-responsive.</p>

<p><b>ITB 34.6</b></p>	<p>The adjustments shall be determined using the following criteria, from amongst those set out in Section III, Evaluation and Qualification Criteria:</p> <p>(a) Deviation in Delivery schedule: <b>NO</b></p> <p>(b) Deviation in payment schedule: <b>No</b></p> <p>(c) the cost of major replacement component, mandatory spare parts, and service: <b>No</b></p> <p>(d) the availability in the Purchaser’s Country of spare parts and after-sales services for the equipment offered in the Bid: <b>No</b></p> <p>(e) Life cycle costs: the costs during the life of the goods or equipment: <b>No</b></p> <p>(f) the performance and productivity of the equipment offered; <b>No</b></p> <p>(g) <b>The rest of evaluation criteria is mentioned in Section III, Evaluation and Qualification Criteria.</b></p> <p><b>LOT-WISE RECOMMENDED WEIGHT DISTRIBUTION:</b></p> <table border="1" data-bbox="464 1062 1362 1661"> <thead> <tr> <th>Lot</th> <th>Description</th> <th>Weighting (Technical &amp; Financial)</th> </tr> </thead> <tbody> <tr> <td>Lot 1</td> <td>Medical Furniture &amp; OPD/ANC Equipment</td> <td>Technical = 40% Financial = 60%</td> </tr> <tr> <td>Lot 2</td> <td>Obstetric, Neonatal &amp; Emergency Care Equipment</td> <td>Technical = 40% Financial = 60%</td> </tr> <tr> <td>Lot 3</td> <td>Laboratory &amp; Diagnostic Equipment</td> <td>Technical = 40% Financial = 60%</td> </tr> <tr> <td>Lot 4</td> <td>Facility Support, ICT &amp; Utility Equipment</td> <td>Technical = 40% Financial = 60%</td> </tr> </tbody> </table>	Lot	Description	Weighting (Technical & Financial)	Lot 1	Medical Furniture & OPD/ANC Equipment	Technical = 40% Financial = 60%	Lot 2	Obstetric, Neonatal & Emergency Care Equipment	Technical = 40% Financial = 60%	Lot 3	Laboratory & Diagnostic Equipment	Technical = 40% Financial = 60%	Lot 4	Facility Support, ICT & Utility Equipment	Technical = 40% Financial = 60%
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Lot 2	Obstetric, Neonatal & Emergency Care Equipment	Technical = 40% Financial = 60%														
Lot 3	Laboratory & Diagnostic Equipment	Technical = 40% Financial = 60%														
Lot 4	Facility Support, ICT & Utility Equipment	Technical = 40% Financial = 60%														
<p><b>ITB 36.1</b></p>	<p>The currency that shall be used for Bid evaluation and comparison purposes to convert at the selling exchange rate all Bid prices expressed in various currencies into a single currency is: <b>PKR</b></p> <p>The source of exchange rate shall be: <b>State Bank of Pakistan</b></p>															

	The date for the exchange rate shall be the closing date of the RFB:
<b>ITB 37.1</b>	A margin of domestic preference “ <i>shall not</i> ” apply.
<b>J. Evaluation of Combined Technical and Financial Parts and Most Advantageous Bid</b>	
<b>ITB 40.1</b>	The weight to be given for cost is: 60% The weight to be given for Technical is: 40%
<b>J. Award of Contract</b>	
<b>ITB 45.1</b>	The maximum percentage by which quantities may be increased is: Twenty percent (20%) The maximum percentage by which quantities may be decreased is: Twenty percent (20%)
<b>ITB 48.1</b>	The successful Bidder shall submit the Beneficial Ownership Disclosure Form.
<b>ITB 49.1</b>	<b>Performance Guarantee:</b> The successful bidder shall submit a performance guarantee in the form of bank guarantee/CDR/SDR which will be ten (10%) percent of the contract price. The bank guarantee shall be submitted to KP-HCIP for time period of three warranty years.  However, the performance guarantee shall be released on annual basis as per the below-mentioned amounts:  1/3 <sup>rd</sup> on the completion of 1 <sup>st</sup> year of warranty period. 2/3 <sup>rd</sup> on the completion of 2 <sup>nd</sup> year of warranty period 3/3 <sup>rd</sup> on the completion of 3 <sup>rd</sup> year of warranty period
<b>ITB 50.1</b>	The procedures for making a Procurement-related Complaint are detailed in the “ <a href="#">Procurement Regulations for IPF Borrowers</a> (Annex III).” If a Bidder wishes to make a Procurement-related Complaint, the Bidder should submit its complaint following these procedures, in writing (by the quickest means available, that is either by email or fax), to:  <b>For the attention:</b> <b>Title/position:</b> Project Director KP-HCIP <b>Employer:</b> KP-HCIP (Health) <b>Email address:</b> <a href="mailto:kphciphealth163@gmail.com">kphciphealth163@gmail.com</a>  In summary, a Procurement-related Complaint may challenge any of the following:

	<ol style="list-style-type: none"><li>1. the terms of the Bidding Documents; and</li><li>2. the Employer's decision to award the contract.</li></ol>
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## **Section III - Evaluation and Qualification Criteria**

This Section contains the criteria that the Purchaser shall use to evaluate Bids and qualify the Bidders. No other factors, methods or criteria shall be used other than specified in this bidding document.

## TECHNICAL PART

### 1. Qualification

#### Qualification Criteria (ITB 32.1)

The Purchaser shall assess each Bid against the following Qualification Criteria. Requirements not included in the text below shall not be used in the evaluation of the Bidder's qualifications.

S. No	Criteria	Requirement	Compliance (Yes/No)	Evidence Required
1	<b>Compliance With Technical Specifications</b>	Quoted equipment must fully comply with all technical specifications for the relevant Lot(s).	Yes/No	Technical datasheets, brochures, compliance sheets
2	<b>Certification Requirement (Medical Equipment)</b>	The quoted equipment must be <b>CE Certificate/USFDA certificate/MHLW certificate</b> at minimum for medical equipment.	Yes/No	Valid Certificate for offered model
3	<b>Financial Requirements</b>	The Bidder shall submit audited financial statements or, if not required by the law of the Bidder's country, other financial statements acceptable to the Purchaser, for the last <b>3 (three) years</b> prior to bid submission deadline, demonstrating the current soundness of the Bidder's financial position. For a joint venture, this requirement shall be met by each member.	Yes/No	Audited Financial Statements
	<b>Relevant Experience in Supply of Medical Equipment</b>	The Bidder shall demonstrate that it has successfully completed at least <b>two (2) contracts within the last Five-years</b> prior to bid submission deadline, each with a value of at least <b>PKR 700 million each or one contract of at</b>	Yes/No	Contracts/Work Orders + Delivery Notes + End-User/Satisfactory Certificates

		<b>least PKR 1400 million</b> that have been successfully and substantially completed and that are similar in nature and complexity to the Goods and Related Services under the Contract. For a joint venture, this requirement may be met by all members combined.		
5	<b>Manufacturing experience and Technical Capacity:</b>	<p>For the items under the Contract that the bidder is a manufacturer, the Bidder shall furnish documentary evidence to demonstrate that:</p> <p>(i) it has manufactured goods of similar nature and complexity for at least <b>_3 (three) years</b> prior to the bid submission deadline; and</p> <p>(ii) its annual production capacity of goods of similar nature and complexity for each of the last <b>3 (three) years</b> prior to the bid submission deadline, is at least <b>2(two) times</b> the quantities specified under the contract.</p>	Yes/No	Auditor's certificate OR certified production records
6	<b>Warranty Availability</b>	Bidder shall provide an undertaking for three <b>(3) year comprehensive warranty</b>	Yes/No	Warranty undertaking letter;
7	<b>Manufacturer Authorization</b>	A Bidder who does not manufacture an item/s where a manufacturer authorization is required in accordance with BDS ITB 17.2 (a), the Bidder shall provide evidence of being duly authorized by a manufacturer (Manufacturer's Authorization Form, Section IV, Bidding Forms), meeting the criteria in (d) (i) and (ii) above, to supply the Goods	Yes/No	Manufacturer Authorization Form (MAF)

8	<b>Installation, Testing &amp; Commissioning Capability</b>	Bidder must demonstrate capacity to perform installation and commissioning across all BEmONC, CEmONC & Flood-Affected facilities in KP.	Yes/No	Staffing plan, list of engineers/technicians, installation history
9	<b>ICT, Power Backup &amp; Utility Equipment Experience (If bidding for Lot 4)</b>	Minimum 3-year experience supplying ICT, UPS systems, or facility support equipment to public/private institutions.	Yes/No	POs, delivery notes, client certificates
10	<b>Delivery &amp; Timeline Commitment</b>	Bidder shall commit to supply, deliver, install and commission equipment <b>as-and-when (Project Sites) required</b> , up to <b>the given delivery period</b> , under terms of contract.	Yes/No	Delivery commitment letter
11	<b>Technical Support &amp; Preventive Maintenance Plan</b>	Bidder must provide a preventive maintenance schedule for the 3-year warranty period.	Yes/No	PM schedule
12	<b>SEA/SH Requirements</b>	At the time of Contract Award, the Bidder (including each subcontractor proposed by the Bidder) shall not be subject to disqualification by the Bank for non-compliance with SEA/ SH obligations.	Yes/No	Undertaking with the Bid

### **A. Rated Technical Criteria for Lot 1, 2 & 4.**

#### **1. Additional Warranty & After-Sales Support (20% of Technical Score)**

Evaluates extended warranty, preventive maintenance, and service responsiveness.

<b>Sub-Criteria</b>	<b>Scoring</b>
Warranty beyond minimum 3 years (5 marks per year) Warranty shall be with parts and services	20 Marks

→ Evidence: Signed warranty commitment, PM plan, service center proof.

#### **2. Additional Technical Features Exceeding Minimum Specs (20% of Technical Score)**

Evaluates value-added features and superior technical specifications.

<b>Sub-Criteria</b>	<b>Scoring</b>
---------------------	----------------

<p>Enhanced safety features, durability, material superiority (4 Marks for each additional features)</p> <p>“In order to obtain marks under this category, the bidder shall highlight <b>specific additional features</b> over and above the minimum requirements in the technical specifications. Extra marks will be awarded for demonstrable enhancements such as:</p> <p>(i) advanced safety mechanisms (e.g., fail-safe alarms, redundant power supply),</p> <p>(ii) superior durability (e.g., higher MTBF ratings), and</p> <p>(iii) material superiority (e.g., medical-grade stainless steel, antimicrobial coatings).</p> <p>The Purchaser will award up to 4 marks for each accepted additional feature, based on documentary evidence provided.”</p> <p>It will be the sole discretion of the purchaser to accept or not the additional features.</p>	20 Marks
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→ Evidence: Brochures, datasheets, compliance tables.

### **3. Relevant Experience in Supplying Similar Goods (60% of Technical Score)**

Evaluates past experience, ensuring reliability.

Sub-Criteria	Scoring
Any extra experience beyond the minimum requirement specified in the table above shall be weighted (5 Marks per certificate for additional contracts)	30 Marks
Delivery/installation of the quoted product experience in Pakistan or South Asia region	15 Marks
Delivery/installation of the quoted product experience in Europe/USA or SRA countries	10 Marks
ISO certification of the manufacturer	5 Marks

→ Evidence: Contracts, POs, completion & other certificates.

## **B. Rated Technical Criteria for Lot 3.**

### **1. Additional Warranty & After-Sales Support (25% of Technical Score)**

Evaluates extended warranty, preventive maintenance, and service responsiveness.

Sub-Criteria	Scoring
Warranty beyond minimum 3 years (5 marks per year) Warranty shall be with parts and services	15 Marks

Preventive maintenance plan (annual schedule, calibration, inspections)	5 Marks
<p>“The Bidder shall demonstrate the availability of a certified service center in Khyber Pakhtunkhwa (KP). Bidders who do not currently have such a facility may submit a written commitment to establish one by the time of contract signing. In such cases, the Bidder shall provide a detailed budget and implementation plan for establishing the service center. The proposed cost will be added to the Bid Price for evaluation and comparison purposes.”</p>	5 Marks

→ Evidence: Signed warranty commitment, PM plan, service center proof.

## 2. Additional Technical Features Exceeding Minimum Specs (20% of Technical Score)

Evaluates value-added features and superior technical specifications.

Sub-Criteria		Scoring
<p>Enhanced safety features, durability, material superiority (3 Marks for each additional features).</p> <p>“In order to obtain marks under this category, the bidder shall highlight <b>specific additional features</b> over and above the minimum requirements in the technical specifications. Extra marks will be awarded for demonstrable enhancements such as:</p> <p>(i) advanced safety mechanisms (e.g., fail-safe alarms, redundant power supply),  (ii) superior durability (e.g., higher MTBF ratings), and  (iii) material superiority (e.g., medical-grade stainless steel, antimicrobial coatings).</p> <p>The Purchaser will award up to 4 marks for each accepted additional feature, based on documentary evidence provided.” It will be the sole discretion of the purchaser to accept or not the additional features.</p>		15 Marks
Certification Type	Requirement	Marks
ISO Certifications	<p>Any one or more of the following ISO Certifications for Manufacturer:</p> <ul style="list-style-type: none"> <li>• ISO 13485 (Medical Devices – QMS)</li> <li>• ISO 9001 (Quality Management System)</li> <li>• ISO 14001 (Environmental Management System)</li> </ul>	5 marks

→ Evidence: Brochures, datasheets, compliance tables.

## 3. Relevant Experience in Supplying Similar Goods (40% of Technical Score)

Evaluates past experience, ensuring reliability.

<b>Sub-Criteria</b>	<b>Scoring</b>
Any extra experience beyond the minimum requirement specified in the table above shall be weighted (2 Marks per certificate for the additional contracts for quoted items)	20 Marks
Delivery/installation of the quoted product experience in Pakistan or South Asia region	05 Marks
Delivery/installation of the quoted product experience in Europe/USA or SRA countries	05 Marks
Technical staff availability (CVs of technicians, biomedical engineers)	10 Marks

→ Evidence: Contracts, POs, completion certificates.

## **FINANCIAL PART**

### **2. Financial Evaluation (ITB 40)**

The bidders with the **Best evaluated cost** of bid will be awarded the contract **based on the following rationale**.

<b>Lots</b>	<b>Description</b>	<b>Weighting (Technical &amp; Financial)</b>
Lot 1	Medical Furniture & OPD/ANC Equipment	Technical = 40% Financial = 60%
Lot 2	Obstetric, Neonatal & Emergency Care Equipment	Technical = 40% Financial = 60%
Lot 3	Laboratory & Diagnostic Equipment	Technical = 40% Financial = 60%
Lot 4	Facility Support, ICT & Utility Equipment	Technical = 40% Financial = 60%

The score for each sub- factor (i) within a factor (j) will be combined with the scores of sub- factors in *the* same factor as a weighted sum to form the Factor Technical Score using the following formula:

$$S_j \equiv \sum_{i=1}^k t_{ji} * w_{ji}$$

where:

$t_{ji}$  = the technical score for sub- factor “i” in factor “j”,

$w_{ji}$  = the weight of sub- factor “i” in factor “j”,

$k$  = the number of scored sub-factors in factor “j”, and

$$\sum_{i=1}^k w_{ji} = 1$$

The Factor Technical Scores will be combined in a weighted sum to form the total Technical Bid Score using the following formula:

$$T \equiv \sum_{j=1}^n S_j * W_j$$

where:

$S_j$  = the Factor Technical Score of factor “j”,

$W_j$  = the weight of factor “j” as specified **in the BDS**,

$n$  = the number of Factors, and

$$\sum_{j=1}^n W_j = 1$$

## FINANCIAL PART

### 1. Margin of Preference (ITB 37) Not/Applicable.

If the Bidding Data Sheet so specifies, the Purchaser will grant a margin of preference to goods manufactured in the Purchaser's country for the purpose of Bid comparison, in accordance with the procedures outlined in subsequent paragraphs.

Substantially responsive Bids will be classified in one of three groups, as follows:

- (a) **Group A:** Bids offering goods manufactured in the Purchaser's Country, for which (i) labor, raw materials, and components from within the Purchaser's Country account for more than thirty (30) percent of the EXW price; and (ii) the production facility in which they will be manufactured or assembled has been engaged in manufacturing or assembling such goods at least since the date of Bid submission.
- (b) **Group B:** All other Bids offering Goods manufactured in the Purchaser's Country.
- (c) **Group C:** Bids offering Goods manufactured outside the Purchaser's Country that have been already imported or that will be imported.

To facilitate this classification by the Purchaser, the Bidder shall complete whichever version of the Price Schedule furnished in the bidding document is appropriate provided, however, that the completion of an incorrect version of the Price Schedule by the Bidder shall not result in rejection of its Bid, but merely in the Purchaser's reclassification of the Bid into its appropriate Bid group.

The Purchaser will first review the Bids to confirm the appropriateness of, and to modify as necessary, the Bid group classification to which Bidders assigned their Bids in preparing their Bid Forms and Price Schedules.

Following the combined evaluation procedure described below, the Bids in each group will then be compared to determine the Most Advantageous Bid in that group. The Most Advantageous Bid from each group shall then be compared with each other and if as a result of this comparison a Bid from Group A or Group B is the Most Advantageous, it shall be selected for the award.

If as a result of the preceding comparison, a Bid from Group C is the Most Advantageous Bid, all Bids from Group C shall be further compared with the Most Advantageous Bid from Group A after adding to the evaluated price of goods offered in each Bid from Group C, for the purpose of this further comparison only, an amount equal to 15% (fifteen percent) of the respective CIP Bid price for goods to be imported and already imported goods. Both prices shall include unconditional discounts and be corrected for arithmetical errors. If the Bid from Group A is the Most Advantageous, it shall be selected for award. If not, the Most Advantageous Bid from Group C shall be selected.

### 2. Evaluation Criteria (ITB 34.6)

The Purchaser shall use the criteria and methodologies listed in this Section to evaluate the Financial Part.

The Purchaser's evaluation of the Financial Part may take into account, in addition to the Bid Price, one or more of the following factors as **specified in BDS ITB 34.6**, using the following criteria and methodologies.

- (a) Delivery schedule. (As per Incoterms specified in the BDS) N/A

*The Goods specified in the List of Goods are required to be delivered within the acceptable time range (after the earliest and before the final date, both dates inclusive) specified in Section VII, Schedule of Requirements. No credit will be given to deliveries before the earliest date, and Bids offering delivery after the final date shall be treated as nonresponsive. Within this acceptable period, an adjustment of [insert the adjustment factor] will be added, for evaluation purposes only, to the Bid price of Bids offering deliveries later than the "Earliest Delivery Date" specified in Section VII, Schedule of Requirements.*

- (b) Deviation in payment schedule. N/A

- (i) *Bidders shall state their Bid price for the payment schedule outlined in the SCC. Bids shall be evaluated on the basis of this base price. Bidders are, however, permitted to state an alternative payment schedule and indicate the reduction in Bid price they wish to offer for such alternative payment schedule. The Purchaser may consider the alternative payment schedule and the reduced Bid price offered by the Bidder selected on the basis of the base price for the payment schedule outlined in the SCC.*

**or**

- (i) *The SCC stipulates the payment schedule specified by the Purchaser. If a Bid deviates from the schedule and if such deviation is considered acceptable to the Purchaser, the Bid will be evaluated by calculating interest earned for any earlier payments involved in the terms outlined in the Bid as compared with those stipulated in the SCC, at the rate per annum of [insert the adjustment rate].*

- (c) Cost of major replacement components, mandatory spare parts, and service. N/A

- (i) *The list of items and quantities of major assemblies, components, and selected spare parts, likely to be required during the initial period of operation specified in the BDS 16.4, is in the List of Goods. An adjustment equal to the total cost of these items, at the unit prices quoted in each Bid, shall be added to the Bid price, for evaluation purposes only.*

**or**

- (i) *The Purchaser will draw up a list of high-usage and high-value items of components and spare parts, along with estimated quantities of usage in the initial period of operation specified in the BDS 16.4. The total cost of these items and quantities will be computed from spare parts unit prices submitted by the Bidder and added to the Bid price, for evaluation purposes only.*

- (d) Availability in the Purchaser's Country of spare parts and after sales services for equipment offered in the Bid.

An adjustment equal to the cost to the Purchaser of establishing the minimum service facilities and parts inventories if quoted separately, shall be added to the Bid price, for evaluation purposes only.

- (e) Life Cycle Cost: N/A

If specified in BDS 34.6. an adjustment to take into account the additional life cycle costs for the period specified below, such as the operating and maintenance costs of the Goods, will be added to the Bid price, for evaluation purposes only. The adjustment will be evaluated in accordance with the methodology specified below.

- (i) number of years for life cycle cost determination *[insert the number of years]*;
- (ii) the discount rate to be applied to determine the net present value of future operation and maintenance costs (recurrent costs) is *[insert the discount rate]*;
- (iii) the annual operating and maintenance costs (recurrent costs) shall be determined on the basis of the following methodology: *[insert methodology]*;
- (iv) and the following information is required from bidders *[insert any information required from bidders, including prices]*.

- (f) Performance and productivity of the equipment. N/A

- (i) Performance and productivity of the equipment. An adjustment representing the capitalized cost of additional operating costs over the life of the goods will be added to the Bid price, for evaluation purposes if specified in the BDS 34.6. The adjustment will be evaluated based on the drop in the guaranteed performance or efficiency offered in the Bid below the norm of 100, using the methodology below.

**or**

- (i) An adjustment to take into account the productivity of the goods offered in the Bid will be added to the Bid price, for evaluation purposes only, if specified in BDS 34.6. The adjustment will be evaluated based on the cost per unit of the actual productivity of goods offered in the Bid with respect to minimum required values, using the methodology below.

- (g) Specific additional criteria N/A

## Combined Evaluation

The Purchaser will evaluate and compare the Bids that have been determined to be substantially responsive.

The Purchaser's evaluation of responsive Bids will take into account technical factors, in addition to cost factors.

An Evaluated Bid Score (B) will be calculated for each responsive Bid using the following formula (for comparison in percentages), which permits a comprehensive assessment of the Bid price and the technical merits of each Bid:

$$B \equiv \frac{C_{low}}{C} * X * 100 + \frac{T}{T_{high}} * (1 - X) * 100$$

where

$C$  = Evaluated Bid Price

$C_{low}$  = the lowest of all Evaluated Bid Prices among responsive Bids

$T$  = the total Technical Score awarded to the Bid

$T_{high}$  = the Technical Score achieved by the Bid that was scored best among all responsive Bids

$X$  = weight for the Cost as specified in the BDS

The Bid with the best evaluated Bid Score (B) among responsive Bids shall be the Most Advantageous Bid provided the Bidder is qualified to perform the Contract.

## Multiple Contracts (ITB 34.4)

If in accordance with **ITB 1.1**, Bids are invited for more than one lot, the contract will be awarded to the Bidder or Bidders with the Most Advantageous Bid for the individual lots.

However, if a Bidder, with Bids that are substantially responsive and with highest evaluated score for individual lots, is not qualified for the combination of the lots, then the award will be made based on the highest total score for combination of lots for which Bidders are qualified.

*Discounts that are conditional on the award of more than one lot will not be considered for bid evaluation purpose.*

## Alternative Bids (ITB 13.1) N/A





## Section IV - Bidding Forms

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## Letter of Bid – Technical Part

*INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE DOCUMENT*

*Place this Letter of Bid in the first envelope “TECHNICAL PART”.*

*The Bidder must prepare the Letter of Bid on stationery with its letterhead clearly showing the Bidder’s complete name and business address.*

*Note: All italicized text in black font is to help Bidders in preparing this form and Bidders shall delete it from the final document.*

**Date of this Bid submission:** *[insert date (as day, month and year) of Bid submission]*

**RFB No.:** *[insert number of Bidding process]*

**Request for Bid No.:** *[insert identification]*

**Alternative No.:** *[insert identification No if this is a Bid for an alternative]*

**To:** *[insert complete name of Purchaser]*

We, the undersigned Bidder, hereby submit our Bid, in two parts, namely:

- (a) the Technical Part, and
- (b) the Financial Part.

In submitting our Bid we make the following declarations:

- (a) **No reservations:** We have examined and have no reservations to the bidding document, including addenda issued in accordance with Instructions to Bidders (ITB 8);
- (b) **Eligibility:** We meet the eligibility requirements and have no conflict of interest in accordance with ITB 4;
- (c) **Bid/Proposal-Securing Declaration:** We have not been suspended nor declared ineligible by the Purchaser based on execution of a Bid Securing Declaration or Proposal Securing Declaration in the Purchaser’s country in accordance with ITB 4.7;
- (d) **Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH):** *[select the appropriate option from (i) to (iii) below and delete the others. In case of JV members and/or subcontractors, indicate the status of disqualification by the Bank of each JV member and/or subcontractor].*

We, including any of our subcontractors:

- (i) *[have not been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations.]*
- (ii) *[are subject to disqualification by the Bank for non-compliance with SEA/ SH obligations.]*

- (iii) [had been subject to disqualification by the Bank for non-compliance with SEA/SH obligations, and were removed from the disqualification list. An arbitral award on the disqualification case has been made in our favor.]
- (e) **Conformity:** We offer to supply in conformity with the bidding document and in accordance with the Delivery Schedules specified in the Schedule of Requirements the following Goods: *[insert a brief description of the Goods and Related Services]*;
- (f) **Bid Validity:** Our Bid shall be valid until *[insert day, month and year in accordance with ITB 18.1]*, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- (g) **Performance Security:** If our Bid is accepted, we commit to obtain a performance security in accordance with the bidding document;
- (h) **One Bid per Bidder:** We are not submitting any other Bid(s) as an individual Bidder, and we are not participating in any other bid(s) as a Joint Venture member or as a subcontractor, and meet the requirements of ITB 4.3, other than Alternative Bids submitted in accordance with ITB 13;
- (i) **Suspension and Debarment:** We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the World Bank Group or a debarment imposed by the World Bank Group in accordance with the Agreement for Mutual Enforcement of Debarment Decisions between the World Bank and other development banks. Further, we are not ineligible under the Purchaser's country laws or official regulations or pursuant to a decision of the United Nations Security Council;
- (j) **State-owned enterprise or institution:** *[select the appropriate option and delete the other] [We are not a state-owned enterprise or institution] / [We are a state-owned enterprise or institution but meet the requirements of ITB 4.6]*;
- (k) **Binding Contract:** We understand that this Bid, together with your written acceptance thereof included in your Letter of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed;
- (l) **Not Bound to Accept:** We understand that you are not bound to accept the lowest evaluated cost Bid, the Most Advantageous Bid or any other Bid that you may receive; and
- (m) **Fraud and Corruption:** We hereby certify that we have taken steps to ensure that no person acting for us, or on our behalf, engages in any type of Fraud and Corruption.

**Name of the Bidder:** *\*[insert complete name of Bidder]*

**Name of the person duly authorized to sign the Bid on behalf of the Bidder:** *\*\* [insert complete name of person duly authorized to sign the Bid]*

**Title of the person signing the Bid:** *[insert complete title of the person signing the Bid]*

**Signature of the person named above:** *[insert signature of person whose name and capacity are shown above]*

**Date signed** *[insert date of signing]* **day of** *[insert month]*, *[insert year]*

\*: In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder.

\*\* : Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.

## Technical Part

The technical bid shall include all relevant information required to evaluate the technical Part in accordance with the requirements.

To establish the conformity of the Goods and Related Services to the RFB document, the Bidder shall furnish the documentary evidence that the Goods conform to the technical specifications and standards, including any essential technical and performance characteristics specified in Section VII, Schedule of Requirements. Any required functional guarantees shall also be provided. The attached forms/format may support the Bidder to organize information required to present its technical bid.

The documentary evidence may be in the form of literature, drawings or data, and shall consist of a detailed item by item description of the essential technical and performance characteristics of the Goods and Related Services, demonstrating substantial responsiveness of the Goods and Related Services to the technical specification, and if applicable, a statement of deviations and exceptions to the provisions of the Section VII, Schedule of Requirements.

In the interest of timely bid evaluation and contract award, Bidders are encouraged not to overload the supporting materials with documents that do not directly address the Purchaser's requirements.

The Bidder shall also furnish a list giving full particulars, including available sources and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the Goods during the period specified in the BDS following commencement of the use of the goods by the Purchaser.

Standards for workmanship, process, material, and equipment, as well as references to brand names or catalogue numbers specified by the Purchaser in the Schedule of Requirements, are intended to be descriptive only and not restrictive. The Bidder may offer other standards of quality, brand names, and/or catalogue numbers, provided that it demonstrates, to the Purchaser's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Section VII, Schedule of Requirements.

If the contract has been assessed to present potential or actual cyber security risks, the technical bid must include proposed cyber security risks management plan.

If there are assessed supply chain risks, the technical bid must include proposed supply chain risk management plan.

The Manufacture's Authorizations shall be included in accordance with ITB BDS 17.2 (a) and the attached Manufacturer's Authorization form.

# Technical Bid Checklist

Technical Requirement No. _	Technical Requirement: <i>[ insert: description of requirement ]</i>
Bidder's technical bid/ compliance:	
Bidder's cross references to supporting information in the Technical Bid:	

## Functional Guarantees

*(to be used as applicable)*

The Bidder shall copy in the left column of the table below; the identification of each functional guarantee required in the Specification and in the right column, provides the corresponding value for each functional guarantee of the proposed Goods.

<b>Required Functional Guarantee</b>	<b>Value of Functional Guarantee of the Goods</b>
1.	
2.	
3.	
...	

## Manufacturer's Authorization

*[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its Bid, if so indicated in the **BDS**.]*

Date: *[insert date (as day, month and year) of Bid submission]*

RFB No.: *[insert number of RFB process]*

Alternative No.: *[insert identification No if this is a Bid for an alternative]*

To: *[insert complete name of Purchaser]*

### WHEREAS

We *[insert complete name of Manufacturer]*, who are official manufacturers of *[insert type of goods manufactured]*, having factories at *[insert full address of Manufacturer's factories]*, do hereby authorize *[insert complete name of Bidder]* to submit a Bid the purpose of which is to provide the following Goods, manufactured by us *[insert name and or brief description of the Goods]*, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 28 of the General Conditions of Contract, with respect to the Goods offered by the above firm.

We confirm that we do not engage or employ forced labor or persons subject to trafficking or child labor, in accordance with Clause 14 of the General Conditions of Contract.

Signed: *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: *[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title: *[insert title]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*

## Bidder Information Form

*[The Bidder shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]*

Date: *[insert date (as day, month and year) of Bid submission]*

RFB No.: *[insert number of Bidding process]*

Alternative No.: *[insert identification No if this is a Bid for an alternative]*

Page \_\_\_\_\_ of \_\_\_\_\_ pages

1. Bidder's Name <i>[insert Bidder's legal name]</i>
2. In case of JV, legal name of each member : <i>[insert legal name of each member in JV]</i>
3. Bidder's actual or intended country of registration: <i>[insert actual or intended country of registration]</i>
4. Bidder's year of registration: <i>[insert Bidder's year of registration]</i>
5. Bidder's Address in country of registration: <i>[insert Bidder's legal address in country of registration]</i>
6. Bidder's Authorized Representative Information  Name: <i>[insert Authorized Representative's name]</i> Address: <i>[insert Authorized Representative's Address]</i> Telephone/Fax numbers: <i>[insert Authorized Representative's telephone/fax numbers]</i> Email Address: <i>[insert Authorized Representative's email address]</i>
7. Attached are copies of original documents of <i>[check the box(es) of the attached original documents]</i>  <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITB 4.4.  <input type="checkbox"/> In case of JV, letter of intent to form JV or JV agreement, in accordance with ITB 4.1.  <input type="checkbox"/> In case of state-owned enterprise or institution, in accordance with ITB 4.6 documents establishing: <ul style="list-style-type: none"> <li>• Legal and financial autonomy</li> <li>• Operation under commercial law</li> <li>• Establishing that the Bidder is not under the supervision of the Purchaser</li> </ul>

8. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership. The successful Bidder shall provide additional information on beneficial ownership, using the Beneficial Ownership Disclosure Form.

## Bidder's JV Members Information Form

*[The Bidder shall fill in this Form in accordance with the instructions indicated below. The following table shall be filled in for the Bidder and for each member of a Joint Venture]].*

Date: *[insert date (as day, month and year) of Bid submission]*

RFB No.: *[insert number of RFB process]*

Alternative No.: *[insert identification No if this is a Bid for an alternative]*

Page \_\_\_\_\_ of \_\_\_\_\_ pages

1. Bidder's Name: <i>[insert Bidder's legal name]</i>
2. Bidder's JV Member's name: <i>[insert JV's Member legal name]</i>
3. Bidder's JV Member's country of registration: <i>[insert JV's Member country of registration]</i>
4. Bidder's JV Member's year of registration: <i>[insert JV's Member year of registration]</i>
5. Bidder's JV Member's legal address in country of registration: <i>[insert JV's Member legal address in country of registration]</i>
6. Bidder's JV Member's authorized representative information Name: <i>[insert name of JV's Member authorized representative]</i> Address: <i>[insert address of JV's Member authorized representative]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers of JV's Member authorized representative]</i> Email Address: <i>[insert email address of JV's Member authorized representative]</i>
7. Attached are copies of original documents of <i>[check the box(es) of the attached original documents]</i>  <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITB 4.4.  <input type="checkbox"/> In case of a state-owned enterprise or institution, documents establishing legal and financial autonomy, operation in accordance with commercial law, and that they are not under the supervision of the Purchaser, in accordance with ITB 4.6.
8. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership. The successful Bidder shall provide additional information on beneficial ownership for each JV member using the Beneficial Ownership Disclosure Form.

## Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment Performance Declaration

*[The following table shall be filled in by the Bidder, each member of a Joint Venture and each subcontractor proposed by the Bidder]*

Bidder's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member's or Subcontractor's Name: *[insert full name]*

RFB No. and title: *[insert RFB number and title]*

Page *[insert page number]* of *[insert total number]* pages

<b>SEA and/or SH Declaration</b> <b>in accordance with Section III, Qualification Criteria, and Requirements</b>
<p>We:</p> <p><input type="checkbox"/> (a) have not been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations</p> <p><input type="checkbox"/> (b) are subject to disqualification by the Bank for non-compliance with SEA/ SH obligations</p> <p><input type="checkbox"/> (c) had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations, and were removed from the disqualification list. An arbitral award on the disqualification case has been made in our favor.</p>
<p><b><i>[If (c) above is applicable, attach evidence of an arbitral award reversing the findings on the issues underlying the disqualification.]</i></b></p>

## Form of Bid Security

### (Bank Guarantee)

*[The bank shall fill in this Bank Guarantee Form in accordance with the instructions indicated.]*

*[Guarantor letterhead or SWIFT identifier code]*

**Beneficiary:** *[Purchaser to insert its name and address]*

**RFB No.:** *[Purchaser to insert reference number for the Request for Bids]*

**Alternative No.:** *[Insert identification No if this is a Bid for an alternative]*

**Date:** *[Insert date of issue]*

**BID GUARANTEE No.:** *[Insert guarantee reference number]*

**Guarantor:** *[Insert name and address of place of issue, unless indicated in the letterhead]*

We have been informed that \_\_\_\_\_ *[insert name of the Bidder, which in the case of a joint venture shall be the name of the joint venture (whether legally constituted or prospective) or the names of all members thereof]* (hereinafter called "the Applicant") has submitted or will submit to the Beneficiary its Bid (hereinafter called "the Bid") for the execution of \_\_\_\_\_ under Request for Bids No. \_\_\_\_\_ ("the RFB").

Furthermore, we understand that, according to the Beneficiary's conditions, Bids must be supported by a Bid guarantee.

At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of \_\_\_\_\_ (\_\_\_\_\_) upon receipt by us of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant:

- (a) has withdrawn its Bid prior to the Bid validity expiry date set forth in the Applicant's Letter of Bid, or any extended date provided by the Applicant; or
- (b) having been notified of the acceptance of its Bid by the Beneficiary prior to the expiry date of the Bid validity or any extension thereof provided by the Applicant has failed to:
  - (i) sign the contract agreement, or
  - (ii) furnish the performance security, in accordance with the Instructions to Bidders ("ITB") of the Beneficiary's bidding document.

This guarantee will expire: (a) if the Applicant is the successful Bidder, upon our receipt of copies of the Contract agreement signed by the Applicant and the performance security issued to the Beneficiary in relation to such Contract agreement; or (b) if the Applicant is not the successful Bidder, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Bidding process; or (ii) twenty-eight days after the expiry date of the Bid validity.

Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

This guarantee is subject to the Uniform Rules for Demand Guarantees (URDG) 2010 Revision, ICC Publication No. 758.

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*[Signature(s)]*

***Note: All italicized text is for use in preparing this form and shall be deleted from the final product.***

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## Form of Bid Security (Bid Bond)

*[The Surety shall fill in this Bid Bond Form in accordance with the instructions indicated.]*

BOND NO. \_\_\_\_\_

BY THIS BOND *[name of Bidder]* as Principal (hereinafter called “the Principal”), and *[name, legal title, and address of surety]*, **authorized to transact business in** *[name of country of Purchaser]*, as Surety (hereinafter called “the Surety”), are held and firmly bound unto *[name of Purchaser]* as Obligee (hereinafter called “the Purchaser”) in the sum of *[amount of Bond]*<sup>1</sup> *[amount in words]*, for the payment of which sum, well and truly to be made, we, the said Principal and Surety, bind ourselves, our successors and assigns, jointly and severally, firmly by these presents.

WHEREAS the Principal has submitted or will submit a written Bid to the Purchaser dated the \_\_\_ day of \_\_\_\_\_, 20\_\_\_, for the supply of *[name of Contract]* (hereinafter called the “Bid”).

NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Principal:

- (a) withdraws its Bid prior to the Bid validity expiry date set forth in the Principal’s Letter of Bid, or any extended date provided by the Principal; or
- (b) having been notified of the acceptance of its Bid by the Purchaser prior to the expiry date of the Bid validity or any extension thereto provided by the Applicant has failed to: (i) execute the Contract agreement; or (ii) furnish the Performance Security, in accordance with the Instructions to Bidders (“ITB”) of the Purchaser’s bidding document.

then the Surety undertakes to immediately pay to the Purchaser up to the above amount upon receipt of the Purchaser’s first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser shall state that the demand arises from the occurrence of any of the above events, specifying which event(s) has occurred.

The Surety hereby agrees that its obligation will remain in full force and effect up to and including the date 28 days after the date of expiry of the Bid validity set forth in the Principal’s Letter of Bid or any extension thereto provided by the Principal.

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<sup>1</sup> The amount of the Bond shall be denominated in the currency of the Purchaser’s country or the equivalent amount in a freely convertible currency.

IN TESTIMONY WHEREOF, the Principal and the Surety have caused these presents to be executed in their respective names this \_\_\_\_ day of \_\_\_\_\_ 20\_\_.

Principal: \_\_\_\_\_ Surety: \_\_\_\_\_

Apply Corporate Seal (where appropriate)

\_\_\_\_\_  
*(Signature)*  
*(Printed name and title)*

\_\_\_\_\_  
*(Signature)*  
*(Printed name and title)*

## Form of Bid-Securing Declaration (N/A)

*[The Bidder shall fill in this Form in accordance with the instructions indicated.]*

Date: *[date (as day, month and year)]*

RFB No.: *[number of RFB process]*

Alternative No.: *[insert identification No if this is a Bid for an alternative]*

To: *[complete name of Purchaser]*

We, the undersigned, declare that:

We understand that, according to your conditions, Bids must be supported by a Bid-Securing Declaration.

We accept that we will automatically be suspended from being eligible for Bidding or submitting proposals in any contract with the Purchaser for the period of time specified in Section II – Bid Data Sheet if we are in breach of our obligation(s) under the Bid conditions, because we:

- (a) have withdrawn our Bid prior to the expiry date of the Bid validity specified in the Letter of Bid or any extended date provided by us; or
- (b) having been notified of the acceptance of our Bid by the Purchaser prior to the expiry date of the Bid validity in the Letter of Bid or any extended date provided by us, (i) fail or refuse to sign the Contract; or (ii) fail or refuse to furnish the Performance Security, if required, in accordance with the ITB.

We understand this Bid Securing Declaration shall expire if we are not the successful Bidder, upon the earlier of (i) our receipt of your notification to us of the name of the successful Bidder; or (ii) twenty-eight days after the expiry date of the Bid validity.

Name of the Bidder\* \_\_\_\_\_

Name of the person duly authorized to sign the Bid on behalf of the Bidder\*\* \_\_\_\_\_

Title of the person signing the Bid \_\_\_\_\_

Signature of the person named above \_\_\_\_\_

Date signed \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_

\*: In the case of the Bid submitted by joint venture specify the name of the Joint Venture as Bidder

\*\*.: Person signing the Bid shall have the power of attorney given by the Bidder attached to the Bid  
*[Note: In case of a Joint Venture, the Bid-Securing Declaration must be in the name of all members to the Joint Venture that submits the Bid.]*

## Letter of Bid - Financial Part

*INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE DOCUMENT*

*Place this Letter of Bid - Financial Part in the second envelope marked “FINANCIAL PART”.*

*The Bidder must prepare the Letter of Bid - Financial Part on stationery with its letterhead clearly showing the Bidder’s complete name and business address.*

*Note: All italicized text is to help Bidders in preparing this form.*

**Date of this Bid submission:** *[insert date (as day, month and year) of Bid submission]*

**RFB No.:** *[insert number of bidding process]*

**Request for Bid No.:** *[insert identification]*

**Alternative No.:** *[insert identification No if this is a Bid for an alternative]*

**To:** *[insert complete name of Purchaser]*

We, the undersigned Bidder, hereby submit the second part of our Bid, the Financial Part

In submitting our Financial Part we make the following additional declarations:

(a) **Bid Validity:** Our Bid shall be valid until *[insert day, month and year in accordance with ITB 18.1]*, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;

(b) **Total Price:** The total price of our Bid, excluding any discounts offered in item (c) below is:

In case of only one lot, the total price of the Bid is *[insert the total price of the bid in words and figures, indicating the various amounts and the respective currencies]*;

In case of multiple lots, the total price of each lot is *[insert the total price of each lot in words and figures, indicating the various amounts and the respective currencies]*;

In case of multiple lots, total price of all lots (sum of all lots) *[insert the total price of all lots in words and figures, indicating the various amounts and the respective currencies]*;

(c) **Discounts:** The discounts offered and the methodology for their application are:

(i) The discounts offered are: *[Specify in detail each discount offered]*

(ii) The exact method of calculations to determine the net price after application of discounts is shown below: *[Specify in detail the method that shall be used to apply the discounts]*;

(d) **Commissions, gratuities and fees:** We have paid, or will pay the following commissions, gratuities, or fees with respect to the bidding process or execution of the Contract: *[insert complete name of each Recipient, its full address, the reason for which each commission or gratuity was paid and the amount and currency of each such commission or gratuity]*.

Name of Recipient	Address	Reason	Amount

(If none has been paid or is to be paid, indicate “none.”)

(e) **Binding Contract:** We understand that this Bid, together with your written acceptance thereof included in your Letter of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed.

**Name of the Bidder:** *\*[insert complete name of the Bidder]*

**Name of the person duly authorized to sign the Bid on behalf of the Bidder:** *\*\* [insert complete name of person duly authorized to sign the Bid]*

**Title of the person signing the Bid:** *[insert complete title of the person signing the Bid]*

**Signature of the person named above:** *[insert signature of person whose name and capacity are shown above]*

**Date signed** *[insert date of signing]* **day of** *[insert month]*, *[insert year]*

\*: In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder.

\*\*.: Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.

## Price Schedule Forms

*[The Bidder shall fill in these Price Schedule Forms in accordance with the instructions indicated. The list of line items in column 1 of the **Price Schedules** shall coincide with the List of Goods and Related Services specified by the Purchaser in the Schedule of Requirements.]*

## Price Schedule: Goods Manufactured Outside the Purchaser’s Country, to be Imported

(Group C bids, goods to be imported)							Date: _____	
Currencies in accordance with ITB 15							ICB No: _____	
							Alternative No: _____	
							Page N° _____ of _____	
1	2	3	4	5	6	7	8	9
Line Item N°	Description of Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and physical unit	<b>Unit price CIP PROJECT SITES</b> in accordance with ITB 14.8(b)(i)	CIP Price per line item (Col. 5x6)	Price per line item for inland transportation and other services required in the Purchaser’s country to convey the Goods to their final destination specified in BDS	Total Price per Line item (Col. 7+8)
<i>[insert number of the item]</i>	<i>[insert name of good]</i>	<i>[insert country of origin of the Good]</i>	<i>[insert quoted Delivery Date]</i>	<i>[insert number of units to be supplied and name of the physical unit]</i>	<i>[insert unit price CIP per unit]</i>	<i>[insert total CIP price per line item]</i>	<i>[insert the corresponding price per line item]</i>	<i>[insert total price of the line item]</i>
							Total Price net of local sales and other taxes	
							Total Price inclusive of sales and other taxes	

Name of Bidder *[insert complete name of Bidder]* Signature of Bidder *[signature of person signing the Bid]* Date *[Insert Date]*

## Price Schedule: Goods Manufactured Outside the Purchaser’s Country, already imported\*

(Group C bids, Goods already imported)  Currencies in accordance with ITB 15										Date: _____ ICB No: _____ Alternative No: _____ Page N° _____ of _____	
1	2	3	4	5	6	7	8	9	10	11	12
Line Item N°	Description of Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and physical unit	Unit price including Custom Duties and Import Taxes paid, in accordance with ITB 14.8(c)(i)	Custom Duties and Import Taxes paid per unit in accordance with ITB 14.8(c)(ii) , [to be supported by documents]	Unit Price net of custom duties and import taxes, in accordance with ITB 14.8 (c) (iii) (Col. 6 minus Col.7)	Price per line item net of Custom Duties and Import Taxes paid, in accordance with ITB 14.8(c)(i) (Col. 5×8)	Price per line item for inland transportation and other services required in the Purchaser’s country to convey the goods to their final destination, as specified in BDS in accordance with ITB 14.8 (c)(v)	Sales and other taxes paid or payable per item if Contract is awarded (in accordance with ITB 14.8(c)(iv)	Total Price per line item (Col. 9+10)
<i>[insert number of the item]</i>	<i>[insert name of Goods]</i>	<i>[insert country of origin of the Good]</i>	<i>[insert quoted Delivery Date]</i>	<i>[insert number of units to be supplied and name of the physical unit]</i>	<i>[insert unit price per unit]</i>	<i>[insert custom duties and taxes paid per unit]</i>	<i>[insert unit price net of custom duties and import taxes]</i>	<i>[ insert price per line item net of custom duties and import taxes]</i>	<i>[insert price per line item for inland transportation and other services required in the Purchaser’s country]</i>	<i>[insert sales and other taxes payable per item if Contract is awarded]</i>	<i>[insert total price per line item]</i>
Total Price net of sales tax and other local taxes											

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Total Price inclusive of Sales Tax and other local taxes	
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Name of Bidder *[insert complete name of Bidder]* Signature of Bidder *[signature of person signing the Bid]* Date *[insert date]*

*\* [For previously imported Goods, the quoted price shall be distinguishable from the original import value of these Goods declared to customs and shall include any rebate or mark-up of the local agent or representative and all local costs except import duties and taxes, which have been and/or have to be paid by the Purchaser. For clarity the bidders are asked to quote the price including import duties, and additionally to provide the import duties and the price net of import duties which is the difference of those values.]*

## Price Schedule: Goods Manufactured in the Purchaser’s Country

Purchaser’s Country _____		(Group A and B bids)  Currencies in accordance with ITB 15					Date: _____ ICB No: _____ Alternative No: _____ Page N° _____ of _____			
1	2	3	4	5	6	7	8	9	10	
Line Item N°	Description of Goods	Delivery Date as defined by Incoterms	Quantity and physical unit	Unit price EXW	Total EXW price per line item (Col. 4x5)	Price per line item for inland transportation and other services required in the Purchaser’s Country to convey the Goods to their final destination	Cost of local labor, raw materials and components from with origin in the Purchaser’s Country % of Col. 5	Sales and other taxes payable per line item if Contract is awarded (in accordance with ITB 14.8(a)(ii))	Total Price per line item (Col. 6+7)	
<i>[insert number of the item]</i>	<i>[insert name of Good]</i>	<i>[insert quoted Delivery Date]</i>	<i>[insert number of units to be supplied and name of the physical unit]</i>	<i>[insert EXW unit price]</i>	<i>[insert total EXW price per line item]</i>	<i>[insert the corresponding price per line item]</i>	<i>[Insert cost of local labor, raw material and components from within the Purchase’s country as a % of the EXW price per line item]</i>	<i>[insert sales and other taxes payable per line item if Contract is awarded]</i>	<i>[insert total price per item]</i>	
								Total Price net of sales and other local taxes		
								Total Price inclusive of sales and other taxes		

Name of Bidder *[insert complete name of Bidder]* Signature of Bidder *[signature of person signing the Bid]* Date *[insert date]*

## Price and Completion Schedule - Related Services

Currencies in accordance with ITB 15						Date: _____
						ICB No: _____
						Alternative No: _____
						Page N° _____ of _____
1	2	3	4	5	6	7
Service N°	Description of Services (excludes inland transportation and other services required in the Purchaser's country to convey the goods to their final destination)	Country of Origin	Delivery Date at place of Final destination	Quantity and physical unit	Unit price	Total Price per Service (Col. 5*6 or estimate)
<i>[insert number of the Service ]</i>	<i>[insert name of Services]</i>	<i>[insert country of origin of the Services]</i>	<i>[insert delivery date at place of final destination per Service]</i>	<i>[insert number of units to be supplied and name of the physical unit]</i>	<i>[insert unit price per item]</i>	<i>[insert total price per item]</i>
<b>Total Bid Price</b>						

Name of Bidder *[insert complete name of Bidder]* Signature of Bidder *[signature of person signing the Bid]* Date *[insert date]*

## Price Schedule

### FIN-I (A)

#### PRICE SCHEDULE – LOT 1

##### *Medical Furniture & General OPD/ANC Equipment*

Item No.	Description of Goods	Country of Origin	Unit	Qty	Unit Price (PKR)/currency of bid	Total Price (PKR)/currency of bid
1	OPD Desk (MDF/Metal)		Each	193		
2	Revolving Chair (Doctor)		Each	193		
3	Examination Couch		Each	193		
4	Examination Light (LED)		Each	193		
5	BP Apparatus with Stand		Each	193		
6	Adult Weighing Scale (Digital 200kg)		Each	193		
7	Infant Scale (Digital)		Each	193		
8	Stethoscope (Adult)		Each	193		
9	Privacy Screen – 3 Fold		Each	193		

10	SS Kidney Trays / Instrument Trays		Each	386		
11	Waiting Area Chairs		Each	193		
12	Attendant Chairs		Each	193		
13	Bed Lockers		Each	193		
14	Over-bed Tables		Each	193		
15	Stainless Steel Medicine Trolley		Each	193		
16	Dressing Trolley		Each	193		
17	Filing Cabinet		Each	200		

**Total Lot-1 Price (PKR)/currency of bid:** \_\_\_\_\_

**Total Lot-1 Price in Words:** \_\_\_\_\_

**PRICE SCHEDULE – LOT 2*****Obstetric, Neonatal & Emergency Care Equipment (ONEC Equipment)***

<b>Item No.</b>	<b>Description of Goods</b>	<b>Country of Origin</b>	<b>Unit</b>	<b>Qty</b>	<b>Unit Price (PKR)/currency of bid</b>	<b>Total Price (PKR)/currency of bid</b>
1	Delivery Bed		Each	96		
2	Ultrasound		Set	96		
3	POCT		Set	96		
4	Delivery Instrument Set		Set	96		
5	Radiant Baby Warmer		Each	99		
6	Phototherapy Unit		Set	99		
7	Neonatal Resuscitation Kit		Each	99		
8	Suction Machine (Electric)		Each	96		
9	Oxygen Concentrator		Each	96		
10	Infant/Paediatric AMBU		Each	96		
11	Procedure Light		Each	96		
12	Baby Cot		Each	96		

13	Pulse Oximeter		Each	96		
14	Infusion Pump		Set	99		
15	Syringe Pump		Each	96		
16	Emergency Trolley		Set	96		

**Total Lot-2 Price (PKR)/currency of bid:** \_\_\_\_\_

**Total Lot-2 Price in Words:** \_\_\_\_\_

**PRICE SCHEDULE – LOT 3*****Laboratory & Diagnostic Equipment***

<b>Item No.</b>	<b>Description of Goods</b>	<b>Country of Origin</b>	<b>Unit</b>	<b>Qty</b>	<b>Unit Price (PKR)/ Currency of bid</b>	<b>Total Price (PKR)/ Currency of bid</b>
1	Hematology Analyzer (3-Part)		Each	96		
2	Semi-auto Chemistry Analyzer		Each	96		
3	Electrolyte Analyzer		Each	96		
4	Urine Analyzer		Each	93		
5	ESR Analyzer		Each	93		
6	Centrifuge (3000–4500 rpm)		Each	96		
7	Microscope (Binocular)		Each	96		
8	Incubator (20 L)		Each	96		
9	Water Bath		Each	93		
10	Hot Air Oven		Each	93		
11	Laboratory Refrigerator (200+ L)		Each	96		

**Total Lot-3 Price (PKR)/currency of bid:** \_\_\_\_\_

**Total Lot-3 Price in Words:** \_\_\_\_\_

**PRICE SCHEDULE – LOT 4*****Facility Support, ICT & Utility Equipment (FSIU Equipment)***

<b>Item No.</b>	<b>Description of Goods</b>	<b>Country of Origin</b>	<b>Unit</b>	<b>Qty</b>	<b>Unit Price (PKR)/ Currency of bid</b>	<b>Total Price (PKR)/ Currency of bid</b>
1	Autoclave (Steam Sterilizer)		Each	96		
2	Sterilization Drums		Each	192		
3	Instrument Trays / Forceps Jars		Each	378		
4	Color-coded Waste Bins		Each	945		
5	Safety Boxes		Each	96		
6	Waste Collection Trolley		Each	96		
7	Hand Hygiene Dispensers		Each	96		
8	Cleaning Kits		Each	96		
9	Desktop Computer (Core i7)		Each	192		
10	Laser Printer ( $\geq 36$ PPM)		Each	93		
11	UPS 5KVA with Lithium Batteries		Each	93		
12	Split AC – 2 Ton		Each	93		

13	Water Dispenser		Each	93		
14	General Refrigerator (12 cu ft)		Each	93		

**Total Lot-4 Price (PKR)/currency of bid:** \_\_\_\_\_

**Total Lot-4 Price in Words:** \_\_\_\_\_



## Section V - Eligible Countries

### **Eligibility for the Provision of Goods, Works and Non Consulting Services in Bank-Financed Procurement**

In reference to ITB 4.8 and ITB 5.1, for the information of the Bidders, at the present time firms, goods and services from the following countries are excluded from this Bidding process:

Under ITB 4.8 (a) and ITB 5.1: *[insert a list of the countries following approval by the Bank to apply the restriction or state “none”]*.

Under ITB 4.8(b) and ITB 5.1: *[insert a list of the countries following approval by the Bank to apply the restriction or state “none”]*



# Section VI - Fraud and Corruption

(Section VI shall not be modified)

## 1. Purpose

1.1 The Bank’s Anti-Corruption Guidelines and this annex apply with respect to procurement under Bank Investment Project Financing operations.

## 2. Requirements

2.1 The Bank requires that Borrowers (including beneficiaries of Bank financing); bidders (applicants/proposers), consultants, contractors and suppliers; any sub-contractors, sub-consultants, service providers or suppliers; any agents (whether declared or not); and any of their personnel, observe the highest standard of ethics during the procurement process, selection and contract execution of Bank-financed contracts, and refrain from Fraud and Corruption.

2.2 To this end, the Bank:

a. Defines, for the purposes of this provision, the terms set forth below as follows:

- i. “corrupt practice” is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
- ii. “fraudulent practice” is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
- iii. “collusive practice” is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- iv. “coercive practice” is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
- v. “obstructive practice” is:
  - (a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
  - (b) acts intended to materially impede the exercise of the Bank’s inspection and audit rights provided for under paragraph 2.2 e. below.

- b. Rejects a proposal for award if the Bank determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- c. In addition to the legal remedies set out in the relevant Legal Agreement, may take other appropriate actions, including declaring misprocurement, if the Bank determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement process, selection and/or execution of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;
- d. Pursuant to the Bank's Anti-Corruption Guidelines, and in accordance with the Bank's prevailing sanctions policies and procedures, may sanction a firm or individual, either indefinitely or for a stated period of time, including by publicly declaring such firm or individual ineligible (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner;<sup>1</sup> (ii) to be a nominated<sup>2</sup> sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project;
- e. Requires that a clause be included in bidding/request for proposals documents and in contracts financed by a Bank loan, requiring (i) bidders (applicants/proposers), consultants, contractors, and suppliers, and their sub-contractors, sub-consultants, service providers, suppliers, agents, personnel, permit the Bank to inspect<sup>3</sup> all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have them audited by auditors appointed by the Bank.

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<sup>1</sup> For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

<sup>2</sup> A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

<sup>3</sup> Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

## **PART 2 – Supply Requirements**



# Section VII - Schedule of Requirements

## Contents

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# PROJECT BACKGROUND AND IMPLEMENTATION REQUIREMENTS

## 1. Project Background

The Health Department, Government of Khyber Pakhtunkhwa, under the KP-HCIP (Health Component), is implementing a program for the **operationalization of ninety (90) Basic Emergency Obstetric & Newborn Care (BEmONC) facilities and three (03) Comprehensive Emergency Obstetric & Newborn Care (CEmONC) facilities** across the province. Construction work for these facilities has already commenced and work orders have been issued to the respective civil works contractors. Facility handover will occur in a **phased manner from 2025–2026**.

To operationalize these facilities immediately upon completion, the Purchaser is procuring the required **medical equipment, laboratory equipment, neonatal care equipment, ICT, and facility support equipment** through this Request for Bids (RFB).

This procurement is conducted under **Open International Competition** using the World Bank Procurement Regulations.

## 2. Objective of This Procurement

The objective of this procurement is to establish a contract for the **supply, delivery, installation, testing, commissioning, and after-sales support** of equipment required to operationalize the planned BEmONC and CEmONC facilities.

The Supplier shall maintain readiness to provide equipment **as and when individual facilities are completed**, ensuring no interruption in service readiness and immediate functionality once civil works are completed.

## 3. Scope of Supply

The Supplier shall provide equipment under the following Lots:

1. **Lot 1 – Medical Furniture & OPD/ANC Equipment**
2. **Lot 2 – Obstetric, Neonatal & Emergency Care Equipment**
3. **Lot 3 – Laboratory & Diagnostic Equipment**
4. **Lot 4 – Facility Support, ICT & Utility Equipment**

Detailed technical specifications, quantities, and related services are included in this Section VII.

## 4. Implementation Requirements (Obligations of the Supplier)

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### 4.1 Delivery and Final Destination

- Goods shall be delivered to:
  - **KP-HCIP PMU Central Warehouse, Peshawar, or**
  - **Directly to the designated BEmONC / CEmONC facilities,** as notified by the Purchaser.
- Delivery will be **as-and-when required**, based on the completion schedule of each health facility within the final delivery period

#### 4.2 Installation, Testing & Commissioning

For each delivery site:

- Complete installation of equipment
- Calibration and functional verification (where applicable)
- Electrical safety and operational tests
- Handover to facility management
- Signing of Installation & Commissioning Reports

The Supplier shall deploy qualified biomedical/technical staff for installation.

#### 4.3 User Training

The Supplier shall provide on-site user training covering:

- Equipment operation and safety
- Basic troubleshooting
- Preventive maintenance
- Care and cleaning protocols

Training must be provided at **each BEmONC and CEmONC facility** upon installation.

#### 4.4 Warranty & After-Sales Support

- All equipment shall carry a **minimum three (03) years comprehensive warranty**.
- The Supplier shall ensure availability of spare parts for **at least five (05) years** after expiry of warranty.
- Preventive maintenance shall be carried out as per manufacturer's recommendations.
- Response time for warranty claims must not exceed:
  - **48 hours** for Peshawar, Nowshera, Swabi, Haripur
  - **72 hours** for all other districts

#### 4.5 Compliance Requirements

- All equipment must meet the **technical specifications** provided in this RFB.
- All medical devices must carry valid **CE Certification**, and additional certifications (FDA/MHLW/ISO) will be evaluated under Rated Criteria.
- Supplier must comply with all applicable **environmental, electrical, and safety standards**.

#### 5. Coordination With Civil Works

- Civil works for BEmONC and CEmONC facilities are being executed separately.
- The Supplier shall **coordinate delivery and installation schedules** with the Purchaser based on facility completion timelines.
- No delivery shall occur without written notification of site readiness.

#### 6. Contract Period

The Supplier shall complete the delivery, installation, and commissioning of the goods within one hundred and fifty (150) days from the date of signing of the Contract.

#### Delivery Schedule (for all Lots)

Lot No.	Delivery Period	Delivery Location	Notes
Lot 1	150 days	PMU Warehouse or Facility Site	

<b>Lot 2</b>	150 days	PMU Warehouse or Facility Site	<ul style="list-style-type: none"> <li>• Installation included</li> <li>• Calibration mandatory</li> <li>• Includes ICT setup</li> </ul>
<b>Lot 3</b>	150 days	PMU Warehouse or Facility Site	
<b>Lot 4</b>	150 days	PMU Warehouse or Facility Site	

### 5. Lot-Wise Schedule of Requirements (Goods & Quantities)

Quantities reflect requirements for **90 BEmONC + 3 CEmONC** facilities.

#### LOT 1: Medical Furniture & OPD/ANC Equipment

Item	Description	Unit	Qty for BEmONC (90)	Qty for CEmONC	Total Qty
1	OPD Desk	Each	190	3	193
2	Doctor Chair	Each	190	3	193
3	Examination Couch	Each	190	3	193
4	Examination LED Light	Each	190	3	193
5	BP Apparatus (Stand)	Each	190	3	193
6	Adult Digital Scale	Each	190	3	193
7	Infant Scale	Each	190	3	193
8	Stethoscope Adult	Each	190	3	193
9	Privacy Screen	Each	190	3	193
10	Kidney Tray SS	Each	380	6	386
11	Waiting Area Seating	Each	190	3	193
12	Bed Locker	Each	190	3	193
13	Over-Bed Table	Each	190	3	193
14	Dressing Trolley	Each	190	3	193
15	Medicine Trolley	Each	190	3	193
16	Stainless Steel Medicine Trolley	Each	190	3	193
17	Attendant Chairs	Each	190	10	200

#### LOT 2: Obstetric, Neonatal & Emergency Care (ONEC) Equipment

Item	Description	Unit	Qty BEmONC	Qty CEmONC	Total
1.	Delivery Bed	Each	90	6	96
2.	Ultrasound	Each	90	6	96
3.	POCT	Each	90	6	96
4.	Delivery Instrument Set	Set	90	6	96
5.	Radiant Baby Warmer	Each	90	9	99
6.	Phototherapy Unit	Each	90	9	99

7.	Neonatal Resuscitation Kit	Set	90	9	99
8.	Suction Machine (Electric)	Each	90	6	96
9.	Oxygen Concentrator	Each	90	6	96
10.	Infant/Paediatric AMBU	Each	90	6	96
11.	Procedure Light	Each	90	6	96
12.	Baby Cot	Each	90	6	96
13.	Pulse Oximeter	Each	90	6	96
14.	Infusion Pump	Each	90	9	99
15.	Syringe Pump	Each	90	6	96
16.	Emergency Trolley	Each	90	6	96

### LOT 3: Laboratory & Diagnostic Equipment

Item	Description	Unit	Qty BEmONC	Qty CEmONC	Total
1	Hematology Analyzer	Each	90	6	96
2	Chemistry Analyzer	Each	90	6	96
3	Electrolyte Analyzer	Each	90	6	96
4	Urine Analyzer	Each	90	3	93
5	ESR Analyzer	Each	90	3	93
6	Centrifuge	Each	90	6	96
7	Binocular Microscope	Each	90	6	96
8	Incubator	Each	90	6	96
9	Water Bath	Each	90	3	93
10	Hot Air Oven	Each	90	3	93
11	Lab Refrigerator	Each	90	6	96

### LOT 4: Facility Support, ICT & Utility Equipment

Item	Description	Unit	Qty BEmONC	Qty CEmONC	Total
1	Autoclave	Each	90	6	96
2	Sterilization Drums	Each	180	12	192
3	Color-Coded Waste Bins	Each	360	18	378
4	Safety Boxes	Each	900	45	945
5	Waste Trolley	Each	90	6	96
6	Desktop Computer	Each	90	6	96
7	UPS 5 KVA	Each	90	6	96
8	Voltage Stabilizer	Each	90	6	96
9	Split AC – 2 Ton	Each	180	12	192
10	Water Dispenser	Each	90	3	93
11	Instrument Trays / Forceps Jars	Each	90	3	93
12	Hand Hygiene Dispensers	Each	90	3	93
13	Laser Printer ( $\geq 36$ PPM)	Each	90	3	93

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14	General Refrigerator (12 cu ft)	Each	90	3	93
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Note: The quantities indicated in this RFB may be increased or decreased based on actual requirements. The extent of such variation shall be as specified in the Bid Data Sheet (BDS). The PMU reserves the right to make such variations without any change in unit prices or other terms and conditions.



## 2. List of Related Services and Completion Schedule

*[This table shall be filled in by the Purchaser. The Required Completion Dates should be realistic, and consistent with the required Goods Delivery Dates (as per Incoterms)]*

<b>Service</b>	<b>Description of Service</b>	<b>Quantity<sup>1</sup></b>	<b>Physical Unit</b>	<b>Place where Services shall be performed</b>	<b>Final Completion Date(s) of Services</b>
<i>[insert Service No]</i>	<i>[insert description of Related Services]</i>	<i>[insert quantity of items to be supplied]</i>	<i>[insert physical unit for the items]</i>	<i>[insert name of the Place]</i>	<i>[insert required Completion Date(s)]</i>
Lot-1		As mentioned Above	As mentioned Above	Project Sites As mentioned Above	15 Days after delivery at site
Lot-2		As mentioned Above	As mentioned Above	Project Sites As mentioned Above	15 Days after delivery at site
Lot-3		As mentioned Above	As mentioned Above	Project Sites As mentioned Above	15 Days after delivery at site
Lot-4		As mentioned Above	As mentioned Above	Project Sites As mentioned Above	15 Days after delivery at site

1. If applicable



### 3. Technical Specifications

#### 1. LOT 1 : Medical Furniture & OPD/ANC Equipment

1	OPD Desk with Chair (MDF/Metal)	Desk Size L:96" x W: 30" x H:42" Material: MDF Sheet with wooden frame with standard shelf with draws Desk top glass 8 mm
2	Revolving Chair (Doctor)	Mesh Back High Back Durable Comfortable Seat Adjustable Height Fixed Armrests Tilting Mechanism Chromed Plated / nylon Base Nylon Casters
3	Examination Couch	Mild Steel Construction Two Part Upholstery 2" High quality foam Head section adjustable using manual ratchet Rubber foot on fee for grip Epoxy powder coated finish
4	Examination Light (LED)	Deliver bright white cool light; Temperature rise at surgeon's head less than 0.5°C; Gooseneck arm can be bent in all directions; Five silent casters which can be easily move from a room to another room; Lightweight and portable; Illumination: 8,000 lux at 0.5m Intensity: Fixed Color rendering index: greater than 95% Light field size: 8-12cm LED lighting power: 1W each LED lighting quantity: 1 pc Bulb service life: Over 50,000 hours Battery Backup: 2 Hours
5	BP Apparatus with Stand	Stand Type Aneroid Sphygmomanometer Large Square shape dial Metal Basket Classic Nylon Cuff 2 Tubes PVC Bulb & PVC Bladder End Valve 5 wheel portable type for easy movement
6	Adult Weighing Scale	Capacity - Division 180 kg / 330 lb, Display / Display LCD – 5 x 2.1 cm Platform Type: Tempered glass – 5 mm Power Supply+C7 1 x 3V lithium battery CR2032

7	Infant Scale (Digital)	Weight Hold: it detects the weight of the baby while moving Max. Load: 20kg Platform: ABS Platform Battery: 2x1.5v Alkaline AAA Display: LCD 7.8 x 2.8cm
8	Stethoscope (Adult)	High acoustic sensitivity Dual single-piece turn able diaphragms (pressure sensitive) Versatile adult and paediatric two-sided chest-piece Small-side diaphragm prevents debris to open bell Snap tight soft-sealing ear-tips Next generation longer-life tubing Small side converts to open bell
9	Privacy Screen 3 Fold	Frame in four parts constructed from fully plastic coated M.s> hollow tubular pipe 1" dia. All frames fixed together with ABS universal joints for easy movement of each part. Curtains fitted with spring loaded rods, mobile on six, castors of 75 mm dia, curtain of wash and wear polyester cloth in variety of colors.
10	SS Kidney Trays	Stainless Steel Non-Magnet (L)
11	Waiting Area Chairs	Seater Waiting Room Steel Bench 32kg Chromed High Quality, Comfortable Seats, Easy to Move, Water Proof, Set of Three Chairs, Strong and Durable, Preferred to be used for waiting area or in an office
12	Attendant Chairs	DURABLE DESIGN : Featuring a chrome plated heavy duty metal frame with gently curved & armrests for stability. SLED BASE : A sturdy tube frame with armrest and leatherette covered seat & back creates the ultimate stability and comfort.
13	Bed Side Lockers	Powder coated sheet steel construction. Galvanized steel sheet 20 SWB. Two drawers with one bottom compartment. Built-in handles for durability. Plastic top laminated with raised edges on 3 side. 75mm twin castors rust proof waterproof, two lockable. Casters with rubber tires for
14	Over-Bed Tables	Powder coated mild steel construction. Stainless steel internal column. Gas spring assisted height. Height adjustable from 70 to 100cm adjustment. Plastic top laminated with rounded edges and cup/glass holders approx. top size: 80x32 cm (Approx). 50mm twin casters. Casters with rubber tires for noise free operation on floors. Base covered with stainless steel sheet for use as foot rest.

15	Stainless Steel Medicine Trolley	<p>For the storage and dispensing of medication by ward nursing staff mild galvanize steel 20G construction with powder coating. ABS/Polymer (Contour fit) with push handle. Mounted on approx. 5" castors High-Quality swivel castors (two locking, one tracking) The approximate overall dimensions of the medicine trolley shall be 30" Wx 20" Dx 40" H</p> <p>Drawers: 4x3" full size drawers, 1x6" Full size drawer and 1x10" full size drawer. The drawers must have divider with trays (plastic) for 3" drawers. Drawer slides 1.35mm thick Central key lock system Trash container mounted on back side of the trolley Powder paint with different colours for immediate medicines. Safety guard rail around the lower side of the trolley search. Stainless steel shall be of 304 with Matt Finish. All stainless steel welding shall be of argon welding while MS of CO2 type.</p>
16	Dressing Trolley	<p>Dressing trolley with basin &amp; bucket, mobile type of complete stainless steel rust free 4 leg frame made of stainless steel pipe 16 SWG 1"x1" all made of stainless steel. Tubular frame forms a safety rail, no sharp edges. Two shelves surface ground to reduce glare, resistant to disinfectants. Trolley, 800mm high, fitted above and below with frames and shelf 20 SWG made, size 24"x18", to accept two sterilization trays. 1x ss ring for bowl 10" with ss bowl and 1xss ring for bucket with ss bucket.</p>
17	Filing Cabinet	<p>4 drawer contract filing cabinet with anti tilt, 100% extension lockable draws. Accepts foolscap suspension files Fully welded construction. High sided easy glide draws. Metal Vertical Filing Storage Cabinets Office, Heavy-Duty</p>

## 2. LOT 2: Obstetric, Neonatal & Emergency Care (ONEC) Equipment

1.	Delivery Bed (Adjustable)	<p>Fully stainless steel construction argon welded ono-foldable sturdy, stable structure. Made of square tubular pipe 1 1/2 inch (approx). Table made in three sections, legs section detachable and adjustable backrest with comb mechanism and hand grips. Collapsible side rails. 2x Geopal type lithotomy Poles cushioned with rexene and foam. Table top cushioned with high density mattress cover with rexene. Thickness 3 inch (approx.). Rexene cover colour should be black or Gray. Sliding stainless steel receptacle bowl mounted under hip area, detachable I.V Pole. Dimensions: 1700x500x800 mm or better (approx.). Double step stainless steel footstep antiskid.</p>
2.	Ultrasound Machine	<p>Ergonomic Mobile Design:</p> <ul style="list-style-type: none"> <li>• 12.1-inch or better LED Monitor with 30 Degree or better tilt functionality</li> <li>• User friendly control panel with backlit, silicon keyboard</li> </ul>

		<ul style="list-style-type: none"> <li>• Light and compact design for extreme portability.</li> </ul> <p>Clinical Application:</p> <ul style="list-style-type: none"> <li>• THI (Tissue Harmonic Imaging) for enhanced contrast resolution</li> <li>• IP (Image Processing) for Fast image optimization</li> <li>• 8-TCG assuring accurate image control</li> <li>• A board range transducer for abdomen, obstetrics, gynecology, cardiology, small parts, urology, vascular and nerve application</li> </ul> <p>Convenient Workflow:</p> <ul style="list-style-type: none"> <li>• User-defined keys for personalized operations</li> <li>• One-Key image/cine storage to local disk or USB drive</li> <li>• 320 G hard disc</li> </ul> <p>Storage for instant image and reports transfer to PC</p>
3.	POCT Analyzer	<ul style="list-style-type: none"> <li>• Method: Fluorescence Immunochromatography</li> <li>• Channel: 3 Channel</li> <li>• Test Time: 3-15 Minutes</li> <li>• Sample: Whole blood/ Plasma/ Serum</li> <li>• Parameters Profiles: Cardiac, inflammation, diabetes, Vitamin, Thyroid function, SARS-COV-2,</li> <li>• Incubation Temperature: 26 C</li> <li>• Operating System : Linux</li> <li>• Test Mode: Standard</li> <li>• Printer: Built-in Thermal Printer</li> <li>• Certifications: CE/ FDA</li> <li>• Country of Origin: USA/ EU / Cn</li> </ul>
4.	Complete Delivery Set (SS Instrument)	<p>Stainless steel imported/Local made</p> <p>Bowl lotion 150 mm 01</p> <p>Kidney Tray 10” 03</p> <p>Mucus Extractor Reusable Rubber 02</p> <p>Catheter used with mucus Extractor 02</p> <p>Artery Forceps Kocher 8” straight. 04</p> <p>Dissecting Forceps 6” toothed. 04</p> <p>Needle holder mayo 6.5 01</p> <p>Outlet Forceps large size. 02</p> <p>Episiotomy Scissors 6” 02</p> <p>Scissors B/B 06</p> <p>Card Clamp. 01</p> <p>Sims Speculum 01</p> <p>Along with Container</p> <p>3 Years rust warranty, non-magnet instrument</p>

5.	Episiotomy & Suturing Set	<p>Kidney Tray S/S Length 307mm - 2  Kidney Tray S/S, 10" - 1  Sponge Bowl S/S 167mm diam x 62mm Height - 1  Mayo Scissors Str S/S 155 mm - 1  Foerster-Ballenger Sponge Holding Forceps S/S 180mm, 7" - 1  Spencer Wells Artery Forceps Str S/S Steel 200mm, 8"-2  Umbilical Cord Scissors S/S 105mm, 4 1/8" - 1  Braun Stadler Episiotomy Scissors - 1  Female Catheter 12FG (4.0mm diam) Metal, 160mm 6 1/4" - 1  Scalpel Knife Handle #3 - 1  Metzenbaum Scissors 5.50" Curved - 1  Operating Scissor 5.50" Straight Sharp/Blunt - 1  Adson Dressing Forceps Serrated 4.75" - 1  Adson Tissue Forceps 1x2 Teeth 4.75" - 1  Mosquito Forceps Straight 5" - 2  Mosquito Forceps Curved 5" - 2  Kelly Forceps Straight 5.50" - 1  Kelly Forceps Curved 5.50" - 1  Backhaus Towel Clamp 3.50" - 2  T/C Mayo Hegar Needle Holder 6" with Tungsten Carbide Jaw - 1  Instrument Tray with lid - 1</p>
6.	Vaginal Speculums (Set S/M/L)	<p>Vaginal Speculum, Cusco Set of 3  A vaginal speculum is a device,  Made of high grade stainless steel  Long lasting, Completely tested Large 1 Pcs Medium 1 Pcs Small 1 Pcs  Sims Vaginal Speculum Double Ended set of 3 Pcs</p>
7.	Manual Vacuum Extractor (Set of 3 cups)	<p>Made of medical grade silicone rubbers.Soft suction cup allows for easy insertionProtect and decrease possible danger to the fetus head.Black guideline is designed for positioning reference.Replaceable Handle and valve assemblies of chrome plat brass.No yellowish within 2 years.Design for appropriate repeated use and cleaning procedures.Latex Free.Autoclavable</p>
8.	MVA Kit (Syringes+ Cannula)	<p>1 double-valve MVA syringe (aspirator)  Sterile, individually packed cannula in sizes: 6 mm, 7 mm, 8 mm, 9 mm, 10 mm, 12 mm  Lubricating oil / silicone oil (small vial)  Connectors / adapters / O-rings and sealing components as needed</p>
9.	Delivery Room LED Procedure Light	<p>Deliver bright white cool light;  Temperature rise at surgeon's head less than 0.5°C;  Gooseneck arm can be bent in all directions;  Five silent casters which can be easily move from a room to another room;  Lightweight and portable;  Illumination: 8,000 lux at 0.5m  Intensity: Fixed  Colour rendering index: greater than 95%  Light field size: 8-12cm  LED lighting power: 1W each  LED lighting quantity: 1 pc</p>

		Bulb service life: Over 50,000 hours Battery Backup: 2 Hours
10.	Stainless Steel Trays	Instrument Tray Stainless Steel Size 14x18, with Lid. Autoclavable. Sturdy Light weight Easy to carry
11.	Suction Machine (Electric)	Adopts completely plastic panel design, more fancy and fashionable, easy to carry, low noise, high negative pressure and large flux. It can be widely applied in the surgical operations which need to absorb phlegm, thick liquid etc. Power Voltage: AC220V $\pm$ 22V, 50Hz $\pm$ 1Hz Max negative pressure: 90kPa Operation noise:65 dB (A) Input power: 180VA Pumping frequency: 20L/min Reservoir capacity: 2500mL/pc, 2pieces
12.	Manual Suction Device	Complete plastic plate, safe and convenient for transportation and use. It can be operated without power, widely applicable. Mainly used in hospitals for suction blood, phlegm and other thick liquid during surgical operations. Technical data: Max negative pressure value: $\geq$ 0.08MPa Negative pressure back-reduction while being closed: 0.005MPa/10min Reservoir capacity: 1000mL Pedal pressure: $\leq$ 245N
13.	Oxygen Cylinder with Trolley	240 Cft, with Oxygen Regulator, Oxygen Release Key, Oxygen Mask, Oxygen Cannula and Cylinder Carrying Trolley
14.	Oxygen Concentrator ( $\geq$ 5 L/min)	Power Supply: AC 220–240V, 50Hz Power Consumption: $\leq$ 165 W Oxygen Flow Rate: Adjustable from 1 to 10 L/min Oxygen Concentration: 90% $\pm$ 3% (at 1–5 L/min), not less than 87% at higher flow rates Oxygen Monitor: • High Oxygen: O <sub>2</sub> > 90% $\pm$ 3% • Low Oxygen Alarm: O <sub>2</sub> < 86% $\pm$ 3% Operating Temperature: 5°C to 40°C Operating Humidity: $\leq$ 80% RH (non-condensing) Noise Level: $\leq$ 55 dB(A) Net Weight: Approx. 24 kg Technical Service Requirement: Maintenance service interval <70% duty cycle Features: • Continuous operation with built-in compressor and molecular sieve technology • Audible and visual alarms for power failure, low oxygen, and high temperature • Easy-to-read digital display (flow, hours, and oxygen status)
15.	Oxygen Masks/Cannula	Green, soft vinyl for patient comfort and visual assessment. Adjustable nose clip assures comfortable fit. Complete with 2M oxygen supply tubing.
16.	Adult Airway Set (OPA Set 2-5)	Oropharyngeal Airway – Guedel Airway. Size: 2,3,4 and 5 Color-coded for size identification. To facilitate suctioning from the airway. To prevent the tongue blocking the upper airway.

17.	Radiant Baby Warmer	<p>Mattress: (L) 495mmx(H) 27mm x (D) 810mm  Control mode - Prewarm/Baby/Manual mode  Skin temperature display range: 26 °C-45 °C (± 0.3 °C)  Skin temperature control range: 34 °C-38 °C (± 0.3 °C)  Skin temperature probe: 2 Available  Heater output setting range: 0-100%(5%p Resolution)  Heater output power: 30m W/C,2(+/- 20 %)  Display panel: 7inch TFT colour LCD  Alarm: Visual and sound ALarms  Apgar timer: 0min 0sec -59min 59sec  Led examination lamp</p>
18.	Neonatal Resuscitation Kit	<p>1 x Pump, suction, foot-operated  1 x Resuscitator, hand-oper., neonate, set  1 x Resuscitator, hand-oper., child, set  1 X Airway guedel, sterile, single use, size 00  1 X Airway guedel, sterile, single use, size 0  1 X Airway guedel, sterile, single use, size 1  1 X Airway guedel, sterile, single use, size 2  1 X Airway guedel, sterile, single use, size 3  1 X Airway guedel, sterile, single use, size 4</p>
19.	Paediatric Ambu Bag	<p>1. Silicon Resuscitator  2. Stroke Valum 150-800ml  3. Resuscitator Velum 340ml/250ml, 680ml,1630ml  4. Reservoir Bag Volume: 1600-2000 ml</p>
20.	Neonatal Oximeter Probe	<p>Compact and potable design.  Numeric display with plethysmogram display  1.77 inch colour TFT LCD in real time display, displayable in big front and big screen  Adjustable audio and visual alarm  Built-in Li-ion Battery for up to 8 hours continuous working  Standard Configuration:  Oximeter main unit:1PC  Neonatal finger SpO2 sensor:1 PC  USB communication cable: 1 PC  Instruction manual:1 PC</p>
21.	Phototherapy Unit (LED)	<p>20,000 hour operating time  High intensity with efficient treatment  Operating &amp; total using time display  Timer, 2 level adjustable intensity  Light weight and compact size  Light Source: Blue LEDs  Wavelength: 450 – 475  Intensity: 20 – 100 uW/cm<sup>2</sup>/nm at 40cm  Effective Surface Area: 40 x 20cm  Timer: 30 min – 999 hours 30 min  Heat out Put  LCD Display</p>
22.	Baby Cot	<p>Removable Bassinet with Mobile Trolley  Tilttable in 3 steps  One shelf in the centre and mobile on 50mm dia</p>

		Rubber caster Provided with standard cushioned Rexene foam mattress
23.	Newborn Scale	Weight Hold: it detects the weight of the baby while moving Max. Load: 20kg Platform: ABS Platform Battery: 2x1.5v Alkaline AA Display: LCD 7.8 x 2.8cm
24.	Apgar Timer/Stopwatch	Activated by pressing the centre of the front-side of the device. By pressing the start button: 1. Produce an audible beep to indicate the countdown has started; 2. Provide red visual indicator informing the user that the device has been activated and is counting down (For example a flashing LED could indicate the unit is currently counting down.) 3. After 60 seconds a double audible beep produced indicating the 60 seconds' period has passed and the visual indicator should cease indicating the unit has stopped counting down. 4. Pressing the button during an ongoing countdown reset the unit which means: stop the countdown and the visual indicator. One audible signal (beep) at start and tow audible signal (Beep, Beep) at the end of the cycle. Visual indication (red LED flashing) during operation and progress during the cycle. (Each second flashing, till the timer is stopped or when it completes the one minute count) . Accuracy should be $\pm 0.1$ second. The unit battery powered and full batteries allow the unit to support 10 ,000 cycles of 60 seconds as a minimum. The indicator LED integrated in the casing and not protruding. A provision included to ensure that the battery is not connected to the internal circuit at the time of delivery. This to avoid unwanted activation, leakage or accidental short-circuit of the unit.
25.	Pulse Oximeter	Measuring range of SPO <sub>2</sub> : 70% ~ 100% Measuring Range of Pulse Rate: 25bpm ~ 250bpm Accuracy of SpO <sub>2</sub> : 70% ~ 100% $\pm 2\%$ Accuracy of Pulse Rate: $\pm 1\%$ / $\pm 1$ bpm Power Consumption: < 40mA Boot Method: Open Angle to boot Power Supply: 2 x 1.5V AAA Alkaline batteries Display Mode: LED Automatic Shutdown time: 8s Pulse Column display
26.	Thermometers (Digital)	Clinical accuracy, Waterproof, Auto shut-off, Fever Alert, Break resistance, Beeps when complete, Memory recall, For use at multiple sites, BPA Free, Latex Free, No mercury or glass, Memory of last measured test, With protective cover Medical product

27.	Infusion Pump	<p>4.3 inch colour touch screen for easy operation and clear vision.          Compact and lightweight design for easy carrying and mounting.          User friendly interact with audible and visual alarm system.          Built-in-lithium battery, around 5 hours working time after fully charged.          Multiple infusion l modes to satisfy different infusion requirements.          Advance pressure detection technology.          Applicable infusion set: Various brand of infusion set,          Infusion modes: ml/h (default).          Flow rate range: 0.1-1500ml/h,          Infusion dripping speed: 20d/ml, infusion set: 1-500d/min          Volume to be infused: 0.1-9999ml          Purge rate: 1000ml/h          KVO rate: 2.5ml/h          Air-bubble detection Smallest size of air bubble: 50ul          Power supply: 100-240V          Battery: Lithium battery, 1800mAh          Battery working time: Around 5 hours (for infusion rate at 100ml/h with a new battery)</p>
28.	Syringe Pump	<p>Measuring range of SPO<sub>2</sub>: 70% ~ 100%          Measuring Range of Pulse Rate: 25bpm ~ 250bpm          Accuracy of SpO<sub>2</sub>: 70% ~ 100% ± 2%          Accuracy of Pulse Rate: ± 1% / ± 1bpm          Power Consumption: &lt; 40mA          Boot Method: Open Angle to boot          Power Supply: 2 x 1.5V AAA Alkaline batter</p>
29.	ECG Machine 3Ch	<p>7 inch high resolution colour touch screen          12-lead simultaneous acquisition and display          ECG Automatic measurement and interpretation function          Complete digital filters, resisting baseline drift, AC and EMG interference.          Compact and lightweight design          Support USB flash disk and micro SD card to extend memory          Software upgrade via USB/SD card          Built-in rechargeable Li-ion battery          Standard Configuration:          Main machine.1 PC          Patient cable.1 PC          Limb electrode 1set (4pcs)          Chest electrode: 1set(6pcs)          Power cable:1 PC          80mm*20M recording paper: 1 PC          Power cord:1 PC          Paper axis:1 PC          Lead: Standard 12 Leads          Acquisition Mode: Simultaneous 12 Leads acquisition          Record Mode: Automatic 3CH×4+1R, 3CH×4,          3CHx2+2CHx3,3CHx2+2CHx3+1R,6CHX2;</p>

28	Emergency Stretcher Trolley	Single Crank. Rubber bumper guards on all sides. Mobile on 23cm dia rubber castors. Removable tarpaulin/Rexene Provided with oxygen cylinder holder. Utility tray. I.V pole. Safety side guards with revolving latch for up & down. Over all dimension 5' 4"x 2' x adjustable height max
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### 3. LOT 3: Laboratory & Diagnostic Equipment

1	Haematology Analyzer	<ul style="list-style-type: none"> <li>• Principle: <ul style="list-style-type: none"> <li>o Impedance method for WBC, RBC, PLT counting</li> <li>o Cyanide free reagent for HGB test</li> </ul> </li> <li>• Parameter: 21 Parameters: WBC, LYM#, MID#, GRAN#, LYM%, MID%, GRAN%, HGB, HCT, MCB, MCH, MCHC, RDW-CV, RDW-SD, PLT, MPV, PDW, PCT, P-LCR, P-LCC</li> <li>o 3 Histograms: WBC, RBC, PLT</li> <li>• Throughout: 70 samples per hour</li> <li>• Sample Volume: o Whole Blood: 10ul o Pre-Diluted: 20ul</li> <li>• Reagent: 2 Reagent + 1 maintenance Cleanser (Diluent, Lyze, Probe Cleanser)</li> <li>• Calibration: Manual Calibration</li> <li>• Auto Calibration: Calibrator, Fresh blood</li> <li>• QC: L-J, X-B</li> <li>• Input: 10.4 inch touch screen, <ul style="list-style-type: none"> <li>o Mouse, Keyboard (Optional)</li> </ul> </li> <li>• Output: Built-in recorder, external printer (Optional)</li> <li>Ø Data Storage: 40,000</li> <li>Ø Interface: LAN Port, HL7 protocol, support bilateral LIS</li> <li>Ø 4 USB ports for external printer, external barcode scanner, keyboard etc</li> <li>Ø Power Supply 100-240VAC, 50/60Hz</li> </ul>
2	Chemistry Analyzer	<ul style="list-style-type: none"> <li>• Parameter: up to 90 AST, ALP, TBIL, DBIL, TP, ALB, UREA, CREA, TG, TC, GLU</li> <li>• Including: 7 standard filters: 340, 405, 492, 510, 546, 578, 630nm</li> <li>• Wavelength precision: ±3nm • Flow cell: 32µL, quartz flow cell</li> <li>• Liquid volume: 200-3000µL • Lamp: halogen lamp 6V 10W</li> <li>• Measurement range: 0-3.5Abs</li> <li>• Resolution: 0.001Abs (display), 0.0001Abs (calculation)</li> <li>• Temperature controller: Peltier 37°C, 30°C, 25°C, Ambient ±0.1°C</li> <li>• Carry over: 1% • Repeatability: &lt;1% • Printer: Internal thermal printer • Display: 7" touch screen color LCD • Data communication: RS-232 serial cable • Power supply: AC100V-240V, 50/60Hz</li> </ul>

3	Electrolyte Analyzer	<ul style="list-style-type: none"> <li>• Electrolyte Analyzer has been validated by comparing with the wet chemistry blood gas biochemical analyzer(using 136 sets of samples). The linear regression analysis shows a strong positive, linear relationship between the results of the two analyzers (<math>R^2 &gt; 0.94</math> for all parameters), demonstrating the accuracy of our analyzer for testing <math>K^+</math>, <math>Na^+</math>, <math>Cl^-</math>, <math>iCa^{2+}</math> and <math>iMg^{2+}</math> concentration</li> <li>• Maintenance-free: No fluid pipe inside the device, no reagent pack required</li> <li>• Easy to use: Convenient bedside testing with whole blood</li> <li>• Fast, Lab-quality results: Provides accurate results in approximately 5 • minutes, auto-calibration before each test</li> <li>• Including ionized magnesium (<math>iMg^{2+}</math>): Used for hypomagnesemia and hypermagnesemia monitoring</li> <li>• Electrolyte Cartridge <ul style="list-style-type: none"> <li>o "5 in 1" cartridge: Concurrently tests 5 parameters: <math>K^+</math>, <math>Na^+</math>, <math>Cl^-</math>, <math>iCa^{2+}</math> and</li> <li>o <math>iMg^{2+}</math>, addressing more comprehensive clinical needs</li> <li>o No risk of sample contamination: Dry chemistry method, single-use cartridge eliminates the risk of contamination</li> </ul> </li> </ul>
4	URINE ANALYZER	<ul style="list-style-type: none"> <li>• Parameters: pH, Nitrite, Specific Gravity, Ascorbic Acid, Blood,• Glucose, Bilirubin, Urobilinogen, Ketone, Leucocytes, Protein•</li> <li>Measurement Principle: Dual wavelength reflectance method•</li> <li>Measuring Wavelength: 3 LED Wavelength (550,620,720nm)•</li> <li>Sample supply: manual dipping•</li> <li>Reaction time: 60 seconds•</li> <li>Throughput: o Normal mode, 60 samples /houro Continuous mode, 125 samples /hour•</li> <li>Display: LCD screen•</li> <li>Memory capacity: 5000 results•</li> <li>urine reagent strips•</li> <li>Interface : Serial port(RS232), parallel port (For external printer),•</li> <li>PS/2(For barcode reader)•</li> <li>Power supply: Adopter 12V DC, 4.0A</li> </ul>
5	ESR ANALYZER	<ul style="list-style-type: none"> <li>• Number of test samples: Up to 10 samples can be tested simultaneously</li> <li>• Maximum detection speed: 20 samples/hour</li> <li>• Supporting blood immersed tube: Registered with relevant national drug regulatory authorities, a blood immersed tube (vacuum or ordinary) with a diameter of <math>8.3 \times 120</math> (1.6/2.0ml)</li> <li>• Sample size: 1.6ml or 2.0ml anticoagulant whole blood</li> <li>• Allowable error range for sample addition: 50mm~64mm</li> <li>• Report accuracy: 1mm (Wechsler method results)</li> <li>• Reading time interval: 1 minute</li> <li>• Detection time: 30 minutes, equivalent to 1 hour of Wei's method; 60 minutes, equivalent to 2 hours of Wei's method</li> <li>• Detection range: 0-120 mm/h (Wechsler method results)</li> <li>• Result storage: Test results for no less than 150 samples</li> <li>• Display: 128x240 dot matrix LCD display screen</li> <li>• Power supply: Supply DC 12V voltage (SELV) from an external power source</li> </ul>
6	CENTRIFUGE MACHINE	<ul style="list-style-type: none"> <li>• Max. Speed: 4000r/min</li> <li>• Max. RCF: 1800xg</li> <li>• Max. Volume: 4x50ml</li> <li>• Angle Rotor: 08x15ml (4000r/min) RCF: 1800xg</li> <li>• Timer: 0 ~ 99min</li> <li>• Noise: &lt;55dB</li> <li>• Power Supply: AC 220V, 50/60Hz</li> </ul>

7	Binocular Microscope	<ul style="list-style-type: none"> <li>• Viewing Head: Sliding Binocular Head, Inclined at 45°, interpupillary (55-75mm)</li> <li>• Eyepiece: Wide Filed Eyepiece WF10X18mm</li> <li>• Nose Piece: Quadraple Nosepiece</li> <li>• Objective: Achromatic Objective 4x, 10x, 40x, 100x</li> <li>• Stage: double layers mechanical stange</li> <li>• Condense: Abbe BA 12.5 with Iris diaphragm &amp; Filter</li> <li>• Focusing System: <ul style="list-style-type: none"> <li>o Coaxial Coarse and Fine Adjustment, Fine Division 0.002mm</li> <li>o Fine Stroke 0.2mm per Rotation, Moving Range 20mm</li> </ul> </li> <li>• Illumination: <ul style="list-style-type: none"> <li>o LED Illumination, Brightness Adjustable</li> <li>o Halogen Lamp 100V-240V/6V20W</li> <li>o Plan-concave Mirror</li> </ul> </li> </ul>
8	Incubator	<ul style="list-style-type: none"> <li>• Capacity: 42 liter</li> <li>• Circulation Mode: Forced Convection</li> <li>• Temperature Range RT+5 ~ 65 deg C</li> <li>• Resolution: 0.1 deg C</li> <li>• Fluctuation: ± 2Deg C</li> <li>• Uniformity ± 2Deg C</li> <li>• Controller: PID Controller</li> <li>• Display: Digital Display</li> <li>• Timer (Min): 0 ~ 9999</li> <li>• Exhaust Hole: Standard 30mm top with function of test hole</li> <li>• Power Supply: AC 220V, 50/60Hz</li> </ul>
9	Water Bath	<ul style="list-style-type: none"> <li>• Type: 2 rows 4 holes • Liter: 12 Liter • Power: 1000W</li> <li>• Temperature Range: RT-100deg C • Temperature Accuracy: ± 0.1°C</li> <li>• Temperature Fluctuations: 0.5degC • Time Range: 0 - 9999 minutes</li> </ul>
10	Hot Air Oven	<ul style="list-style-type: none"> <li>• Capacity: 20 Liter</li> <li>• Circulation: Forced Air Convection</li> <li>• Temperature <ul style="list-style-type: none"> <li>o Range: RT +10~250°C</li> <li>o Fluctuation: ±0.5degC</li> <li>o Uniformity: 0.25degC</li> <li>o Sensor: PT100</li> </ul> </li> <li>• Controller: PID</li> <li>• Display: LCD</li> <li>• Timer: 1 ~ 9999min</li> <li>• Material: <ul style="list-style-type: none"> <li>o Internal: Stainless Steel</li> <li>o External: Electro-galvanized steel with antimicrobial powder coating</li> </ul> </li> <li>• Shelves: 2</li> <li>• Safety Device: Leakage Protector / Over-Temperature Alarm</li> <li>• Power Supply: 220V/50Hz</li> <li>• Consumption: 500W</li> </ul>

11	Lab Refrigerator	<ul style="list-style-type: none"> <li>• Capacity: 265 Liter</li> <li>• Temperature: 2 - 8degC</li> <li>• Temperature Display: LED Display</li> <li>• Temperature Accuracy: 0.1degC</li> <li>• Refrigerant: R290</li> <li>• Compressor: 1</li> <li>• Refrigeration Method: Air Cooling</li> <li>• Defrost Method: Automatic Defrosting</li> <li>• Evaporation: Finned Evaporation</li> <li>• Condenser: Backwire Condenser</li> <li>• Temperature Sensor: Self-Evaporation Design</li> <li>• Temperature Sensor: 4 NTC</li> <li>• Backup Battery: Standard</li> <li>• Sound and Light Alarm: Standard</li> <li>• Password Protection, Pressure Protection, Wide Voltage Design, Over Temperature Alarm, Door Opening Alarm, Sensor Failure Alarm, Power Failure Alarm</li> <li>• Power Supply: 220V</li> <li>• Accessories</li> <li>• Safety Lock; Standard    • External Lock Hole: Standard</li> <li>• Light; Standard    • Caster/Feet: 2 Directional + 2 unversal+2feet</li> <li>• Shelf: 4    • Test Hole: 1    • Simulation Temperature Box: 2 pcs</li> <li>• USB Port: standard</li> </ul>
12	Water Distillation Apparatus	<ul style="list-style-type: none"> <li>• Water output: 5L/h    • Power: AC 220V    • Power: 5KW</li> <li>• Distilled Water outlet diameter: Ø12</li> </ul>

#### 4. LOT 4: Facility Support, ICT & Utility Equipment

Item	Description	Specifications
1	Autoclave	Desktop 23L steam autoclave, Microcomputer Controlled, With 12 preset programs, Euro B standard, Atmospheric Pressure Sensors, Touch Screen, Auto Door, With Printer, 23 Liter, TG Current Sensor.
2	Sterilization Drums	Size 10" x 10", FDA Approved, CE Certified, GMP Certified,
3	Color-Coded Waste Bins	Yellow, Blue & White, Max Load 96KGs, Height 39.5", Width 17", UV Stabilized, LLDPE
4	Safety Boxes	5 Liter
5	Waste Trolley	Waste Carriage Trolley Trolley for collecting medical waste Foot pedal used to lift Stainless Steel top Water proof removable parachute bags Rubber bumpers on all sides Mobile on 4 locking castors DIMENSIONS: Length: 17"

		Width: 30.5” Hight: 37”
6	Desktop Computer	BRANDED COMPUTER SYSTEM (TOWER) PROCESSOR: INTEL CORE I7 14TH GENERATION 14700 UP TO 5.4 GHZ, 33 MB CACHE, 20 CORES- 28 THREADS INTEL CHIPSET H670/H770 OR HIGHER HARD DRIVE: 512 M2 NVME RAM: 08 GB DDR-5 LAN: INTEGRATED 10/100/1000M GBE LAN GRAPHICS: INTEL INTEGRATED 770 1 X LED MONITOR 23.8” OR HIGHER 1 X USB KEYBOARD, 1 X USB MOUSE WARRANTY: MANUFACTURER ONE YEAR STANDARD WARRANTY IT MUST BE ONLINE VERIFIABLE AND CLAIMABLE IN PAKISTAN THROUGH ITS ANY OUTLET
7	UPS 5 KVA	Applicable for pure off grid / backup power / self-consumption, 5.5 Kw, Battery & PV reverse polarity protection, Historical data recording function, storage capacity of 25000 records, Dual pure sine wave output, Supports battery mode & non-battery mode, Low db Cooling Fan Sounds, ROHS Certified, FC Certified, CE Certified, IEC Certified, UL Certified. Battery LifePO4, 51.2V, 6000 Cycles at 80% DOD, (0.5C, 25 Degree Celsius), A grade brand new solid-state cells, Certificate: UN38.3, MSDS, IEC62619 ROHS, Over charge, over discharge, over temperature, low temperature, over current and short circuit protection
8	Voltage Stabilizer	Servo Motor control, Short Circuit & Overload Protected, Input 100~240V, Output 110/220V $\pm$ 2%, Pure Sine Wave, Under & Over Voltage Protected, Metal tower housing with caster in 5kva and above Specifically Designed For Medical Equipment, International Origin
9	Split AC – 2 Ton	Split Type 2-Ton 24,000BTU, Compressor Type Rotary, Indoor/Outdoor Coils Hydrophilic Alluminum, Inverter System, Hi/Mi/Low 1063/816/592 m3/hr
10	Water Dispenser	Capacity 20 Liters, 3-Tap Operation, Cold Water Temp. 5~12 Degree C, Cold Water Capacity 2L/H, Hot Water Temp 85-95 Degree C, Water Tank Capacity, Refrigerator Cabinet, Over Heat Protection and Energy Saving.
11	Instrument Trays / Forceps Jars	Manufactured from medical-grade stainless steel (SS-304) and autoclavable transparent material, corrosion-resistant, smooth finish with rounded edges, suitable for sterilization at 121°C. Instrument trays shall be available in standard hospital sizes, while forceps jars shall have a minimum capacity of 500 ml with clear graduations and tight-fitting lids, suitable for routine clinical use.
12	Hand Hygiene Dispensers	Wall-mounted type, refillable design, minimum capacity 1000 ml, compatible with liquid or gel-based hand sanitizers, durable ABS

		body, manual push operation, with refill-level viewing window, and lockable mechanisms, easy to clean, suitable for continuous use in healthcare facilities.
13	Laser Printer ( $\geq 36$ PPM)	Monochrome laser printer with minimum printing speed of 36 pages per minute (A4), print resolution $1200 \times 1200$ dpi, automatic duplex printing, USB and Ethernet connectivity, standard tray capacity 250 sheets, compatible with commonly used operating systems, suitable for office and institutional use.
14	General Refrigerator (12 cu ft)	Gross capacity approximately 12 cubic feet ( $\approx 340$ liters), temperature range $2^{\circ}\text{C}$ to $8^{\circ}\text{C}$ , single compressor operation, adjustable shelves, interior illumination, lockable door, operates on 220–240V, 50Hz power supply, energy-efficient performance, suitable for continuous operation under local environmental conditions, Haier or equivalent.

## 4. Drawings

This bidding document includes *[insert “the following” or “no”]* drawings.

*[If documents shall be included, insert the following List of Drawings]*

<b>List of Drawings</b>		
<b>Drawing Nr.</b>	<b>Drawing Name</b>	<b>Purpose</b>

## 5. Inspections and Tests

The following inspections and tests shall be performed:

### 1. Delivery Inspection (DI)

The PMU will perform inspection of all equipment prior to shipment or delivery, including:

1. Verification of model, make, and compliance with technical specifications
2. Visual inspection for manufacturing defects, dents, scratches, incomplete assemblies
3. Functional testing of all operational controls
4. Verification of CE Certification and any additional offered certificates (USFDA/MHLW/ISO)
5. Verification of accessories and consumables as per approved equipment list
6. Verification of serial numbers and packing lists

A **DI Report** must be signed by the Supplier and shared with the Purchaser.

### 2. Delivery & Item Verification at Site

Upon delivery at the PMU Warehouse or facility site, the following checks will be carried out:

1. Confirmation of Packaging Integrity
2. Matching delivered equipment with PO, invoice, and packing list
3. Inspection of accessories and warranty cards
4. Verification of serial numbers against the shipping documents

Equipment that fails initial verification will be replaced at no cost to the Bidder.

### 3. Installation, Testing, and Commissioning

At each BEmONC and CEmONC facility, the Supplier shall perform:

#### 3.1 Installation

- Proper placement and assembly of equipment
- Electrical, plumbing, and safety connections (as applicable)
- Stabilization and calibration setup

#### 3.2 Functional Testing

- Full operational testing of all functions
- Verification of parameters and accuracy
- Testing of safety alarms (where applicable)
- Calibration certificates issued by accredited laboratory (for Lot 3 Laboratory Equipment)

#### 3.3 Commissioning

- Demonstration of successful operation under working conditions
- Completion of Installation & Commissioning Certificate signed by:
  - Supplier's Engineer
  - Facility In-Charge
  - PMU Representative (when applicable)

### 4. Performance Verification Tests (Post-Installation)

The Supplier must conduct the following tests:

**1. Operational Test:**

Equipment must operate continuously for a minimum of **2 hours** (or as recommended by manufacturer) without malfunction.

**2. Calibration Verification:**

For diagnostic/laboratory devices:

- Hematology Analyzer
- Chemistry Analyzer
- Electrolyte Analyzer
- Incubator
- Refrigerator/Temperature-Controlled Units
- Calibration certificate must be valid and traceable.

**3. Stress Test (if applicable)**

Testing under near-maximum load.

**4. Electrical Safety Test**

- Grounding
- Leakage current
- Voltage stability
- Surge protection (particularly for ICT, UPS, and AC units)

**5. Software/ICT Verification (for Lot 4):**

- Operating system activation
- Anti-virus installation
- Connectivity test (DHIS router, LAN setup)
- UPS runoff test

**5. Documentation Required After Testing**

The Supplier shall provide:

- Installation & Commissioning Report
- Calibration Certificates (where applicable)
- Warranty Certificate (minimum 3 years)
- Preventive Maintenance Schedule
- User Manuals (English; Urdu if available)
- Service Center contact details
- Certificate of Conformity (CE/FDA/ISO, etc.)

**6. Acceptance and Rejection Criteria**

The Purchaser reserves the right to:

**Accept the equipment if:**

- All inspections and tests are passed
- Equipment matches the technical specifications
- All documentation is complete
- Commissioning is successful

**Reject the equipment if:**

- Any major specification deviation is found
- Equipment fails operational tests
- Calibration is not valid or fails
- Wrong model, incomplete accessories, or non-compliant certification

- Physical damage or malfunction

Rejected equipment must be replaced by the Supplier **within 15 days** at no cost to the Purchaser.

### **7. Post-Acceptance Evaluation**

During the **Warranty Period (3 years)**:

- Equipment that fails due to manufacturing defect must be repaired/replaced within:
  - **48 hours** (Peshawar, Nowshera, Swabi, Haripur)
  - **72 hours** (other districts)
- Preventive Maintenance shall be conducted as per the supplied PM schedule
- PMU reserves the right to conduct random performance audits
- Recurrent failures may result in:
  - Liquidated damages
  - Withholding of payments
  - Contract termination (as per SCC)

## **PART 3 – Contract**



# Section VIII - General Conditions of Contract

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## Section VIII. General Conditions of Contract

### 1. Definitions

1.1 The following words and expressions shall have the meanings hereby assigned to them:

- (a) “Bank” means the World Bank and refers to the International Bank for Reconstruction and Development (IBRD) or the International Development Association (IDA).
- (b) “Contract” means the Contract Agreement entered into between the Purchaser and the Supplier, together with the Contract Documents referred to therein, including all attachments, appendices, and all documents incorporated by reference therein.
- (c) “Contract Documents” means the documents listed in the Contract Agreement, including any amendments thereto.
- (d) “Contract Price” means the price payable to the Supplier as specified in the Contract Agreement, subject to such additions and adjustments thereto or deductions therefrom, as may be made pursuant to the Contract.
- (e) “Day” means calendar day.
- (f) “Completion” means the fulfillment of the Related Services by the Supplier in accordance with the terms and conditions set forth in the Contract.
- (g) “GCC” means the General Conditions of Contract.
- (h) “Goods” means all of the commodities, raw material, machinery and equipment, and/or other materials that the Supplier is required to supply to the Purchaser under the Contract.
- (i) “Purchaser’s Country” is the country specified **in the Special Conditions of Contract (SCC)**.
- (j) “Purchaser” means the entity purchasing the Goods and Related Services, as **specified in the SCC**.
- (k) “Related Services” means the services incidental to the supply of the goods, such as insurance, installation, training and initial maintenance and other such obligations of the Supplier under the Contract.
- (l) “SCC” means the Special Conditions of Contract.
- (m) “Subcontractor” means any person, private or government entity, or a combination of the above, to whom any part of

the Goods to be supplied or execution of any part of the Related Services is subcontracted by the Supplier.

- (n) “Supplier” means the person, private or government entity, or a combination of the above, whose Bid to perform the Contract has been accepted by the Purchaser and is named as such in the Contract Agreement.
- (o) “The Project Site,” where applicable, means the place **named in the SCC.**

## 2. Contract Documents

- 2.1 Subject to the order of precedence set forth in the Contract Agreement, all documents forming the Contract (and all parts thereof) are intended to be correlative, complementary, and mutually explanatory. The Contract Agreement shall be read as a whole.

## 3. Fraud and Corruption

- 3.1 The Bank requires compliance with the Bank’s Anti-Corruption Guidelines and its prevailing sanctions policies and procedures as set forth in the WBG’s Sanctions Framework, as set forth in Appendix 1 to the GCC.
- 3.2 The Purchaser requires the Supplier to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the Bidding process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.

## 4. Interpretation

- 4.1 If the context so requires it, singular means plural and vice versa.
- 4.2 Incoterms
  - (a) Unless inconsistent with any provision of the Contract, the meaning of any trade term and the rights and obligations of parties thereunder shall be as prescribed by Incoterms **specified in the SCC.**
  - (b) The terms EXW, CIP, FCA, CFR and other similar terms, when used, shall be governed by the rules prescribed in the current edition of Incoterms **specified in the SCC** and published by the International Chamber of Commerce in Paris, France.
- 4.3 Entire Agreement
 

The Contract constitutes the entire agreement between the Purchaser and the Supplier and supersedes all communications, negotiations and agreements (whether written or oral) of the parties with respect thereto made prior to the date of Contract.
- 4.4 Amendment

No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expressly refers to the Contract, and is signed by a duly authorized representative of each party thereto.

#### 4.5 Nonwaiver

- (a) Subject to GCC Sub-Clause 4.5(b) below, no relaxation, forbearance, delay, or indulgence by either party in enforcing any of the terms and conditions of the Contract or the granting of time by either party to the other shall prejudice, affect, or restrict the rights of that party under the Contract, neither shall any waiver by either party of any breach of Contract operate as waiver of any subsequent or continuing breach of Contract.
- (b) Any waiver of a party's rights, powers, or remedies under the Contract must be in writing, dated, and signed by an authorized representative of the party granting such waiver, and must specify the right and the extent to which it is being waived.

#### 4.6 Severability

If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.

### 5. Language

- 5.1 The Contract as well as all correspondence and documents relating to the Contract exchanged by the Supplier and the Purchaser, shall be written in the language specified in the **SCC**. Supporting documents and printed literature that are part of the Contract may be in another language provided they are accompanied by an accurate translation of the relevant passages in the language specified, in which case, for purposes of interpretation of the Contract, this translation shall govern.
- 5.2 The Supplier shall bear all costs of translation to the governing language and all risks of the accuracy of such translation, for documents provided by the Supplier.

### 6. Joint Venture, Consortium or Association

- 6.1 If the Supplier is a joint venture, consortium, or association, all of the parties shall be jointly and severally liable to the Purchaser for the fulfillment of the provisions of the Contract and shall designate one party to act as a leader with authority to bind the joint venture, consortium, or association. The composition or the constitution of the joint venture, consortium, or association shall not be altered without the prior consent of the Purchaser.

- 7. Eligibility**
- 7.1 The Supplier and its Subcontractors shall have the nationality of an eligible country. A Supplier or Subcontractor shall be deemed to have the nationality of a country if it is a citizen or constituted, incorporated, or registered, and operates in conformity with the provisions of the laws of that country.
- 7.2 All Goods and Related Services to be supplied under the Contract and financed by the Bank shall have their origin in Eligible Countries. For the purpose of this Clause, origin means the country where the goods have been grown, mined, cultivated, produced, manufactured, or processed; or through manufacture, processing, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its components.
- 8. Notices**
- 8.1 Any notice given by one party to the other pursuant to the Contract shall be in writing to the address **specified in the SCC**. The term “in writing” means communicated in written form with proof of receipt.
- 8.2 A notice shall be effective when delivered or on the notice’s effective date, whichever is later.
- 9. Governing Law**
- 9.1 The Contract shall be governed by and interpreted in accordance with the laws of the Purchaser’s Country, unless otherwise **specified in the SCC**.
- 9.2 Throughout the execution of the Contract, the Supplier shall comply with the import of goods and services prohibitions in the Purchaser’s Country when:
- (a) as a matter of law or official regulations, the Borrower’s country prohibits commercial relations with that country; or
  - (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Borrower’s Country prohibits any import of goods from that country or any payments to any country, person, or entity in that country.
- 10. Settlement of Disputes**
- 10.1 The Purchaser and the Supplier shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract.
- 10.2 If, after twenty-eight (28) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the Purchaser or the Supplier may give notice to the other party of its intention to commence arbitration, as hereinafter

provided, as to the matter in dispute, and no arbitration in respect of this matter may be commenced unless such notice is given. Any dispute or difference in respect of which a notice of intention to commence arbitration has been given in accordance with this Clause shall be finally settled by arbitration. Arbitration may be commenced prior to or after delivery of the Goods under the Contract. Arbitration proceedings shall be conducted in accordance with the rules of procedure **specified in the SCC.**

10.3 Notwithstanding any reference to arbitration herein,

- (a) the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree; and
- (b) the Purchaser shall pay the Supplier any monies due the Supplier.

**11. Inspections and Audit by the Bank**

11.1 The Supplier shall keep, and shall make all reasonable efforts to cause its Subcontractors and subconsultants to keep, accurate and systematic accounts and records in respect of the Goods in such form and details as will clearly identify relevant time changes and costs.

11.2 Pursuant to paragraph 2.2 e. of Appendix 1 to the General Conditions the Supplier shall permit and shall cause its agents (where declared or not), subcontractors, subconsultants, service providers, suppliers, and personnel, to permit, the Bank and/or persons appointed by the Bank to inspect the site and/or the accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have such accounts, records and other documents audited by auditors appointed by the Bank. The Supplier's and its Subcontractors' and subconsultants' attention is drawn to Sub-Clause 3.1 (Fraud and Corruption) which provides, inter alia, that acts intended to materially impede the exercise of the Bank's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the Bank's prevailing sanctions procedures).

**12. Scope of Supply**

12.1 The Goods and Related Services to be supplied shall be as specified in the Schedule of Requirements.

**13. Delivery and Documents**

13.1 Subject to GCC Sub-Clause 33.1, the Delivery of the Goods and Completion of the Related Services shall be in accordance with the Delivery and Completion Schedule specified in the Schedule of

Requirements. The details of shipping and other documents to be furnished by the Supplier are **specified in the SCC**.

#### **14. Supplier's Responsibilities**

- 14.1 The Supplier shall supply all the Goods and Related Services included in the Scope of Supply in accordance with GCC Clause 12, and the Delivery and Completion Schedule, as per GCC Clause 13.
- 14.2 The Supplier, including its Subcontractors, shall not employ or engage forced labor or persons subject to trafficking, as described in GCC Sub-Clauses 14.3 and 14.4.
- 14.3 Forced labor consists of any work or service, not voluntarily performed, that is exacted from an individual under threat of force or penalty, and includes any kind of involuntary or compulsory labor, such as indentured labor, bonded labor or similar labor-contracting arrangements.
- 14.4 Trafficking in persons is defined as the recruitment, transportation, transfer, harbouring or receipt of persons by means of the threat or use of force or other forms of coercion, abduction, fraud, deception, abuse of power, or of a position of vulnerability, or of the giving or receiving of payments or benefits to achieve the consent of a person having control over another person, for the purposes of exploitation.
- 14.5 The Supplier, including its Subcontractors, shall not employ or engage a child under the age of 14 unless the national law specifies a higher age (the minimum age).
- 14.6 The Supplier, including its Subcontractors, shall not employ or engage a child between the minimum age and the age of 18 in a manner that is likely to be hazardous, or to interfere with, the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral, or social development.
- 14.7 Work considered hazardous for children is work that, by its nature or the circumstances in which it is carried out, is likely to jeopardize the health, safety, or morals of children. Such work activities prohibited for children include work:
  - (a) with exposure to physical, psychological or sexual abuse;
  - (b) underground, underwater, working at heights or in confined spaces;
  - (c) with dangerous machinery, equipment or tools, or involving handling or transport of heavy loads;
  - (d) in unhealthy environments exposing children to hazardous substances, agents, or processes, or to temperatures, noise or vibration damaging to health; or

- (e) under difficult conditions such as work for long hours, during the night or in confinement on the premises of the employer.
- 14.8 The Supplier shall comply, and shall require its Subcontractors if any to comply, with all applicable health and safety regulations, laws, guidelines, and any other requirement stated in the Technical Specifications.
- 14.9 **Pursuant to the SCC**, the Supplier, including its Subcontractors/ suppliers/ manufacturers shall take all technical and organizational measures necessary to protect the information technology systems and data used in connection with the Contract. Without limiting the foregoing, the Supplier, including its Subcontractors/ suppliers/ manufacturers, shall use all reasonable efforts to establish, maintain, implement and comply with, reasonable information technology, information security, cyber security and data protection controls, policies and procedures, including oversight, access controls, encryption, technological and physical safeguards and business continuity/disaster recovery and security plans that are designed to protect against and prevent breach, destruction, loss, unauthorized distribution, use, access, disablement, misappropriation or modification, or other compromise or misuse of or relating to any information technology system or data used in connection with the Contract.
- 14.10 The Supplier shall comply with additional obligations as **specified in the SCC**.
- 15. Contract Price**
- 15.1 Prices charged by the Supplier for the Goods supplied and the Related Services performed under the Contract shall not vary from the prices quoted by the Supplier in its Bid, with the exception of any price adjustments **authorized in the SCC**.
- 16. Terms of Payment**
- 16.1 The Contract Price, including any Advance Payments, if applicable, shall be paid as **specified in the SCC**.
- 16.2 The Supplier's request for payment shall be made to the Purchaser in writing, accompanied by invoices describing, as appropriate, the Goods delivered and Related Services performed, and by the documents submitted pursuant to GCC Clause 13 and upon fulfillment of all other obligations stipulated in the Contract.
- 16.3 Payments shall be made promptly by the Purchaser, but in no case later than sixty (60) days after submission of an invoice or request for payment by the Supplier, and after the Purchaser has accepted it.

16.4 The currencies in which payments shall be made to the Supplier under this Contract shall be those in which the Bid price is expressed.

16.5 In the event that the Purchaser fails to pay the Supplier any payment by its due date or within the period **set forth in the SCC**, the Purchaser shall pay to the Supplier interest on the amount of such delayed payment at the rate **shown in the SCC**, for the period of delay until payment has been made in full, whether before or after judgment or arbitrage award.

### **17. Taxes and Duties**

17.1 For goods manufactured outside the Purchaser's Country, the Supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the Purchaser's Country.

17.2 For goods Manufactured within the Purchaser's Country, the Supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted Goods to the Purchaser.

17.3 If any tax exemptions, reductions, allowances or privileges may be available to the Supplier in the Purchaser's Country, the Purchaser shall use its best efforts to enable the Supplier to benefit from any such tax savings to the maximum allowable extent.

### **18. Performance Security**

18.1 If required as specified in the SCC, the Supplier shall, within twenty-eight (28) days of the notification of contract award, provide a performance security for the performance of the Contract in the amount **specified in the SCC**.

18.2 The proceeds of the Performance Security shall be payable to the Purchaser as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract.

18.3 As specified in the SCC, the Performance Security, if required, shall be denominated in the currency (ies) of the Contract, or in a freely convertible currency acceptable to the Purchaser; and shall be in one of the format stipulated by the **Purchaser in the SCC**, or in another format acceptable to the Purchaser.

18.4 The Performance Security shall be discharged by the Purchaser and returned to the Supplier not later than twenty-eight (28) days following the date of Completion of the Supplier's performance obligations under the Contract, including any warranty obligations, unless **specified otherwise in the SCC**.

### **19. Copyright**

19.1 The copyright in all drawings, documents, and other materials containing data and information furnished to the Purchaser by the Supplier herein shall remain vested in the Supplier, or, if

they are furnished to the Purchaser directly or through the Supplier by any third party, including suppliers of materials, the copyright in such materials shall remain vested in such third party.

## **20. Confidential Information**

- 20.1 The Purchaser and the Supplier shall keep confidential and shall not, without the written consent of the other party hereto, divulge to any third party any documents, data, or other information furnished directly or indirectly by the other party hereto in connection with the Contract, whether such information has been furnished prior to, during or following completion or termination of the Contract. Notwithstanding the above, the Supplier may furnish to its Subcontractor such documents, data, and other information it receives from the Purchaser to the extent required for the Subcontractor to perform its work under the Contract, in which event the Supplier shall obtain from such Subcontractor an undertaking of confidentiality similar to that imposed on the Supplier under GCC Clause 20.
- 20.2 The Purchaser shall not use such documents, data, and other information received from the Supplier for any purposes unrelated to the contract. Similarly, the Supplier shall not use such documents, data, and other information received from the Purchaser for any purpose other than the performance of the Contract.
- 20.3 The obligation of a party under GCC Sub-Clauses 20.1 and 20.2 above, however, shall not apply to information that:
- (a) the Purchaser or Supplier need to share with the Bank or other institutions participating in the financing of the Contract;
  - (b) now or hereafter enters the public domain through no fault of that party;
  - (c) can be proven to have been possessed by that party at the time of disclosure and which was not previously obtained, directly or indirectly, from the other party; or
  - (d) otherwise lawfully becomes available to that party from a third party that has no obligation of confidentiality.
- 20.4 The above provisions of GCC Clause 20 shall not in any way modify any undertaking of confidentiality given by either of the parties hereto prior to the date of the Contract in respect of the Supply or any part thereof.

20.5 The provisions of GCC Clause 20 shall survive completion or termination, for whatever reason, of the Contract.

## **21. Subcontracting**

21.1 The Supplier shall notify the Purchaser in writing of all subcontracts awarded under the Contract if not already specified in the Bid. Notification by the Supplier, for addition of any Subcontractor not named in the Contract, shall also include the Subcontractor's declaration in accordance with Appendix 2 to the GCC- Sexual exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Performance Declaration. Such notification, in the original Bid or later shall not relieve the Supplier from any of its obligations, duties, responsibilities, or liability under the Contract.

21.2 Subcontracts shall comply with the provisions of GCC Clauses 3 and 7.

## **22. Specifications and Standards**

22.1 Technical Specifications and Drawings

- (a) The Goods and Related Services supplied under this Contract shall conform to the technical specifications and standards mentioned in Section VI, Schedule of Requirements and, when no applicable standard is mentioned, the standard shall be equivalent or superior to the official standards whose application is appropriate to the Goods' country of origin.
- (b) The Supplier shall be entitled to disclaim responsibility for any design, data, drawing, specification or other document, or any modification thereof provided or designed by or on behalf of the Purchaser, by giving a notice of such disclaimer to the Purchaser.
- (c) Wherever references are made in the Contract to codes and standards in accordance with which it shall be executed, the edition or the revised version of such codes and standards shall be those specified in the Schedule of Requirements. During Contract execution, any changes in any such codes and standards shall be applied only after approval by the Purchaser and shall be treated in accordance with GCC Clause 33.

## **23. Packing and Documents**

23.1 The Supplier shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract. During transit, the packing shall be sufficient to withstand, without limitation, rough handling and exposure to extreme temperatures, salt and precipitation, and open storage. Packing case size and weights shall take into consideration, where

appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.

23.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract, including additional requirements, if any, **specified in the SCC**, and in any other instructions ordered by the Purchaser.

#### **24. Insurance**

24.1 Unless otherwise **specified in the SCC**, the Goods supplied under the Contract shall be fully insured—in a freely convertible currency from an eligible country—against loss or damage incidental to manufacture or acquisition, transportation, storage, and delivery, in accordance with the applicable Incoterms or in the manner specified in the **SCC**.

#### **25. Transportation and Incidental Services**

25.1 Unless otherwise **specified in the SCC**, responsibility for arranging transportation of the Goods shall be in accordance with the specified Incoterms.

25.2 The Supplier may be required to provide any or all of the following services, including additional services, if any, **specified in SCC**:

- (a) performance or supervision of on-site assembly and/or start-up of the supplied Goods;
- (b) furnishing of tools required for assembly and/or maintenance of the supplied Goods;
- (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied Goods;
- (d) performance or supervision or maintenance and/or repair of the supplied Goods, for a period of time agreed by the parties, provided that this service shall not relieve the Supplier of any warranty obligations under this Contract; and
- (e) training of the Purchaser's personnel, at the Supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied Goods.

25.3 Prices charged by the Supplier for incidental services, if not included in the Contract Price for the Goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Supplier for similar services

**26. Inspections and Tests**

- 26.1 The Supplier shall at its own expense and at no cost to the Purchaser carry out all such tests and/or inspections of the Goods and Related Services as are **specified in the SCC**.
- 26.2 The inspections and tests may be conducted on the premises of the Supplier or its Subcontractor, at point of delivery, and/or at the Goods' final destination, or in another place in the Purchaser's Country as **specified in the SCC**. Subject to GCC Sub-Clause 26.3, if conducted on the premises of the Supplier or its Subcontractor, all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Purchaser.
- 26.3 The Purchaser or its designated representative shall be entitled to attend the tests and/or inspections referred to in GCC Sub-Clause 26.2, provided that the Purchaser bear all of its own costs and expenses incurred in connection with such attendance including, but not limited to, all traveling and board and lodging expenses.
- 26.4 Whenever the Supplier is ready to carry out any such test and inspection, it shall give a reasonable advance notice, including the place and time, to the Purchaser. The Supplier shall obtain from any relevant third party or manufacturer any necessary permission or consent to enable the Purchaser or its designated representative to attend the test and/or inspection.
- 26.5 The Purchaser may require the Supplier to carry out any test and/or inspection not required by the Contract but deemed necessary to verify that the characteristics and performance of the Goods comply with the technical specifications codes and standards under the Contract, provided that the Supplier's reasonable costs and expenses incurred in the carrying out of such test and/or inspection shall be added to the Contract Price. Further, if such test and/or inspection impedes the progress of manufacturing and/or the Supplier's performance of its other obligations under the Contract, due allowance will be made in respect of the Delivery Dates and Completion Dates and the other obligations so affected.
- 26.6 The Supplier shall provide the Purchaser with a report of the results of any such test and/or inspection.
- 26.7 The Purchaser may reject any Goods or any part thereof that fail to pass any test and/or inspection or do not conform to the specifications. The Supplier shall either rectify or replace such rejected Goods or parts thereof or make alterations necessary to meet the specifications at no cost to the Purchaser, and shall

repeat the test and/or inspection, at no cost to the Purchaser, upon giving a notice pursuant to GCC Sub-Clause 26.4.

- 26.8 The Supplier agrees that neither the execution of a test and/or inspection of the Goods or any part thereof, nor the attendance by the Purchaser or its representative, nor the issue of any report pursuant to GCC Sub-Clause 26.6, shall release the Supplier from any warranties or other obligations under the Contract.

## 27. Liquidated Damages

- 27.1 Except as provided under GCC Clause 32, if the Supplier fails to deliver any or all of the Goods by the Date(s) of delivery or perform the Related Services within the period specified in the Contract, the Purchaser may without prejudice to all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage **specified in the SCC** of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the percentage **specified in those SCC**. Once the maximum is reached, the Purchaser may terminate the Contract pursuant to GCC Clause 35.

## 28. Warranty

- 28.1 The Supplier warrants that all the Goods are new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided otherwise in the Contract.
- 28.2 Subject to GCC Sub-Clause 22.1(b), the Supplier further warrants that the Goods shall be free from defects arising from any act or omission of the Supplier or arising from design, materials, and workmanship, under normal use in the conditions prevailing in the country of final destination.
- 28.3 Unless otherwise **specified in the SCC**, the warranty shall remain valid for twelve (12) months after the Goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination **indicated in the SCC**, or for eighteen (18) months after the date of shipment from the port or place of loading in the country of origin, whichever period concludes earlier.
- 28.4 The Purchaser shall give notice to the Supplier stating the nature of any such defects together with all available evidence thereof, promptly following the discovery thereof. The Purchaser shall afford all reasonable opportunity for the Supplier to inspect such defects.

28.5 Upon receipt of such notice, the Supplier shall, within the period **specified in the SCC**, expeditiously repair or replace the defective Goods or parts thereof, at no cost to the Purchaser.

28.6 If having been notified, the Supplier fails to remedy the defect within the period **specified in the SCC**, the Purchaser may proceed to take within a reasonable period such remedial action as may be necessary, at the Supplier's risk and expense and without prejudice to any other rights which the Purchaser may have against the Supplier under the Contract.

## 29. Patent Indemnity

29.1 The Supplier shall, subject to the Purchaser's compliance with GCC Sub-Clause 29.2, indemnify and hold harmless the Purchaser and its employees and officers from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Purchaser may suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract by reason of:

- (a) the installation of the Goods by the Supplier or the use of the Goods in the country where the Site is located; and
- (b) the sale in any country of the products produced by the Goods.

Such indemnity shall not cover any use of the Goods or any part thereof other than for the purpose indicated by or to be reasonably inferred from the Contract, neither any infringement resulting from the use of the Goods or any part thereof, or any products produced thereby in association or combination with any other equipment, plant, or materials not supplied by the Supplier, pursuant to the Contract.

29.2 If any proceedings are brought or any claim is made against the Purchaser arising out of the matters referred to in GCC Sub-Clause 29.1, the Purchaser shall promptly give the Supplier a notice thereof, and the Supplier may at its own expense and in the Purchaser's name conduct such proceedings or claim and any negotiations for the settlement of any such proceedings or claim.

29.3 If the Supplier fails to notify the Purchaser within twenty-eight (28) days after receipt of such notice that it intends to conduct any such proceedings or claim, then the Purchaser shall be free to conduct the same on its own behalf.

29.4 The Purchaser shall, at the Supplier's request, afford all available assistance to the Supplier in conducting such proceedings or claim, and shall be reimbursed by the Supplier for all reasonable expenses incurred in so doing.

29.5 The Purchaser shall indemnify and hold harmless the Supplier and its employees, officers, and Subcontractors from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Supplier may suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract arising out of or in connection with any design, data, drawing, specification, or other documents or materials provided or designed by or on behalf of the Purchaser.

**30. Limitation of Liability**

- 30.1 Except in cases of criminal negligence or willful misconduct,
- (a) the Supplier shall not be liable to the Purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the Supplier to pay liquidated damages to the Purchaser and
  - (b) the aggregate liability of the Supplier to the Purchaser, whether under the Contract, in tort or otherwise, shall not exceed the total Contract Price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment, or to any obligation of the supplier to indemnify the Purchaser with respect to patent infringement

**31. Change in Laws and Regulations**

- 31.1 Unless otherwise specified in the Contract, if after the date of 28 days prior to date of Bid submission, any law, regulation, ordinance, order or bylaw having the force of law is enacted, promulgated, abrogated, or changed in the place of the Purchaser's Country where the Site is located (which shall be deemed to include any change in interpretation or application by the competent authorities) that subsequently affects the Delivery Date and/or the Contract Price, then such Delivery Date and/or Contract Price shall be correspondingly increased or decreased, to the extent that the Supplier has thereby been affected in the performance of any of its obligations under the Contract. Notwithstanding the foregoing, such additional or reduced cost shall not be separately paid or credited if the same has already

been accounted for in the price adjustment provisions where applicable, in accordance with GCC Clause 15.

- 32. Force Majeure**
- 32.1 The Supplier shall not be liable for forfeiture of its Performance Security, liquidated damages, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.
- 32.2 For purposes of this Clause, “Force Majeure” means an event or situation beyond the control of the Supplier that is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of the Supplier. Such events may include, but not be limited to, acts of the Purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.
- 32.3 If a Force Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.
- 33. Change Orders and Contract Amendments**
- 33.1 The Purchaser may at any time order the Supplier through notice in accordance GCC Clause 8, to make changes within the general scope of the Contract in any one or more of the following:
- (a) drawings, designs, or specifications, where Goods to be furnished under the Contract are to be specifically manufactured for the Purchaser;
  - (b) the method of shipment or packing;
  - (c) the place of delivery; and
  - (d) the Related Services to be provided by the Supplier.
- 33.2 If any such change causes an increase or decrease in the cost of, or the time required for, the Supplier’s performance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or in the Delivery/Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the Supplier for adjustment under this Clause must be asserted within twenty-eight (28) days from the date of the Supplier’s receipt of the Purchaser’s change order.
- 33.3 Prices to be charged by the Supplier for any Related Services that might be needed but which were not included in the Contract shall be agreed upon in advance by the parties and shall not

exceed the prevailing rates charged to other parties by the Supplier for similar services.

33.4 **Value Engineering:** The Supplier may prepare, at its own cost, a value engineering proposal at any time during the performance of the contract. The value engineering proposal shall, at a minimum, include the following;

- (a) the proposed change(s), and a description of the difference to the existing contract requirements;
- (b) a full cost/benefit analysis of the proposed change(s) including a description and estimate of costs (including life cycle costs) the Purchaser may incur in implementing the value engineering proposal; and
- (c) a description of any effect(s) of the change on performance/functionality.

The Purchaser may accept the value engineering proposal if the proposal demonstrates benefits that:

- (a) accelerates the delivery period; or
- (b) reduces the Contract Price or the life cycle costs to the Purchaser; or
- (c) improves the quality, efficiency or sustainability of the Goods; or
- (d) yields any other benefits to the Purchaser,

without compromising the necessary functions of the Facilities.

If the value engineering proposal is approved by the Purchaser and results in:

- (a) a reduction of the Contract Price; the amount to be paid to the Supplier shall be the percentage specified **in the PCC** of the reduction in the Contract Price; or
- (b) an increase in the Contract Price; but results in a reduction in life cycle costs due to any benefit described in (a) to (d) above, the amount to be paid to the Supplier shall be the full increase in the Contract Price.

33.5 Subject to the above, no variation in or modification of the terms of the Contract shall be made except by written amendment signed by the parties.

### **34. Extensions of Time**

34.1 If at any time during performance of the Contract, the Supplier or its subcontractors should encounter conditions impeding timely delivery of the Goods or completion of Related Services pursuant to GCC Clause 13, the Supplier shall promptly notify

the Purchaser in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Supplier's notice, the Purchaser shall evaluate the situation and may at its discretion extend the Supplier's time for performance, in which case the extension shall be ratified by the parties by amendment of the Contract.

34.2 Except in case of Force Majeure, as provided under GCC Clause 32, a delay by the Supplier in the performance of its Delivery and Completion obligations shall render the Supplier liable to the imposition of liquidated damages pursuant to GCC Clause 26, unless an extension of time is agreed upon, pursuant to GCC Sub-Clause 34.1.

### **35. Termination**

#### **35.1 Termination for Default**

- (a) The Purchaser, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Supplier, may terminate the Contract in whole or in part:
  - (i) if the Supplier fails to deliver any or all of the Goods within the period specified in the Contract, or within any extension thereof granted by the Purchaser pursuant to GCC Clause 34;
  - (ii) if the Supplier fails to perform any other obligation under the Contract; or
  - (iii) if the Supplier, in the judgment of the Purchaser has engaged in Fraud and Corruption, as defined in paragraph 2.2 a of the Appendix 1 to the GCC, in competing for or in executing the Contract.
- (b) In the event the Purchaser terminates the Contract in whole or in part, pursuant to GCC Clause 35.1(a), the Purchaser may procure, upon such terms and in such manner as it deems appropriate, Goods or Related Services similar to those undelivered or not performed, and the Supplier shall be liable to the Purchaser for any additional costs for such similar Goods or Related Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.

#### **35.2 Termination for Insolvency.**

- (a) The Purchaser may at any time terminate the Contract by giving notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In such event, termination will be without compensation to the Supplier, provided that such termination will not prejudice or affect

any right of action or remedy that has accrued or will accrue thereafter to the Purchaser

**35.3 Termination for Convenience.**

- (a) The Purchaser, by notice sent to the Supplier, may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Purchaser's convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.
- (b) The Goods that are complete and ready for shipment within twenty-eight (28) days after the Supplier's receipt of notice of termination shall be accepted by the Purchaser at the Contract terms and prices. For the remaining Goods, the Purchaser may elect:
  - (i) to have any portion completed and delivered at the Contract terms and prices; and/or
  - (ii) to cancel the remainder and pay to the Supplier an agreed amount for partially completed Goods and Related Services and for materials and parts previously procured by the Supplier.

**36. Assignment**

- 36.1 Neither the Purchaser nor the Supplier shall assign, in whole or in part, their obligations under this Contract, except with prior written consent of the other party.

**37. Export  
Restriction**

- 37.1 Notwithstanding any obligation under the Contract to complete all export formalities, any export restrictions attributable to the Purchaser, to the country of the Purchaser, or to the use of the products/goods, systems or services to be supplied, which arise from trade regulations from a country supplying those products/goods, systems or services, and which substantially impede the Supplier from meeting its obligations under the Contract, shall release the Supplier from the obligation to provide deliveries or services, always provided, however, that the Supplier can demonstrate to the satisfaction of the Purchaser and of the Bank that it has completed all formalities in a timely manner, including applying for permits, authorizations and licenses necessary for the export of the products/goods, systems or services under the terms of the Contract. Termination of the Contract on this basis shall be for the Purchaser's convenience pursuant to Sub-Clause 35.3.

## APPENDIX 1

*(Text in this Appendix shall not be modified)*

### Fraud and Corruption

#### 1. Purpose

1.1 The Bank's Anti-Corruption Guidelines and this annex apply with respect to procurement under Bank Investment Project Financing operations.

#### 2. Requirements

2.1 The Bank requires that Borrowers (including beneficiaries of Bank financing); bidders (applicants/proposers), consultants, contractors and suppliers; any sub-contractors, sub-consultants, service providers or suppliers; any agents (whether declared or not); and any of their personnel, observe the highest standard of ethics during the procurement process, selection and contract execution of Bank-financed contracts, and refrain from Fraud and Corruption.

2.2 To this end, the Bank:

a. Defines, for the purposes of this provision, the terms set forth below as follows:

- i. "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
- ii. "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
- iii. "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- iv. "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
- v. "obstructive practice" is:
  - (a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
  - (b) acts intended to materially impede the exercise of the Bank's inspection and audit rights provided for under paragraph 2.2 e. below.

- b. Rejects a proposal for award if the Bank determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- c. In addition to the legal remedies set out in the relevant Legal Agreement, may take other appropriate actions, including declaring misprocurement, if the Bank determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement process, selection and/or execution of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;
- d. Pursuant to the Bank's Anti-Corruption Guidelines, and in accordance with the Bank's prevailing sanctions policies and procedures, may sanction a firm or individual, either indefinitely or for a stated period of time, including by publicly declaring such firm or individual ineligible (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner;<sup>1</sup> (ii) to be a nominated<sup>2</sup> sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project;
- e. Requires that a clause be included in bidding/request for proposals documents and in contracts financed by a Bank loan, requiring (i) bidders (applicants/proposers), consultants, contractors, and suppliers, and their sub-contractors, sub-consultants, service providers, suppliers, agents, personnel, permit the Bank to inspect<sup>3</sup> all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have them audited by auditors appointed by the Bank.

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<sup>1</sup> For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

<sup>2</sup> A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

<sup>3</sup> Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

## APPENDIX 2

### Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Performance Declaration for Subcontractors\*

*[The following table shall be filled in by each subcontractor proposed by the Supplier, that was not named in the Contract]*

Subcontractor’s Name: *[insert full name]*

Date: *[insert day, month, year]*

Contract reference *[insert contract reference]*

Page *[insert page number]* of *[insert total number]* pages

<b>SEA and/or SH Declaration</b>
We: <ul style="list-style-type: none"> <li><input type="checkbox"/> (a) have not been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations.</li> <li><input type="checkbox"/> (b) are subject to disqualification by the Bank for non-compliance with SEA/ SH obligations.</li> <li><input type="checkbox"/> (c) had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations, and were removed from the disqualification list. An arbitral award on the disqualification case has been made in our favor.</li> </ul>
<p><b><i>[If (c) above is applicable, attach evidence of an arbitral award reversing the findings on the issues underlying the disqualification.]</i></b></p>
Period of disqualification: From: _____ To: _____

Name of the Subcontractor \_\_\_\_\_

Name of the person duly authorized to sign on behalf of the Subcontractor \_\_\_\_\_

Title of the person signing on behalf of the Subcontractor \_\_\_\_\_

Signature of the person named above \_\_\_\_\_

Date signed \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_

Countersignature of authorized representative of the Supplier:  
Signature: \_\_\_\_\_

Date signed \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_

## Section IX - Special Conditions of Contract

The following Special Conditions of Contract (SCC) shall supplement and / or amend the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions herein shall prevail over those in the GCC.

*[The Purchaser shall select insert the appropriate wording using the samples below or other acceptable wording, and delete the text in italics]*

<b>GCC 1.1(i)</b>	The Purchaser's Country is: <i>Pakistan</i>
<b>GCC 1.1(j)</b>	The Purchaser is: <b>Khyber Pakhtunkhwa Human Capital Investment Project (KP-HCIP).</b>
<b>GCC 1.1 (o)</b>	The Project Site(s) / Final Destination(s) are: <b>BHUs, RHCs, Cat C &amp; D hospitals in four (04) selected districts (Peshawar, Nowshera, Swabi &amp; Haripur). The hospitals list is annexed in bidding document.</b>
<b>GCC 1.1 (p)</b>	<p>The term SEA/SH where used in the Contract has the following meaning:</p> <ul style="list-style-type: none"> <li>• <b>“Sexual Exploitation and Abuse” “(SEA)”</b> means the following:  <b>Sexual Exploitation</b> is defined as any actual or attempted abuse of position of vulnerability, differential power or trust, for sexual purposes, including, but not limited to, profiting monetarily, socially or politically from the sexual exploitation of another.  <b>Sexual Abuse</b> is defined as the actual or threatened physical intrusion of a sexual nature, whether by force or under unequal or coercive conditions.</li> <li>• <b>“Sexual Harassment” “(SH)”</b> is defined as unwelcome sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature by supplier's personnel with other supplier's, or purchaser's personnel.</li> </ul>
<b>GCC 4.2 (a)</b>	The meaning of the trade terms shall be as prescribed by Incoterms. If the meaning of any trade term and the rights and obligations of the parties thereunder shall not be as prescribed by Incoterms, they shall be as prescribed by: <i>N/A</i>
<b>GCC 4.2 (b)</b>	The version edition of Incoterms shall be: <b>Incoterms 2020</b>
<b>GCC 5.1</b>	The language shall be: <b>English</b>

<b>GCC 8.1</b>	<p>For <b>notices</b>, the Purchaser’s address shall be:</p> <p>Attention: <b><i>Project Director KP-HCIP Health, 240 Defense Colony Shami Road Peshawar</i></b></p> <p>Address: <b><i>240 Defense Colony Shami Road Peshawar, Pakistan</i></b></p> <p>City: <i>Peshawar.</i></p> <p>Country: Pakistan</p> <p>Telephone: 091-9211605</p> <p>Facsimile number: <i>N/A</i></p> <p>Electronic mail address: <a href="mailto:kphciphealth163@gmail.com">kphciphealth163@gmail.com</a></p> <p>Web page: <a href="https://www.hcip.healthkp.gov.pk">https://www.hcip.healthkp.gov.pk</a>  <a href="https://www.healthkp.gov.pk/">https://www.healthkp.gov.pk/</a></p>
<b>GCC 9.1</b>	The governing law shall be the law of: <i>Islamic Republic of Pakistan</i>
<b>GCC 10.2</b>	<p>The rules of procedure for arbitration proceedings pursuant to GCC Clause 10.2 shall be as follows:</p> <p><b>(a) Contract with foreign Supplier:</b></p> <p>GCC 10.2 (a)—All disputes arising in connection with the present Contract shall be finally settled under the Rules of Conciliation and Arbitration of the International Chamber of Commerce by one or more arbitrators appointed in accordance with said Rules.</p> <p><b>Seat of Arbitration:</b> The seat of the arbitration shall be UAE, Dubai.</p> <p><b>Hearings:</b> Hearings shall, unless otherwise agreed by the Parties, take place in Dubai.</p> <p><b>Language:</b> The language of the arbitration shall be <b>English</b> for all purposes.</p> <p><b>Constitution of tribunal:</b> The arbitration shall be conducted by three arbitrators unless the Parties agree otherwise.</p> <p>Any arbitration award issued in accordance with this Clause shall be final and binding on the Parties and shall be enforceable in any court of competent jurisdiction.</p> <p><b>(b) Contracts with Supplier national of the Purchaser’s country:</b></p> <p>In the case of a dispute between the Purchaser and a Supplier who is a national of the Purchaser’s country, the dispute shall</p>

	<p>be referred to adjudication or arbitration in accordance with the laws of the Purchaser's country.</p>
<b>GCC 13.1</b>	<p>Details of Shipping and other Documents to be furnished by the Supplier are;</p> <p>Upon shipment, the Supplier shall notify the Purchaser and the insurance company in writing the full details of the shipment including Contract number, description of the Goods, quantity, date and place of shipment, mode of transportation, and estimated date of arrival at place of destination.</p> <p>The Supplier shall scan and send by e-mail and then send by courier the following documents to the Purchaser, with a copy to the insurance company:</p> <ul style="list-style-type: none"> <li>(i) One original and two copies of the Supplier's invoice, showing Purchaser as PD, KP-HCIP, Peshawar, Pakistan, the Contract number, Credit number, Goods description, quantity, unit price, and total amount. Invoices must be signed in original, stamped, or sealed with the company stamp/seal;</li> <li>(ii) one original and two copies of the negotiable, clean, onboard through bill of lading marked "freight prepaid" and showing Purchaser as PD, KP-HCIP, Peshawar, Pakistan, and Notify Party as stated in the Contract, with delivery through to final destination as per the Schedule of Requirements and two copies of non-negotiable bill of lading, road consignment note, truck waybill, or multimodal transport document, marked "freight prepaid" and showing delivery through to final destination as per the Schedule of Requirements;</li> <li>(iii) four copies of the packing list identifying contents of each package;</li> <li>(iv) copy of the Insurance Certificate, showing the Purchaser as the beneficiary;</li> <li>(v) one original and two copies of the manufacturer's or Supplier's Warranty Certificate for items supplied;</li> <li>(vi) one original of the Supplier's Certificate of Origin covering all items supplied;</li> <li>(vii) Manufacturer's test and inspection certificate for each goods.</li> <li>(viii) Original copy of the certificate of weight issued by the port authority/licensed authority and two copies.</li> </ul> <p>For goods being supplied from purchaser's country: Details of Shipping and other Documents to be furnished by the Supplier are;</p>

	<ul style="list-style-type: none"><li>• Delivery Schedule</li><li>• Delivery Challan</li><li>• Invoice</li><li>• Packing List</li><li>• Inspection Certificates</li><li>• Any other documents, including bill of lading, if applicable</li></ul> <p>The above documents shall be received by the Purchaser before arrival of the Goods and, if not received, the Supplier will be responsible for any consequent expenses.</p>
<b>GCC 14.9</b>	Cyber Security <i>“does not apply”</i> .

<b>GCC 14.10</b>	<p>14.9. A.1 The Supplier shall have a code of conduct, and provide appropriate sensitization, for the Supplier’s personnel carrying out [state as applicable: installation/ operation/ maintenance/ operation and maintenance] that include, but not limited to, maintaining a safe working environment and not engaging in the following practices:</p> <p>(i) any form of sexual harassment including unwelcome sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature with other Supplier’s or Purchaser’s personnel;</p> <p>(ii) any form of sexual exploitation, which means any actual or attempted abuse of position of vulnerability, differential power or trust, for sexual purposes, including, but not limited to, profiting monetarily, socially or politically from the sexual exploitation of another;</p> <p>(iii) any form of sexual abuse, which means the actual or threatened physical intrusion of a sexual nature, whether by force or under unequal or coercive conditions; and</p> <p>(iv) any form of sexual activity with individuals under the age of 18, except in case of pre-existing marriage.</p> <p>14.9. A.2 The Purchaser may require the Supplier to remove (or cause to be removed), from the site or other places where the [state as applicable: installation/operation/maintenance/operation and maintenance] is being executed, a Supplier’s personnel that undertakes behaviors that are not consistent with the code of conduct stated in GCC 14.9. A.1. Notwithstanding any requirement from the Purchaser to replace any such person, the Supplier shall immediately remove (or cause to be removed) any such person, from the site or other places where the [state as applicable: installation / operation / maintenance/operation and maintenance] is being executed. In either case, the Supplier shall promptly appoint, as appropriate, a suitable replacement with equivalent skills and experience.</p>
<b>GCC 15.1</b>	The prices charged for the Goods supplied and the Related Services performed “ <i>shall not</i> ,” be adjustable.
<b>GCC 16.1</b>	<p>GCC 16.1— The method and conditions of payment to be made to the Supplier under this Contract shall be as follows:</p> <p style="text-align: center;"><b>Payment for Goods supplied from abroad:</b></p>

Payment of foreign currency portion shall be made in USD in the following manner:

- (i) **Advance Payment:** Ten (10) percent of the Contract Price shall be paid within thirty (30) days of signing of the Contract, and upon submission of claim and a bank guarantee for equivalent amount valid until the Goods are delivered and in the form provided in the bidding documents or another form acceptable to the Purchaser.
- (ii) **On Shipment:** Eighty (80) percent of the Contract Price of the Goods shipped shall be paid through irrevocable confirmed letter of credit opened in favor of the Supplier in a bank in its country, upon submission of documents specified in GCC Clause 13.1.
- (iii) **On Acceptance:** Ten (10) percent of the Contract Price of Goods received shall be paid within thirty (30) days of receipt of the Goods upon submission of claim supported by the acceptance certificate issued by the Purchaser. In case the supplier does not opt to avail advance payment of 10%, the same will be paid to supplier together with acceptance of goods i.e., 10%+10%.

Payment of local currency portion, if any, shall be made in PKR within thirty (30) days of presentation of claim supported by a certificate from the Purchaser declaring that the Goods have been delivered and that all other contracted Services have been performed.

**Payment for Goods and Services supplied from within the Purchaser's country:**

Payment for Goods and Services supplied from within the Purchaser's country shall be made in PKR as follows:

- (i) **Advance Payment:** Ten (10) percent of the Contract Price shall be paid within thirty (30) days of signing of the Contract against a simple receipt and a bank guarantee for the equivalent amount and in the form provided in the bidding documents or another form acceptable to the Purchaser.
- (ii) **On Delivery:** Eighty (80) percent of the Contract Price shall be paid on receipt of the Goods and upon submission of the documents specified in GCC Clause 12.1.
- (iii) **On Acceptance:** The remaining ten (10) percent of the Contract Price shall be paid to the Supplier within thirty (30) days after the date of the acceptance certificate for the respective delivery issued by

	<p>the Purchaser. In case the supplier does not opt to avail advance payment of 10%, the same will be paid to supplier together with acceptance of goods ie 10+10%.</p>
<b>GCC 16.5</b>	<p>The payment-delay period after which the Purchaser shall pay interest to the supplier shall be <i>Thirty (30) days</i>.</p> <p>Interest rates are not applicable if payment is delayed due to some genuine reasons beyond the reach of the purchaser</p> <p>.</p>
<b>GCC 18.1</b>	<p>A Performance Security “<i>shall</i>” be required]</p> <p><b>Performance Guarantee:</b> The Supplier shall submit a Performance Security in the amount of ten percent (10%) of the Contract value at the time of contract signing, in accordance with the requirements specified in the Instructions to Bidders (ITB). The Performance Security shall be in the form specified in the Contract and shall remain valid until the Supplier has fully performed all contractual obligations, including delivery, inspection, acceptance, and any applicable warranty obligations, in accordance with the World Bank Procurement Regulations.</p>
<b>GCC 18.3</b>	<p>If required, the Performance Security shall be in the form of: Demand Guarantee</p> <ul style="list-style-type: none"> <li>e. An unconditional guarantee issued by a bank <b>is acceptable</b>. The non-bank financial institution (such as insurance, bonding or surety company) security <b>is not acceptable</b>.</li> <li>f. an irrevocable letter of credit;</li> <li>g. a cashier’s or certified check; or</li> </ul> <p>Other types of acceptable securities: <b>CDR/SDR/DD/PO or any other form acceptable under the World Bank Procurement Regulations.</b></p>

<b>GCC 18.4</b>	<p>Discharge of the Performance Security shall take place: The Performance Security shall be released progressively as follows, subject to satisfactory performance by the Supplier:</p> <ul style="list-style-type: none"><li><b>a.</b> Thirty-three percent (33%) of the Performance Security shall be released upon successful completion of the first year of the warranty period.</li><li><b>b.</b> An additional thirty-three percent (33%) of the Performance Security shall be released upon successful completion of the second year of the warranty period; and</li><li><b>c.</b> The remaining balance of the Performance Security shall be released upon successful completion of the third year of the warranty period.</li><li><b>d.</b> The Performance Security may be provided in the form of a single Bank Guarantee and shall be partially released in accordance with the above schedule.</li></ul>
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<b>GCC 23.2</b>	<p>The packing, marking and documentation within and outside the packages shall be: <b>Packing</b></p> <ol style="list-style-type: none"> <li>1. <i>The Supplier/Contractor shall provide <b>robust, seaworthy (if applicable), weather-proof, and tamper-proof packing</b> suitable for long-distance transportation, multiple handling, and storage at site under local climatic conditions of Khyber Pakhtunkhwa.</i></li> <li>2. <i>All equipment, instruments, spare parts, consumables, and accessories shall be packed so as to <b>prevent damage, corrosion, loss, or deterioration</b> during transit and storage.</i></li> <li>3. <i>Sensitive components (including control panels, sensors, electrical parts, PLCs, and instruments) shall be packed with <b>shock-absorbent materials, moisture barriers, desiccants, and anti-corrosion protection</b>.</i></li> <li>4. <i>Heavy equipment shall be mounted on <b>treated wooden pallets or steel frames</b>, suitable for forklift or crane handling.</i></li> <li>5. <i>Hazardous or infectious-waste-related components and chemicals (if any) shall be packed in accordance with <b>international safety and hazardous material transport standards</b>.</i></li> <li>6. <i>Packing shall be adequate for <b>site conditions</b>, including possible outdoor storage prior to installation.</i></li> </ol> <p><b>Marking</b></p> <p><i>Each package, crate, or container shall be clearly and indelibly marked in <b>English</b> with the following information:</i></p> <ul style="list-style-type: none"> <li>• <i>Name of the Project</i></li> <li>• <i>Name of Employer/Implementing Agency</i></li> <li>• <i>Package number and total number of packages (e.g., Box 2 of 10)</i></li> <li>• <i>Description of contents</i></li> <li>• <i>Gross weight, net weight, and dimensions</i></li> <li>• <i>Handling instructions: “FRAGILE”, “THIS SIDE UP”, “KEEP DRY”, “HANDLE WITH CARE” as applicable</i></li> <li>• <i>Site/Destination name (specific BHU/RHC/Hospital and District)</i></li> <li>• <i>Any special lifting or storage instructions</i></li> </ul> <p><b>Documentation</b></p> <p><i>The following documentation shall be provided by the Supplier/Contractor:</i></p>
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	<p><b>A. Outside each package (in a waterproof envelope):</b></p> <ul style="list-style-type: none"> <li>• <i>Packing List identifying contents of the specific package</i></li> <li>• <i>Package number</i></li> </ul> <p><b>B. At delivery and prior to installation:</b></p> <ul style="list-style-type: none"> <li>• <i>Operation and Maintenance (O&amp;M) Manuals for all equipment</i></li> <li>• <i>Installation manuals and drawings</i></li> <li>• <i>Electrical, mechanical, and civil interface drawings</i></li> <li>• <i>Technical specifications and data sheets</i></li> <li>• <i>Factory Test Certificates and Quality Assurance Certificates</i></li> <li>• <i>Warranty certificates for equipment and major components</i></li> <li>• <i>List of recommended spare parts and consumables</i></li> <li>• <i>Safety instructions and Material Safety Data Sheets (MSDS), where applicable</i></li> </ul> <p><b>C. Upon commissioning:</b></p> <ul style="list-style-type: none"> <li>• <i>Installation and Commissioning Reports</i></li> <li>• <i>Training manuals and attendance records</i></li> <li>• <i>Performance and acceptance test results</i></li> </ul> <p><i>All manuals and documents shall be provided in <b>English</b>, in both hard copy and electronic (PDF) format.</i></p> <p><b>Responsibility</b></p> <p><i>The Supplier/Contractor shall be <b>fully responsible for any loss or damage</b> arising from inadequate or improper packing, marking, or documentation. No additional payment shall be made for packing, marking, or documentation, as these are deemed <b>included in the Contract Price</b>.</i></p>
GCC 24.1	The insurance coverage shall be as specified in the Incoterms.
GCC 25.1	<p>Responsibility for transportation of the Goods shall be as specified in the Incoterms. CIP Project Sites in KP Province of Pakistan</p> <p><i>“The Supplier is required under the Contract to transport the Goods to a specified place of final destination within Pakistan, defined as the Project Site; transport to such place of destination in Pakistan, including insurance and storage, as shall be specified in the Contract, shall be arranged by the Supplier, and related costs shall be included in the Contract Price”;</i></p>

<b>GCC 25.2</b>	Incidental services to be provided are: Transportation, installation, civil works, commissioning and training of the relevant staff as specified in the Technical Specifications.
<b>GCC 26.1</b>	The inspections and tests shall be: <i>As per Inspections &amp; test mentioned in Section VII, Para 5, Inspection and Tests.</i>
<b>GCC 26.2</b>	The Inspections and tests shall be conducted at: KP-HCIP PMU Central Warehouse, Peshawar, or directly to the designated BEmONC, CEmONC, or Flood-Affected Healthcare Facilities across Khyber Pakhtunkhwa
<b>GCC 27.1</b>	The delay damage shall be: 0.1 % per week
<b>GCC 27.1</b>	The maximum amount of delay damages shall be: 10 % of the contract Price
<b>GCC 28.3</b>	<p>The period of validity of the Warranty shall be: 36 months</p> <p>For purposes of the Warranty, the place(s) of final destination(s) shall be: Project Sites</p> <p>In partial modification of the provisions, the warranty period shall be _____ hours of operation or _____ months from date of acceptance of the Goods or _____ months from the date of shipment, whichever occurs earlier. The Supplier shall, in addition, comply with the functional performance and/or consumption guarantees specified under the Contract. If, for reasons attributable to the Supplier, these guarantees are not attained in whole or in part, the Supplier shall, at its discretion, either:</p> <p>(a) make such changes, modifications, and/or additions to the Goods or any part thereof as may be necessary in order to attain the contractual guarantees specified in the Contract at its own cost and expense and to carry out further functional performance tests in accordance with GCC Sub-Clause 26.7, <b>OR</b></p> <p>(b) pay delay damages to the Purchaser with respect to the failure to meet the contractual guarantees. The rate of these delay damages shall be _____.</p> <p><i>[The rate should be higher than the adjustment rate used in the Bid evaluation against functional performance and/or consumption of the Goods w.r.t. BDS 34.6(f) under Section III, Evaluation and Qualification Criteria]</i></p>
<b>GCC 28.5 &amp; 28.6</b>	The period for repair or replacement shall be: 30 days.
<b>GCC 33.4</b>	If the value engineering proposal is approved by the Purchaser the amount to be paid to the Supplier shall be ____% (insert appropriate percentage. The percentage is normally up to 50%) of the reduction in the Contract Price. N/A.

### Attachment: Price Adjustment Formula (Not Applicable)

If in accordance with GCC 15.1, prices shall be adjustable, the following method shall be used to calculate the price adjustment:

- 15.1 Prices payable to the Supplier, as stated in the Contract, shall be subject to adjustment during performance of the Contract to reflect changes in the cost of labor and material components in accordance with the formula:

$$P_1 = P_0 \left[ a + \frac{bL_1}{L_0} + \frac{cM_1}{M_0} \right] - P_0$$

$$a+b+c = 1$$

in which:

- $P_1$  = adjustment amount payable to the Supplier.  
 $P_0$  = Contract Price (base price).  
 $a$  = fixed element representing profits and overheads included in the Contract Price and generally in the range of five (5) to fifteen (15) percent.  
 $b$  = estimated percentage of labor component in the Contract Price.  
 $c$  = estimated percentage of material component in the Contract Price.  
 $L_0, L_1$  = \*labor indices applicable to the appropriate industry in the country of origin on the base date and date for adjustment, respectively.  
 $M_0, M_1$  = \*material indices for the major raw material on the base date and date for adjustment, respectively, in the country of origin.

The Bidder shall indicate the source of the indices and the base date indices in its Bid. The coefficients a, b, and c as specified by the Purchaser are as follows:

- $a =$  *[insert value of coefficient]*  
 $b =$  *[insert value of coefficient]*  
 $c =$  *[insert value of coefficient]*

Base date = thirty (30) days prior to the deadline for submission of the Bids.

Date of adjustment = *[insert number of weeks]* weeks prior to date of shipment (representing the mid-point of the period of manufacture).

The above price adjustment formula shall be invoked by either party subject to the following further conditions:

- (a) No price adjustment shall be allowed beyond the original delivery dates. As a rule, no price adjustment shall be allowed for periods of delay for which the Supplier is entirely responsible. The Purchaser will, however, be entitled to any decrease in the prices of the Goods and Services subject to adjustment.

- (b) If the currency in which the Contract Price  $P_0$  is expressed is different from the currency of origin of the labor and material indices, a correction factor will be applied to avoid incorrect adjustments of the Contract Price. The correction factor shall be:  $Z_0 / Z_1$ , where,

$Z_0$  = the number of units of currency of the origin of the indices which equal to one unit of the currency of the Contract Price  $P_0$  on the Base date, and

$Z_1$  = the number of units of currency of the origin of the indices which equal to one unit of the currency of the Contract Price  $P_0$  on the Date of Adjustment.

- (c) No price adjustment shall be payable on the portion of the Contract Price paid to the Supplier as advance payment.



## Section X - Contract Forms

### Table of Forms

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## Notification of Intention to Award

***[This Notification of Intention to Award shall be sent to each Bidder that submitted a Bid, unless the Bidder has previously received notice of exclusion from the process at an interim stage of the procurement process.]***

***[Send this Notification to the Bidder’s Authorized Representative named in the Bidder Information Form]***

For the attention of Bidder’s Authorized Representative

Name: *[insert Authorized Representative’s name]*

Address: *[insert Authorized Representative’s Address]*

Telephone/Fax numbers: *[insert Authorized Representative’s telephone/fax numbers]*

Email Address: *[insert Authorized Representative’s email address]*

***[IMPORTANT: insert the date that this Notification is transmitted to Bidders. The Notification must be sent to all Bidders simultaneously. This means on the same date and as close to the same time as possible.]***

**DATE OF TRANSMISSION:** This Notification is sent by: *[email/fax]* on *[date]* (local time)

## Notification of Intention to Award

**Purchaser:** *[insert the name of the Purchaser]*

**Project:** *[insert name of project]*

**Contract title:** *[insert the name of the contract]*

**Country:** *[insert country where RFB is issued]*

**Loan No. /Credit No. / Grant No.:** *[insert reference number for loan/credit/grant]*

**RFB No:** *[insert RFB reference number from Procurement Plan]*

This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period. During the Standstill Period you may:

- a) request a debriefing in relation to the evaluation of your Bid, and/or
- b) submit a Procurement-related Complaint in relation to the decision to award the contract.

### 1. The successful Bidder

<b>Name:</b>	<i>[insert name of successful Bidder]</i>
<b>Address:</b>	<i>[insert address of the successful Bidder]</i>
<b>Contract price:</b>	<i>[insert contract price of the successful Bid]</i>

<b>Total combined score:</b>	<i>[insert the total combined score of the successful Bidder]</i>
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**2. Other Bidders** *[INSTRUCTIONS: insert names of all Bidders that submitted a Bid, Bid prices as read out and evaluated, technical scores and combined scores.]*

Name of Bidder	Technical Score	Bid Price	Evaluated Bid Cost	Combined Score
<i>[insert name]</i>	<i>[insert Technical score]</i>	<i>[insert Bid price]</i>	<i>[insert evaluated cost]</i>	<i>[insert combined score]</i>
<i>[insert name]</i>	<i>[insert Technical score]</i>	<i>[insert Bid price]</i>	<i>[insert evaluated cost]</i>	<i>[insert combined score]</i>
<i>[insert name]</i>	<i>[insert Technical score]</i>	<i>[insert Bid price]</i>	<i>[insert evaluated cost]</i>	<i>[insert combined score]</i>
<i>[insert name]</i>	<i>[insert Technical score]</i>	<i>[insert Bid price]</i>	<i>[insert evaluated cost]</i>	<i>[insert combined score]</i>
<i>[insert name]</i>	<i>[insert Technical score]</i>	<i>[insert Bid price]</i>	<i>[insert evaluated cost]</i>	<i>[insert combined score]</i>

**3. Reason/s why your Bid was unsuccessful** *[Delete if the combined score already reveals the reason]*

***[INSTRUCTIONS: State the reason/s why this Bidder's Bid was unsuccessful. Do NOT include: (a) a point by point comparison with another Bidder's Bid or (b) information that is marked confidential by the Bidder in its Bid.]***

**4. How to request a debriefing**

**DEADLINE:** The deadline to request a debriefing expires at midnight on *[insert date]* (local time).

You may request a debriefing in relation to the results of the evaluation of your Bid. If you decide to request a debriefing your written request must be made within three (3) Business Days of receipt of this Notification of Intention to Award.

Provide the contract name, reference number, name of the Bidder, contact details; and address the request for debriefing as follows:

**Attention:** *[insert full name of person, if applicable]*

**Title/position:** *[insert title/position]*

**Agency:** *[insert name of Purchaser]*

**Email address:** *[insert email address]*

**Fax number:** *[insert fax number] delete if not used*

If your request for a debriefing is received within the 3 Business Days deadline, we will provide the debriefing within five (5) Business Days of receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (5) Business Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that the extended Standstill Period will end.

The debriefing may be in writing, by phone, video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.

If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of the Contract Award Notice.

## 5. How to make a complaint

**Period: Procurement-related Complaint challenging the decision to award shall be submitted by midnight, *[insert date]* (local time).**

Provide the contract name, reference number, name of the Bidder, contact details; and address the Procurement-related Complaint as follows:

**Attention:** *[insert full name of person, if applicable]*

**Title/position:** *[insert title/position]*

**Agency:** *[insert name of Purchaser]*

**Email address:** *[insert email address]*

**Fax number:** *[insert fax number] delete if not used*

At this point in the procurement process, you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making this complaint. Your complaint must be submitted within the Standstill Period and received by us before the Standstill Period ends.

Further information:

For more information see the [Procurement Regulations for IPF Borrowers \(Procurement Regulations\)](#) (Annex III). You should read these provisions before preparing and submitting your complaint. In addition, the World Bank's Guidance "[How to make a Procurement-related Complaint](#)" provides a useful explanation of the process, as well as a sample letter of complaint.

In summary, there are four essential requirements:

1. You must be an 'interested party'. In this case, that means a Bidder who submitted a Bid in this bidding process, and is the recipient of a Notification of Intention to Award.
2. The complaint can only challenge the decision to award the contract.
3. You must submit the complaint within the period stated above.
4. You must include, in your complaint, all of the information required by the Procurement Regulations (as described in Annex III).

## 6. Standstill Period

**DEADLINE: The Standstill Period is due to end at midnight on [insert date] (local time).**

The Standstill Period lasts ten (10) Business Days after the date of transmission of this Notification of Intention to Award.

The Standstill Period may be extended as stated in Section 4 above.

If you have any questions regarding this Notification please do not hesitate to contact us.

On behalf of the Purchaser:

**Signature:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Title/position:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_

**Email:** \_\_\_\_\_

## Beneficial Ownership Disclosure Form

**INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM**

*This Beneficial Ownership Disclosure Form (“Form”) is to be completed by the successful Bidder<sup>1</sup>. In case of joint venture, the Bidder must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.*

*For the purposes of this Form, a Beneficial Owner of a Bidder is any natural person who ultimately owns or controls the Bidder by meeting one or more of the following conditions:*

- *directly or indirectly holding 25% or more of the shares*
- *directly or indirectly holding 25% or more of the voting rights*
- *directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder*

**RFB No.:** *[insert number of RFB process]*

**Request for Bid No.:** *[insert identification]*

**To:** *[insert complete name of Purchaser]*

In response to your request in the Letter of Acceptance dated *[insert date of letter of Acceptance]* to furnish additional information on beneficial ownership: *[select one option as applicable and delete the options that are not applicable]*

(i) we hereby provide the following beneficial ownership information.

### Details of beneficial ownership

Identity of Beneficial Owner	Directly or indirectly holding 25% or more of the shares (Yes / No)	Directly or indirectly holding 25 % or more of the Voting Rights (Yes / No)	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Bidder (Yes / No)
<i>[include full name (last, middle, first), nationality, country of residence]</i>			

**OR**

(ii) *We declare that there is no Beneficial Owner meeting one or more of the following conditions:*

- directly or indirectly holding 25% or more of the shares
- directly or indirectly holding 25% or more of the voting rights
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder

**OR**

(iii) *We declare that we are unable to identify any Beneficial Owner meeting one or more of the following conditions. [If this option is selected, the Bidder shall provide explanation on why it is unable to identify any Beneficial Owner]*

- directly or indirectly holding 25% or more of the shares
- directly or indirectly holding 25% or more of the voting rights
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Bidder”

**Name of the Bidder:** \**[insert complete name of the Bidder]*\_\_\_\_\_

**Name of the person duly authorized to sign the Bid on behalf of the Bidder:** \*\**[insert complete name of person duly authorized to sign the Bid]*\_\_\_\_\_

**Title of the person signing the Bid:** *[insert complete title of the person signing the Bid]*\_\_\_\_\_

**Signature of the person named above:** *[insert signature of person whose name and capacity are shown above]*\_\_\_\_\_

**Date signed** *[insert date of signing]* **day of** *[insert month]*, *[insert year]*\_\_\_\_\_

\* In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder. In the event that the Bidder is a joint venture, each reference to “Bidder” in the Beneficial Ownership Disclosure Form (including this Introduction thereto) shall be read to refer to the joint venture member.

\*\* Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.

# Letter of Acceptance

*[letterhead paper of the Purchaser]*

*[date]*

To: *[name and address of the Supplier]*

Subject: **Notification of award Contract No.** . . . . .

This is to notify you that your Bid dated . . . . *[insert date]* . . . . for execution of the . . . . . *[insert name of the contract and identification number, as given in the SCC]* . . . . . for the Accepted Contract Amount of . . . . . *[insert amount in numbers and words and name of currency]*, as corrected and modified in accordance with the Instructions to Bidders is hereby accepted by our Agency.

You are requested to furnish (i) the Performance Security within 28 days in accordance with the Conditions of Contract, using for that purpose one of the Performance Security Forms and (ii) the additional information on beneficial ownership in accordance with ITB 48.1 within eight (8) Business days using the Beneficial Ownership Disclosure Form, included in Section X, - Contract Forms, of the Bidding Document.

Authorized Signature: \_\_\_\_\_

Name and Title of Signatory: \_\_\_\_\_

Name of Agency: \_\_\_\_\_

**Attachment: Contract Agreement**

## Contract Agreement

*[The successful Bidder shall fill in this form in accordance with the instructions indicated]*

THIS AGREEMENT made the *[ insert: **number** ]* day of *[ insert: **month** ]*, *[ insert: **year** ]*.

BETWEEN

- (1) *[ insert complete name of Purchaser ]*, a *[ insert description of type of legal entity, for example, an agency of the Ministry of .... of the Government of { insert name of Country of Purchaser }, or corporation incorporated under the laws of { insert name of Country of Purchaser } ]* and having its principal place of business at *[ insert address of Purchaser ]* (hereinafter called “the Purchaser”), of the one part, and
- (2) *[ insert name of Supplier ]*, a corporation incorporated under the laws of *[ insert: country of Supplier ]* and having its principal place of business at *[ insert: address of Supplier ]* (hereinafter called “the Supplier”), of the other part:

WHEREAS the Purchaser invited Bids for certain Goods and ancillary services, viz., *[insert brief description of Goods and Services]* and has accepted a Bid by the Supplier for the supply of those Goods and Services

The Purchaser and the Supplier agree as follows:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Contract documents referred to.
2. The following documents shall be deemed to form and be read and construed as part of this Agreement. This Agreement shall prevail over all other contract documents.
  - (a) the Letter of Acceptance
  - (b) Letter of Bid - Technical Part
  - (c) Letter of Bid - Financial Part
  - (d) the Addenda Nos. \_\_\_\_\_ (if any)
  - (e) Special Conditions of Contract
  - (f) General Conditions of Contract
  - (g) the Specification (including Schedule of Requirements and Technical Specifications)
  - (h) the completed Schedules (including Price Schedules)
  - (i) any other document listed in GCC as forming part of the Contract

3. In consideration of the payments to be made by the Purchaser to the Supplier as specified in this Agreement, the Supplier hereby covenants with the Purchaser to provide the Goods and Services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
4. The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the Goods and Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of *[insert the name of the Contract governing law country]* on the day, month and year indicated above.

**For and on behalf of the Purchaser:**

Signed: *[insert signature]*

in the capacity of *[insert title or other appropriate designation]*

in the presence of *[insert identification of official witness]*

**For and on behalf of the Supplier:**

Signed: *[insert signature of authorized representative(s) of the Supplier]*

in the capacity of *[insert title or other appropriate designation]*

in the presence of *[insert identification of official witness]*

## Performance Security

### Option 1: (Bank Guarantee)

*[The bank, as requested by the successful Bidder, shall fill in this form in accordance with the instructions indicated]*

*[Guarantor letterhead or SWIFT identifier code]*

**Beneficiary:** *[insert name and Address of Purchaser]*

**Date:** *[Insert date of issue]*

**PERFORMANCE GUARANTEE No.:** *[Insert guarantee reference number]*

**Guarantor:** *[Insert name and address of place of issue, unless indicated in the letterhead]*

We have been informed that \_ *[insert name of Supplier, which in the case of a joint venture shall be the name of the joint venture]* (hereinafter called "the Applicant") has entered into Contract No. *[insert reference number of the contract]* dated *[insert date]* with the Beneficiary, for the supply of \_ *[insert name of contract and brief description of Goods and related Services]* (hereinafter called "the Contract").

Furthermore, we understand that, according to the conditions of the Contract, a performance guarantee is required.

At the request of the Applicant, we as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of *[insert amount in figures]* (\_\_\_\_\_) *[insert amount in words]*,<sup>1</sup> such sum being payable in the types and proportions of currencies in which the Contract Price is payable, upon receipt by us of the Beneficiary's complying demand supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document accompanying or identifying the demand, stating that the Applicant is in breach of its obligation(s) under the Contract, without the Beneficiary needing to prove or to show grounds for your demand or the sum specified therein.

This guarantee shall expire, no later than the .... Day of ....., 2...<sup>2</sup>, and any demand for payment under it must be received by us at this office indicated above on or before that date.

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<sup>1</sup> The Guarantor shall insert an amount representing the percentage of the Accepted Contract Amount specified in the Letter of Acceptance, and denominated either in the currency (ies) of the Contract or a freely convertible currency acceptable to the Beneficiary.

<sup>2</sup> Insert the date twenty-eight days after the expected completion date as described in GC Clause 18.4. The Purchaser should note that in the event of an extension of this date for completion of the Contract, the Purchaser would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee. In preparing this

This guarantee is subject to the Uniform Rules for Demand Guarantees (URDG) 2010 Revision, ICC Publication No. 758, except that the supporting statement under Article 15(a) is hereby excluded.

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*[signature(s)]*

***Note: All italicized text (including footnotes) is for use in preparing this form and shall be deleted from the final product.***

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*guarantee, the Purchaser might consider adding the following text to the form, at the end of the penultimate paragraph: “The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed [six months] [one year], in response to the Beneficiary’s written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee.”*

## Option 2: Performance Bond

By this Bond *[insert name of Principal]* as Principal (hereinafter called “the Supplier”) and *[insert name of Surety]* as Surety (hereinafter called “the Surety”), are held and firmly bound unto *[insert name of Purchaser]* as Obligee (hereinafter called “the Supplier”) in the amount of *[insert amount in words and figures]*, for the payment of which sum well and truly to be made in the types and proportions of currencies in which the Contract Price is payable, the Supplier and the Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS the Supplier has entered into a written Agreement with the Purchaser dated the \_\_\_\_\_ day of \_\_\_\_\_, 20 \_\_, for *[name of contract and brief description of Goods and related Services]* in accordance with the documents, plans, specifications, and amendments thereto, which to the extent herein provided for, are by reference made part hereof and are hereinafter referred to as the Contract.

NOW, THEREFORE, the Condition of this Obligation is such that, if the Supplier shall promptly and faithfully perform the said Contract (including any amendments thereto), then this obligation shall be null and void; otherwise, it shall remain in full force and effect. Whenever the Supplier shall be, and declared by the Purchaser to be, in default under the Contract, the Purchaser having performed the Purchaser’s obligations thereunder, the Surety may promptly remedy the default, or shall promptly:

- (1) complete the Contract in accordance with its terms and conditions; or
- (2) obtain a Bid or Bids from qualified Bidders for submission to the Purchaser for completing the Contract in accordance with its terms and conditions, and upon determination by the Purchaser and the Surety of the lowest responsive Bidder, arrange for a Contract between such Bidder and Purchaser and make available as work progresses (even though there should be a default or a succession of defaults under the Contract or Contracts of completion arranged under this paragraph) sufficient funds to pay the cost of completion less the Balance of the Contract Price; but not exceeding, including other costs and damages for which the Surety may be liable hereunder, the amount set forth in the first paragraph hereof. The term “Balance of the Contract Price,” as used in this paragraph, shall mean the total amount payable by Purchaser to Supplier under the Contract, less the amount properly paid by Purchaser to the Supplier; or
- (3) pay the Purchaser the amount required by Purchaser to complete the Contract in accordance with its terms and conditions up to a total not exceeding the amount of this Bond.

The Surety shall not be liable for a greater sum than the specified penalty of this Bond.

Any suit under this Bond must be instituted not later than twenty-eight (28) days following the date of completion of the Supplier’s performance of its obligations under the Contract, including any warranty obligations.

No right of action shall accrue on this Bond to or for the use of any person or corporation other than the Purchaser named herein or the heirs, executors, administrators, successors, and assigns of the Purchaser.

In testimony whereof, the Supplier has hereunto set his hand and affixed his seal, and the Surety has caused these presents to be sealed with his corporate seal duly attested by the signature of his legal representative, this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_  
\_\_\_\_\_.

SIGNED ON \_\_\_\_\_ on behalf of \_\_\_\_\_

By \_\_\_\_\_ in the capacity of \_\_\_\_\_

In the presence of \_\_\_\_\_

SIGNED ON \_\_\_\_\_ on behalf of \_\_\_\_\_

By \_\_\_\_\_ in the capacity of \_\_\_\_\_

In the presence of \_\_\_\_\_

## Advance Payment Security

### Demand Guarantee

*[Guarantor letterhead or SWIFT identifier code]*

**Beneficiary:** *[Insert name and Address of Purchaser]*

**Date:** *[Insert date of issue]*

**ADVANCE PAYMENT GUARANTEE No.:** *[Insert guarantee reference number]*

**Guarantor:** *[Insert name and address of place of issue, unless indicated in the letterhead]*

We have been informed that *[insert name of Supplier, which in the case of a joint venture shall be the name of the joint venture]* (hereinafter called "the Applicant") has entered into Contract No. *[insert reference number of the contract]* dated *[insert date]* with the Beneficiary, for the execution of *[insert name of contract and brief description of Goods and related Services]* (hereinafter called "the Contract").

Furthermore, we understand that, according to the conditions of the Contract, an advance payment in the sum *[insert amount in figures]* () *[insert amount in words]* is to be made against an advance payment guarantee.

At the request of the Applicant, we as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of *[insert amount in figures]* (\_\_\_\_) *[insert amount in words]*<sup>1</sup> upon receipt by us of the Beneficiary's complying demand supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document accompanying or identifying the demand, stating either that the Applicant:

- (a) has used the advance payment for purposes other than toward delivery of Goods;  
or
- (b) has failed to repay the advance payment in accordance with the Contract conditions, specifying the amount which the Applicant has failed to repay.

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<sup>1</sup> *The Guarantor shall insert an amount representing the amount of the advance payment and denominated either in the currency(ies) of the advance payment as specified in the Contract, or in a freely convertible currency acceptable to the Purchaser.*

A demand under this guarantee may be presented as from the presentation to the Guarantor of a certificate from the Beneficiary's bank stating that the advance payment referred to above has been credited to the Applicant on its account number *[insert number]* at *[insert name and address of Applicant's bank]*.

The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Applicant as specified in copies of interim statements or payment certificates which shall be presented to us. This guarantee shall expire, at the latest, upon our receipt of a copy of the interim payment certificate indicating that ninety (90) percent of the Accepted Contract Amount, has been certified for payment, or on the *[insert day]* day of *[insert month]*, 2 *[insert year]*, whichever is earlier. Consequently, any demand for payment under this guarantee must be received by us at this office on or before that date.

This guarantee is subject to the Uniform Rules for Demand Guarantees (URDG) 2010 Revision, ICC Publication No.758, except that the supporting statement under Article 15(a) is hereby excluded.

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*[signature(s)]*

***Note: All italicized text (including footnotes) is for use in preparing this form and shall be deleted from the final product.***